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## THE BUSINESS OUTLOOK



**B**RISK and energetic recovery of speculation after its Christmas dinner, with fifty new high stock records and two in grains on Friday; call money's advance to a 5 per cent. peak on Tuesday, with an immediate slip to 4½; a slight advance in the commodity price level; more dividends declared; a rather spotty record of November earnings for the railroads so far reporting—these, with the now omnipresent confidence in an enlarged demand for everything, to set in immediately after New Year's Day, were the chief range marks on the chart of last week's business record.

Comparing the present situation with things as they were at this time last year, the observant spectator is conscious of one great thing lacking to his difficult task of interpretation. A year ago—even so recently as the beginning of last Summer, indeed—the doctors of money and finance assured us that "conditions are fundamentally sound." No one says that now. The fashion in business phrases seems to have changed under political influences. "Confidence" is now the thing. Last year, even impressive bank circulars did not scorn to list among the "fundamentally sound conditions" under which business faced the future of 1924, such things as "expectation of larger business and greater profits." There seems to be plenty of the same expectation in these closing days of December, 1924, but curiously enough the banks say much less about fundamental soundness than they do about the presence of a speculative strain in business, buyer resistance to the higher prices which seem to cheer the business community, and the rather moderate margin of bank credit now remaining (outside of Federal Reserve rediscounts) for purely commercial needs. The bullish atmosphere of business seems to enclose a number of rather marked reservations and "second thoughts."

### The Cheerful Side

The moderate rise in the call money rate last week was one of the cheering signs from the speculative point of view, and perhaps from some others more concerned with the welfare of business in general than with frankly speculative activities. A year ago last week the call money rate was 6 per cent., and it would not be surprising if that figure were reached in the first half

of the present week, pending the deluge of interest money which may be expected to make things much easier for borrowers in the first half of January. By contrast with 1916 and 1920, present conditions are fully comfortable; and the 125 per cent rate of 1905, is, one hopes, forever in the past. Christmas week in the past has generally been a time of disturbance and anxiety for the money and stock markets. Nothing is lost by the fact that this year there is no strain.

With the speculative movement so active, however, there is perhaps some reason for watchfulness in regard to the converging demands of a bull stock market, possible commodity speculation, and the enlarged demands which seem about to be made from Europe. The outward movement of our gold stocks is still too small to have more than sentimental effects here, at present. But if Europe's clamor for long-time loans (in place of the short-time credits our bankers now prefer), is made more persuasive by the offer of high interest rates, it seems likely that one or more of the three contestants mentioned may have to haul in a bit.

### The Commodity Price Rise

Upward trend, more than the absolute movement of the commodity price level, is the significant point in general prices. The advance last week of the Fisher index figure was from 155.6 to 156.7, a rise of about two-thirds of 1 per cent., and certainly not formidable in itself. The possible larger meaning of the change appears in its following a rise the week before of practically 2 units (making a gain of practically 2 per cent.) and establishing an upward trend some weeks earlier than the

similar up-slope which occurred at the end of January in this year. The rise at the end of January, 1924, marked the rise of the small boom of the early year. The present figure, which is the highest this year by two units, might well enough indicate an earlier sub-boom in 1925, if one did not have to make allowance for the buyer resistance to higher prices which has been becoming more evident in every commodity except Christmas buying of radio equipment. The main elements in last week's rise were wheat and copper (the latter quickly sagging away from its high point); but there were advances also in lead, zinc, beef, hogs, sheep and paints. The fact appears to be that the scatter or spread of commodity prices is rather moderate, and that the average is nearer than usual to the price level of the individual commodities included in the general figure. The advance, in other words, is along the whole front.

### Production and Sales

Aside from such inferences as one may choose to draw from the rise in commodity prices, there appear to be no clear indications of a marked advance in the volume of business. The Federal Reserve Board's advance summary of conditions calls attention to practically stationary employment in November, with a somewhat smaller production of basic commodities due to the smaller number of working days last month than in October; the rate of production as a whole was about the same for those two months. Wholesale trade in November showed the usual seasonal decline.

To the same effect, as concerns

volume of trade, are the car loading figures for the week ended Dec. 13. The total for that week was much in advance of the loadings for the same week last year. But the more significant immediate point is that the total loadings of less than carload and of miscellaneous freight was at the lowest figure (barring abnormal holiday weeks) since early in the Summer. These two groups include all factory products, together with such other "manufactures" as cement, crushed stone and garden produce. The decline is wholly normal, and as far as possible from furnishing any ground for concern about business. But equally, the large figures for total loadings are no reason for special optimism as to the outlook for sales of factory products.

### New York Sales Reports

The moderate results of sales, both wholesale and retail, in the New York Federal Reserve district are noted in the monthly review by the New York Reserve Agent, to be published Jan. 1. It may well be noted that from Chicago come reports from large wholesalers of large sales and interested buying, on a larger scale than last year. This seems not to be the case in New York.

Wholesale trade declined 7 per cent. in November, in comparison with the same month last year. The Reserve Bank's index of sales fell from 103 per cent. of the computed trend, or normal, in October, to 91 per cent. in November. The decrease in sales was particularly large in women's apparel and shoes, but declines occurred also in the sales of groceries, hardware, stationery, cotton goods and jewelry.

Department store sales reported by seventeen leading stores in New York and Newark show that holiday sales between Dec. 1 and Dec. 20 were 3½ per cent. larger than last year. The increase, however, was due largely to gains reported by three stores, some of which had largely increased their floor space within the year.

"Sales of most stores showed little increase, or were below last year. In the case of apparel stores a large increase in sales was due almost entirely to increased store facilities, as it was generally reported that sales of apparel, especially women's, did not compare favorably with those of a year ago. Most stores reported customers to be buying carefully and to be showing a distinct preference for moderately (Continued on next page)

priced goods and such articles as home furnishings, rather than jewelry and novelties."

Chain stores selling drugs and dry goods reported larger sales per store in November than in the same month last year. Grocery, tobacco, shoe and candy chains reported smaller sales than last year.

#### General Considerations

The preceding notes are worth referring to if they serve to emphasize the fact that in even a larger trade centre than Chicago of the optimistic reports, the recent and present movement of trade is not only seasonally moderate, but in some respects below that of last year. Retail sales, and the behavior of the individual ultimate consumer in the department stores, bring us into intimate contact with the final outlet for the great majority of factory products; and the attitude of this ultimate consumer is a matter of first importance. His attitude varies somewhat from region to region within the country. On the whole, however, there is ample confirmation of the verdict of the weekly trade reviews, to the effect that ultimate consumers of merchandise of all sorts are in an attitude of resistance to high—not to speak of higher—prices. At the risk of wearying the reader with a too familiar example, the automobile industry may again be cited. The automobile makers appear to have learned the lesson that an over-taxed market will rebel. The December output of automobiles is expected to be the lowest for any month this year.

### As Others See It

#### Inventories Forecast "Sales"

From Dun's Review

There are additional advances in wholesale commodity prices. Markets were generally quiet during the week, but in spite of that condition Dun's list of wholesale quotations were again higher, this being the twenty-fourth consecutive week that gains have been recorded. This week's advances were principally in food-stuffs, although many metals showed an upward trend and cotton goods revealed increasing firmness. Grain was a disappointing exception in the stronger price situation, heavy realizing sales having developed somewhat easier conditions.

In primary dry goods markets there has been steadily growing confidence in the future of business, consequent upon the activity in retail holiday trade. It is believed that inventories will be greatly reduced and merchandise liquidated sufficiently to stimulate more general purchasing of Spring lines, thus giving promise of maintaining the gains made in getting the mills started again. There has been a great trade in gift merchandise and in radio and other merchandise of a somewhat extravagant character, and there has also been a very fair movement in more staple goods. Retail stocks of seasonable apparel are still relatively

large, despite the cautious purchasing, due to the belated Winter and to price resistance that has been felt in cloaks, suits, dresses and more particularly in men's goods. It is contended in primary markets that the liquidated merchandise of the late Summer and Fall will form the basis of very cheap offerings in the retail January sales, when consumers in the larger centres usually make a large part of their staple purchases.

#### Great Expectations.

From Bradstreet's

Weather severities and irregularities, plus some changes in character of goods bought, have made for a set of rather mixed reports regarding retail and holiday buying. Primary lines and industries, most of these in what might be termed constructive lines, while quieter on the whole, have continued to send quite uniformly cheerful advices as to the present and future of trade. Severe weather in the West, low temperatures with sleet and snow, checked fullest activities in country sections, besides doing a great deal of damage to telegraph and telephone lines and to cattle exposed to its severities. Retail trade in other areas further to the southwest seemed to benefit by this Winter weather as helping seasonal goods. Again, in parts of the Southeast and in New England retail trade continued to lag. There is little dispute that about as active a line as any in the entire country is radio material, which sold apparently to the limit of dealers' ability to deliver. Mail-order buying is also said to have had a wonderful finish, while a fair reorder trade was done at the eleventh hour by jobbers. About half the markets report seasonal retail trade exceeding a year ago, while the other half report trade equal to or below last year.

In primary lines there seems to have been an accession of confidence, and certainly considerable firming up of prices. Iron, steel, coal, copper, coke, wool, some makes of cotton goods, have had a fair trade, with strong or higher prices ruling. Pig iron has advanced, steel has held firm, some very large orders for tinplates have been mentioned, coal has been helped by colder weather in most areas, copper has sold at the highest price of the year (15 cents), and the greater part of next year's wool clip is said to have been contracted for at prices little below those of 1920. Some very cheerful reports of expected large buying of rails and track fastenings are noted, besides some actual solid orders for home and foreign railways. Some good sales of leather at full prices are noted in Eastern centres, where, however, shoe orders are very deliberate, this in contrast with some sanguine reports from Western factories. Lumber trade advices from the Pacific Coast continue cheerful, in contrast with these being reports that severe weather has caused a retardation of building at many Western points and a slowing down of buying of other materials.

#### Steady Growth, No Boom.

From The Bache Review

The business situation continues, on the whole, to develop healthily, and indications are for a steady growth, but nothing as yet appears in the movement as indicating a boom. The holiday retail trade is large, but only in a few cases indicates an increase over last year, and in some stores volume was below last year. According to advices received from the Federal Reserve Bank here, most stores reported customers to be buying carefully and to be showing a distinct preference for moderately priced goods.

This, it must be remembered, is the report from the New York district and is somewhat moderate compared with the optimism which is supposed to prevail, but underlying confidence exists throughout the country, and perhaps one strong reason for this is faith in the Administration—in its ability and intentions to insist upon only sane legislation. The burden of uncertainty in that direction is definitely unloaded and business is fortified in its undertakings by this condition, to an extent which has not existed for many years.

#### World Gain Intensifies Competition

From The Iron Trade Review

Improvement in business and industrial conditions at the close of 1924 is world-wide, and because 1925 will usher in better times for the majority of countries with which we have commercial relations the gains made in the United

States seem more assured of permanence. In this country the defeat of radical political forces, the high level of wages and of employment, restoration of the farmers' buying power and increasing manufacturing operations to supply a long-pent-up demand are the principal features of the New Year's picture.

In Europe a change much similar has occurred in recent months, chaos giving way to order brought about by a series of constructive events. The adoption of the Dawes plan and successful flotation of the German loan are stabilizing the value of the mark and encouraging all German enterprise to new effort. The French franc has been given stability as a consequence of a \$100,000,000 loan. The Belgian franc shows a firmer tendency. Sterling is sound, and the election of a Conservative Government in Great Britain is giving a new stimulus to British industry. These and other developments of lesser importance place Europe in a position decidedly better than a year ago.

Records of world production of iron and steel compiled by The Iron Trade Review, that will be printed in the annual number Jan. 1, show evidence of the recuperation of productive capacity in France, Belgium and Germany, due to the construction of new plants or extension of old. Germany doubled its 1923 output of pig iron in 1924 and exceeded Great Britain's. Germany also increased its output of steel ingots and castings with 100,000 tons over Great Britain's. Production of iron and steel in France and Belgium exceeded the records of 1923. Great Britain's output of pig iron was 40,000 tons less than in 1923, and its steel output was about 82,000 tons less. In Europe generally, in 1924, there was an excess of production, while prices were unsettled. France and Belgium made large sales to the United States because of the low values of their francs.

As the situation is shaping up, Europe is in a much better position today than in years for competing against the United States in export markets. For the American manufacturers, however, this resistance will be offset by greater opportunities in the domestic markets. What the new year will bring forth with both Europe and the United States on a much stronger business basis will be one of the interesting developments in the history of world trade.

#### Surmounting Trade Barriers.

From The Journal of Commerce, New York

The purchase by the Botany Mills of an interest in two large German textile companies with extensive affiliations throughout Europe has just been announced. Here is a development quite in line with the suggestions which have been made by close students of German industrial conditions who have been urging American business concerns to "buy into existing German establishments, thereby developing their trade with Europe on the spot instead of trying to expand their export trade from this side."

The advantages of this method of enlarging European markets so far as the private capitalist is concerned are apparent. In a highly developed industrial country such as Germany the plant and equipment are there, waiting to be utilized if the necessary working capital is furnished. An American company prepared to provide the needed funds has therefore a great advantage over its American competitor who tries to invade the market from without. It profits by the acquisition of all the advantages of lower costs of operation, particularly lower wages; it profits by the lower transportation charges and it profits by the banking connections and the trade affiliations which an established European concern of any importance will have already built up. Moreover, the business of an American concern owning its own European plant will not suffer from the tariff duties or other forms of discrimination that may be encountered by foreign importers.

Development of overseas trade, therefore, in the manner just indicated offers many attractions to business interests, but it is in no sense a development of export trade such as is contemplated by those eager nationalists who are always happy to see the products of domestic mills and factories carried to the four corners of the earth, while at the same time discouraging the purchase of foreign goods by means of a tariff wall.

Purchase by American concerns of interests in foreign firms along the lines indicated by the reported deal of the Botany Mills is, as a matter of fact, only a minor variant of the many at-

tempts that are now being made to divide up international markets by private agreements in defiance of trade barriers and political rivalries. Such arrangements, which are in large part financial, illustrate very clearly the truism that capital is international, and therefore prepared to jump the obstructions set up by fearful politicians.

This fact is being shown in other instances, notably the negotiations connected with the Franco-German trade treaty. On the surface it may appear that the new French tariff will offer serious interference to the conclusion of any agreement, but in point of fact the success of the negotiations between France and Germany appears to depend very largely upon the outcome of the conferences between French and German steel experts which have been going on in connection with the treaty negotiations. If these interests can effect some sort of international entente, extending perhaps to Great Britain and other steel producing countries, they can laugh at tariff barriers, or see to it that the tariff barriers constitute no bar to their marketing activities.

In all sorts of ways, therefore, attempts are being made to secure international commercial accord and to develop world trade without precipitating a destructive sort of international trade competition. It may prove to be the case that tariff questions will assume subordinate importance in the light of recent developments such as have been mentioned. If capitalists find it more profitable to cooperate with or even help to develop the business of foreign concerns than it is to compete with them, they will not hesitate to do so. The recognition of such mutual interests is, moreover, an aid to the maintenance of international peace and a guarantee against wasteful international commercial rivalries.

#### Growing Power of Miners' Union.

From The Coal Age.

In view of the fact that the strikes and suspensions of the United Mine Workers of America are among the most painful memories in our industrial history and in the conduct of our home life, we must look with regret on the prospect of having the United States Labor Department under the control of the President of the United Mine Workers of America and the American Federation of Labor under that of the Secretary of the same organization.

The British public has suffered so severely from the dominance of the coal miners that it would be well for us as a nation to take warning. The Federation of Labor can do as it will. It is not influenced by the fact that the payment of excessive and unusual wages to miners and the inconvenience of long protracted suspensions will be as harmful to its supporters as it is to the other consumers. But surely the Administration will know better than to put the United Mine Workers in such power that it can control its destiny without any restraint and without any consideration of the needs of the public.

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## THE ANNALIST

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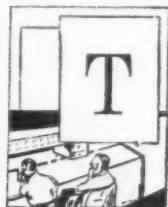
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# Conditions and Prospects in Europe

**British Trade Steady, But Disturbed by Germany's Low Bids On Steel Contracts—Marx Cabinet, Despite Its Minority, May Do Much for German Trade—France Worried Over Her Finances.**

From The Annalist's London Correspondent



THE opening of Parliament for a few days before Christmas has proved an exceedingly useful experiment. The nation is indebted to the exigencies of the British legislative system, which requires the re-enactment before Dec. 31 each year of a large number of measures, ranging from Daylight Saving Time to the admission and regulation of aliens. Though the occasion of the meeting was thus of a purely formal character, opportunity was taken to review the broad features of the new Government's policy, and the country now knows more or less where it stands, and what it may expect from the Administration which will guide its destinies for, probably, the next five years. The results issuing from the various debates up to the present may be summarized as follows:

Protection is a dead issue so far as the life of this Parliament is concerned, and the "safeguarding of efficient industries from unfair foreign competition," foreshadowed in the King's speech, is not to be used as a wedge for its surreptitious introduction. In the matter of European debts, Great Britain will claim from her allies no more and no less than the amounts paid to America, and will expect to receive payments pari-passu with any made by her allies to the United States. No loans are to be made to Soviet Russia, Anglo-Russian trade being left to find its own feet on the basis of the facilities provided by the 1921 agreement (which does little more than render commercial transactions legally enforceable in British courts).

The powers of selection enjoyed by the Home Office as regards the admission of aliens, and their forcible deportation in cases of necessity, are to be maintained. British agriculture is to formulate its own plans of salvation, but these are to be subjected to analysis in the interests of the community as a whole before acquiring the force of law. British relations with certain European powers have been somewhat more cordial of late, and a period of "close co-operation" is foreshadowed. Altogether the results of the first sittings of the new Parliament must be accounted very satisfactory.

## Uneasy Over Trade Balance

The trade situation continues steady rather than brilliant. The November returns of overseas trade show slight declines in both imports and exports as compared with the previous month, but since November contained two fewer working days, the daily figure was actually somewhat higher. The suggestively wide gap between imports and exports is maintained, and for the eleven months the excess of imports now amounts to no less than £294,000,000. This is, of course, a "visible" figure, from which "invisible" items, such as the earnings of British shipping and interest on foreign investments, are not deducted. The state of our real trade balance is, however, causing some little uneasiness.

For many years before the war, and for the last few years as well, Great Britain's commercial balance sheet has shown a substantial balance on the right side, which has gone to swell the total of British investments abroad. The Board of Trade has estimated this favorable balance at £180,000,000 in 1913, and £155,000,000 even in 1922, a year of trade depression. In 1923, when the visible excess of imports was no more than £203,000,000, the final "credit" balance fell sharply to £97,000,000. There is, therefore, some reason to fear that this year's enhancement of the import surplus has gone a long way to wipe it out altogether.

The Board of Trade's estimates for 1924 will not be available for some eight or nine weeks, but the following is a very rough attempt to forecast the fig-

ures, on the basis of data available at the present time:

	(Million pounds.)	1923.	1924.
Excess of imports of merchandise and bullion	203	308	
*Net income from overseas investments	150	170	
Shipping earnings	110	120	
Commissions earned by bankers, &c.	30	30	
Other services	10	10	
Total "invisible exports" on balance	300	330	
Final "credit balance"	97	22	

\*Less an allowance for Great Britain's payments on account of interest and principal of debt to United States.

These figures provide their own comment, and suggest that unless trade currents change to our advantage very definitely in the near future, the amount of British capital available for investment overseas is likely to be severely curtailed.

## Normal Conditions Remote

Domestic trade has been much influenced by factors connected with Christmas and the approaching stock-taking season. Retail business is very busy as a result of holiday demand, but the peak of activity on account of holiday orders was reached some weeks ago in the wholesale trades and in manufacturing, and a seasonal lull has followed.

The iron and steel industries continue to register slow but appreciable progress, and preparations are being made for reopening, early in the new year, various works which have been shut down for the last nine months. The coal trade is in a slightly more optimistic mood, orders for export and bunkers having lately shown signs of improvement. It is regarded as a significant sign of the times, however, that a conference is shortly to be held between mine owners and workers—hitherto sworn foes, distinguished by more bitterness of feeling than is to be found in any other industry in Great Britain—to examine the real state of affairs, and agree, if possible, on a common policy.

In the cotton industry foreign buyers seem to be awaiting more stable prices now that the dimensions of the American crop are known, and activity has fallen off to some extent. Observers with inside knowledge, however, are inclined to believe that the amount of orders on hand is much greater than is commonly supposed, and that the long delayed return of prosperity to the Lancashire cotton trade may come about at an early date next year. There certainly appears to be some ground for this prophecy. As regards woolen goods, a few large contracts have been placed recently, but the high cost of raw wool is holding up a good deal of business in manufactured and semi-manufactured lines.

The whole situation may be summed up by saying that although British industry faces whatever 1925 may have in store with decidedly better heart than seemed possible two or three months ago, the net amount of ground won in the past year has turned out much less than was hoped for, and "boom" conditions, or even "normal" conditions, seem almost as far off as ever.

## Calls Prices Too High

Certain factors contributing to this state of affairs have been forcibly put during the last few days by two "captains of industry"—Lord Inchcape, Chairman of the P. & O. Steamship Company and director of one of the "big five" banks, and Sir Arthur Dorman, Bart., of Dorman, Long & Co., among the largest iron and steel magnates in the country. Lord Inchcape declared quite frankly that English industry put too high a valuation on its services. Quite recently, he said, tenders were invited for certain foreign railway contracts. For wheels and axles the lowest British tender was £920, against £800 in the case of a Continental firm. For steel locomotive tires the lowest British offer was £1,891 against £1,119, for steel springs, £1,463 against £978. For further

proof, if any were needed, he annexed the current f. o. b. quotations for bar iron, which ran as follows: English, £8 2s 6d to £9 16s 6d; Continental, £5 10s to £5 12s 6d.

The disparity between the two sets of prices is disquieting. The higher quality and workmanship of British goods should doubtless be taken into account, but at present, unfortunately, the majority of overseas buyers are not sufficiently well off to put quality before cheapness.

## Prices Low as Possible

Sir Arthur Dorman, on the other hand, stated his belief that this phenomenon will tend to disappear as increasing stability in industrial conditions on the Continent brings about a steady rise in Continental production costs, at present abnormally low. This may, however, be a long process, and in the meantime British steel is selling at only 40 per cent. above the pre-war level, while the average increase in the price of other wholesale commodities is something like 80 per cent.

Iron and steel wages are among the lowest in the country, and are barely above "subsistence" level. Profits are only just sufficient to meet prior and preferential charges. Railway rates, national and local taxation are all high, and pending their reduction—which is beyond the control of the industry—the only palliative, in the opinion of Sir Arthur Dorman, would be a policy of subsidizing the iron and steel trades out of Government funds, until "equilibrium is once more restored between British and Continental conditions of life."

If this be the only practical suggestion the representatives of British iron and steel interests have to offer, it is quite evident that salvation must come, if at all, from circumstances altogether outside the industry. Such a view, however, finds little support among the best informed observers in Great Britain.

## Hard Life Ahead for Marx Cabinet

From The Annalist's Berlin Correspondent

Chancellor Marx's triumph in the Reichstag elections is mainly moral and only slightly material. The three parties of Dr. Marx's coalition, the Centre, German People's Party and German Democrats, have gained enough Reichstag seats to show that the policy pursued by the Cabinet in 1924 is popularly approved; but even after the gain of seats Dr. Marx has only 152 supporters in a Reichstag of 493 members. In Germany an election landslide like that which recently occurred in England is impossible. German parties are either religious, like the Centre, or economic, like the industrial People's Party and the Agrarian German-Nationals, or simply class, like the Socialists and Democrats. Being so hemmed by non-political considerations, party allegiances can change only within certain limits. None of the older German parties ever become much bigger or smaller than their average size.

This means that the Marx Cabinet will continue to be a minority Cabinet. It must rule by the benevolent neutrality of either the German-Nationals, which it is not likely to get; or of the Social Democrats, which it can get by paying a price. Although the Social Democrats are still far below the 189, which was their strength in the Reichstag, this week's elections, by raising their strength from 100 to 131, gave them a new sense of power. As they oppose Dr. Marx's policies on many points, in particular on the eight-hour day question, their benevolent neutrality may any day disappear.

## Minorities Vigorous

The fact that Dr. Marx must rule as a minority Chancellor does not mean that he will achieve nothing. All through 1924 his Cabinet was in a minority. Minority governments have been prominent of late in different countries in very different forms, in England, Spain, Italy and Russia; and, whether for good or ill, they have been quite as vigorous as majority governments.

After the Social Democrats abandoned the Stresemann Cabinet in November, 1923, this Cabinet was in a minority, and it was followed by a Marx minority Cabinet. But the two minority Cabinets

stabilized the currency, balanced the budget, reduced unemployment, conducted efficiently the reparations negotiations in London, put through the Dawes bill in face of a hostile Reichstag, negotiated the first important commercial treaty, effaced the evil results of the Ruhr struggle and restored confidence in such great measure that foreign capital began to flow in. After five years of inert majority government, a minority government first showed the will and the ability to rule.

The continuation of Chancellor Marx in office without a Reichstag majority is no reason for concluding that reforms will cease. However, a broader coalition than the present may be formed. Possibly the Social Democrats may be drawn back into the present coalition. If so, a majority would be attained. More likely the Social Democrats would come in only on condition that the People's Party, including Foreign Minister Stresemann, go out. This would revive the so-called "Weimar Coalition" of 1919, consisting of Centre, Democrats and Social Democrats, which then had 326 members against the 183 members of all other parties combined. In the new Reichstag such a combination would have 232 members against 261 of all the other parties; and, although without a majority, it would be much stronger than the present Cabinet combination.

## May Provoke a Crisis

Majority or no majority, Chancellor Marx will have to settle several difficult questions. First is the insistent "Aufwertung" puzzle; that is the question of revaluing depreciated Federal, State and municipal loans, and also of revaluing depreciated private debts above the limit provided by existing legislation. Here the nemesis of electoral dishonesty will overtake the Cabinet. For while Ministers themselves all along repudiated the notion of revaluing the public debt, all the parties, including the Cabinet's own, sought to catch votes by giving more or less wild promises. Dr. Marx's first disagreeable duty will be to announce the truth—that the finances will permit of no "Aufwertung." This may easily provoke a crisis. The vast ruined bondholder and creditor class is hungry, well organized and clamorous; and having been fed with false promises for months past it is this time out after blood.

The second difficult problem is the tariff. The existing Bülow tariff, which dates from 1902, is dead. It must be radically revised, not only because of the new groupings brought by the war and the peace treaty in world economical conditions, such as Germany's disappearance as a great coal and steel exporting country; but also since, because of the change in the gold price level since 1913, German import duties are assessed in marks per weight; and as a result of the rise in gold prices the incidence of all duties has fallen.

When the tariff question reaches the Reichstag trouble is inevitable. The assumptions on which the Cabinet worked before last Summer have radically changed. At that time the Agrarians were to be propitiated by reintroduction of the pre-war grain, cattle and meat duties; and the Industrials, largely organized in the People's Party, were to get increased import duties. The Marx Cabinet had committed itself to both kinds of duties; and as it then coquetted with the Agrarian German-Nationals it could afford to ignore Socialist opposition against duties on food. Since then, however, food prices have risen enormously and it is very doubtful whether the grain and meat duties can be imposed. Abandonment of the duties would provoke open enmity from the German-Nationals, and abandonment of the industrial duties might mean a breach with the People's Party. Since Bismarck's time, tariffs, not politics, have been the centres of German party allegiances; and in 1925 history is likely to be repeated once more.

## A German Success

The commercial treaties question may also cause difficulty—with France. The treaty concluded last week with England must be characterized as a German success. Dr. Stöcker indeed failed to induce Mr. Austen Chamberlain to abandon the 26 per cent. export levy, but by concluding a general most-favored-nation treaty he secured all the favors for Germany. That arises out of the nature of



the problem. England is not only a free-trade country, but also a country where legislative and bureaucratic restrictions on business are minimal. Germany is the opposite. German business is bound with all conceivable regulations, injunctions, prohibitions, licenses, formalities. That was always the case, and republican democracy has not improved things; indeed, at the Dawes congress a year ago an American humorist was heard to paraphrase Milton thus: "Licenses they mean when they cry Liberty."

Germany, that means, gets all the advantage of England's loose and easy ways, while England only gets the advantage of such relaxations and mitigations as Germany grants to other nations—which is precious little. With France it is harder for Germany to succeed, because France believes that her military-political superiority can be used as a lever for exacting German concessions in matters of trade. France's Achilles heel is the overproduction of steel and iron in Alsace-Lorraine. Now that the Westphalian magnates have revived the steel syndicate, Germany can do much better without French collaboration than France can do without Germany; and the complacent tone of the Ruhr trade press shows that Germans are alive to this fact.

The last difficult question is the eight-hour day, or rather the nine or ten-hour day, which Chancellor Stresemann first permitted and Chancellor Marx afterward formally legalized. Economically, this measure proved a great success. The eight-hour day was abandoned in many industries, particularly textiles, and a ten-hour day was adopted in the iron and steel branches, where it made possible the reintroduction of the pre-war two-shifts-a-day system and enormously cheapened output. In general, workmen took the reversion to pre-war hours calmly; they wanted to earn more; and the official statistics show that the employees who work nine or ten hours now earn more than the eight-hour workman, not only absolutely but also in proportion to their hours. But neither the Socialist party organizations nor the labor unions have ever reconciled themselves to the abandonment of the eight-hour day.

A November census shows that only 45 per cent. of employees are working longer than forty-eight hours a week, whereas a May census showed 57 per cent. The Social-Democrats threaten a storm against the Cabinet with the aim of repealing the Marx law of last Winter legalizing ten hours. As the Cabinet may within a few weeks be depending for its life on the same Social-Democrats this question is critical.

At best the Marx Cabinet is likely to have a hard life in the new Reichstag.

## France and Germany Strive for Agreement

From The Annalist's Paris Correspondent

The slump in the French motor car industry, which we mentioned last week, is not only an ominous sign foreshadowing a general crisis but it is also an adverse event in itself.

This industry is one of the most important and most vital to France. More than 400,000 workmen, of whom 300,000 are in the Paris area, depend upon its prosperity. French motor car exports, which in 1893 amounted to only 10,000 francs, reached 1,000,000 francs in 1898, 123,000,000 in 1914, 1,000,000,000 in 1922, and will exceed 2,000,000,000 for 1924.

In the production of a motor car, nearly all raw materials (except copper) are produced by French soil, or subsoil, so this export is especially profitable to French economy. At present the slump is being very acutely felt, principally by firms having a large output, such as Citroën, who is obliged to stock 125 out of his 200 motor cars daily production. But, according to motor car experts, this situation is only temporary and the sales will revive in the first months of 1925, when the lost trade, they say, will be recuperated. Nevertheless, this situation needs to be carefully watched.

### French and German Commerce

Commercial negotiations between France and Germany have assumed a quite unexpected trend, which may entail a serious modification in all international economic exchanges for the future. In considering the new scheme, it must be remembered that Franco-German exchanges were already quite substantial before the war, amounting to about 1,500,000,000 gold marks. Of course, since the war their importance had considerably dropped, and the vol-

ume of trade (in weight) was only 35 per cent. of the pre-war figures.

### Expanded in 1924

The abandonment of the Ruhr policy revived the Franco-German business to a great extent, Germany being glad to find a market for her overdeveloped industry, with the result that for the first ten months of 1924 the volume of trade between the two countries amounts to 4,176,000,000 francs, against 1,907,000,000 for the whole of the year 1923, French exports to Germany for the same period being three billions, against 863 millions in 1923.

It is, therefore, obvious that it is a vital necessity for both countries to resume normal trade relations as soon as possible, and the negotiations have already removed the two most important obstacles. It is now granted that:

1. The 26 per cent. tax will not be suppressed until further agreement.
2. The Alsace-Lorraine productions will continue to enter Germany free of duty for at least one year and a half.

But, in order to definitely establish the European economy on a more settled basis, and to avoid friction with the other neighboring countries, such as England, Belgium, Sweden, Czechoslovakia, Italy, Spain, &c., a very original and bold proposition has been brought forward by Herr Fritz Thyssen, head of the German metallurgical experts' delegation, by which each of the above countries would have the right to import to Germany a definite percentage of the German needs for the goods produced by the different countries. This scheme, called the "contingentement," would avoid undue competition and certainly be favorable to the establishment of a stable peace. But it is, of course, only a suggestion, and the German experts have left for Germany in order to submit to their Government this quite new idea.

### May Create New Status

If it is found possible to complete an agreement along the "contingentement" lines, this will lead to an absolutely new status, which might be called the "Economic United States of Europe." It is much more possible, however, that this scheme is too ambitious; that the time is not yet ripe for such a great idea. The negotiators will have then to revert to a simple agreement between France and Germany. The idea, however, is now in the air, and it is to be hoped that its realization will come, sooner or later, for the good of all.

### Would Alter Coal Situation

The results of the Franco-German agreement will also alter the European, and perhaps the world's, coal situation. Great Britain's coal supremacy will be seriously menaced. France's coal requirements amount to, roughly, 75 million tons a year, of which she produces only 42 millions herself. Up to now more than 20 million tons have been annually supplied by England. It is fairly certain that in the future Germany will gradually become the principal provider of coal to France, principally when her production is restored to her pre-war level, when she was in a position to export more than 45 million tons each year. Her coke production is already such that she can immediately furnish all that France needs.

A decrease in coal prices throughout Europe seems to be certain, and will in turn bring about a slump in the demand for high-priced British coal. This situation is already beginning to make itself felt, and in the imports to France for the month of October, which were 2 million tons of coal, England shared only one million, while Germany reached 500,000 tons.

For the coke, the total imports were 350,000 tons, of which 300,000 tons were furnished by Germany. In the meantime, French coal and coke production is continually on the increase; the output of coal for October being 4,017,421 tons, against 3,755,499 in September, and the production of coke 230,000 tons.

### More Pig Iron

The production of pig iron and steel is still progressing, the figures for October being: Pig iron 659,926 tons, against 641,453 in September, and steel 609,122 tons, against 598,327 in September, which beats the record production of May last by 1,000 tons for pig iron and 7,000 tons for steel.

It is, nevertheless, felt in metallurgical circles that keen competition is in sight,

and that a slump in the metallurgical activity is unavoidable in Europe.

### Concern Over Finances

The financial situation is continuing to cause much concern to all thinking financiers and business men. The French Government has published, with much pride, the description of the wonderful progression in the yield of the taxes from 1919 up to the estimates for next year, which is certainly remarkable, as can be seen from the following figures (in thousands of francs): Year 1913, 4,907; 1919, 11,586; 1920, 20,130; 1921, 22,840; 1922, 22,903; 1923, 24,200; 1924, 27,708, and 1925, (estimates) 33,203.

But this progression very much resembles, although, fortunately, only in a very diminutive degree, the graph of the German Government financial returns during the collapse of the mark, and a too-great squeezing of the French taxpayer can only result in a continuous increase in the cost of living and in the

manufacturing costs in France—certainly not a desirable result.

The Bank of France balance sheet shows an increase of 253 million francs in the number of notes in circulation, the total being 40,700 million francs (maximum authorized 41 billion). This figure is rather alarming, as the French internal loan should already have brought in sufficient notes to bring down the circulation. Later balance sheets will enable the financial world to gauge the definite results of the loan.

As I have repeatedly pointed out in recent articles, the remedy for French finances is ready at hand. Restoration of confidence would, no doubt, work miracles. But French politics is still absolutely unsettled, and the Herriot Cabinet has been successful in creating in the country such a sentiment of unrest and fear that no improvement should be expected until a more moderate Government has replaced him, perhaps in the early months of 1925.

## The Annalist Bookshelf

PRINCIPLES OF MERCHANDISING. By Melvin Thomas Copeland. 368 pp. Chicago: A. W. Shaw Company. 1924.



It is a far cry today from the nursery rhyme "To market, to market to buy a fat pig." Then one wanted something and went out to get it, hunting for it, if necessary. Now manufacturers spend millions in order to convince one that they want that manufacturer's specific brand. They expend as much again to get it on the shelves of the corner grocery, in order to insure immediate availability. But unless all this huge expenditure of energy and money is directed along the correct lines and based on sound principles, it stands an excellent chance of being written off in red.

It is with the principles and practices underlying the merchandising of goods that Professor Copeland is concerned. He aims to show the "how" and "why" of merchandising, which he defines as "the term applied to the active solicitation of patronage—by stimulating consumers to purchase a specific product, and by formulating and executing comprehensive and consistent plans for distributing the product, effectively and economically, from producer to consumer."

The latter part of the definition—namely, economical distribution—is one of the more pressing problems of the day. As the author remarks: "Marketing costs are high; they frequently amount to one-half the prices paid by consumers for merchandise that they purchase; \* \* \* there is no single, simple means by which these costs can be reduced; \* \* \* quasi-remedies, if adopted, would result in economic waste because they are not sound in principle." The solution is said to lie in the application of sound merchandising principles under competitive conditions. Individual initiative in the matter of effecting economies is necessary. In other words, the only relief, from the author's standpoint, seems to depend upon the cumulative result of slight savings made in operating costs and through improved methods.

While agreeing thoroughly with this view of the matter, it may be queried whether or not the elimination of the practice of marketing the same goods under different names at varying prices would not cut down some of the cost, at least to the ultimate consumer. Professor Copeland does not touch upon this matter, perhaps feeling that it lies beyond the scope of his work.

His treatment, however, of the problems of merchandising is both thorough and practical. He cites numerous instances of successful merchandising plans which, coupled with the statistics presented, repudiate the idea of excessive profits for the middleman. In fact, Professor Copeland's work emphasizes what economists and students have long held—namely, that it is the distributive system which is costly rather than any individual factor therein. Manufacturers who sell directly to retailers are obliged to assume much of the expense of a wholesale house to carry out their plans effectively. Cooperative buying associations ultimately face such increased overhead, in order to carry on efficient service, that their charges approximate those of the ordinary jobber.

More aggressive merchandising by unit shops, through better display, better service, more accurate records, will cut down costs somewhat through increasing turnover and permitting lower unit prices. The general adoption of an actual one-price policy will effect some economies. As matters are now, some are penalized at the expense of others. In plants with several products it has been found that some accounts, due to sliding scales, were actually

offsetting losses on others. Multiplied by a national scale this represents a sizeable X of overhead waste.

The author divides goods into those which are to be sold for retail distribution and those sold for industrial purposes. Subdividing the first class into convenience, shopping and specialty goods, he thoroughly covers the present methods of merchandising all three classes. More space is given to convenience goods, since these, being necessities, require elaborate organizations in order to make them easy of access to all. The special problems that arise in connection with marketing industrial products are analyzed.

The chapter given over to consumer's buying motives contains much information in a few words. The general principles of advertising are outlined and price policies and stock-turn are discussed. With reference to the sales force the author emphasizes the standards commonly accepted for this department.

"Principles of Merchandising" is, on the whole, eminently worth while. It is practical enough to be of everyday value to the executive and is a broad enough consideration of the subject to be of help to the student. Professor Copeland is to be congratulated on having produced a work that is neither too academic to be useful nor too "practical" to be of any use.

THE SCIENCE OF PUBLIC FINANCE. By G. F. F. Sherris. London: Macmillan & Co. 1924.

THE necessity of an up-to-date textbook on the science of public finance, says the author of the present volume, for the use of colleges and universities has been generally recognized. Since the outbreak of the last war considerable changes have taken place in this realm of finance and a need for such a book is apparent. The author divides his book into five parts and an Appendix, which contains valuable tables. Part I, is merely introductory; Part II, has to do with the characteristics of public expenditure; Part III, with public revenue; Part IV., with public debt and Part V, with financial administration. The book is admirably done and deserves attention from a wide field of readers.

THE SCIENCE OF MARKETING BY MAIL. By H. J. Buckley. New York: B. C. Forbes Publishing Company. 1924.

THE author of this volume is well qualified to speak of the subject in hand, for he is at present President of Buckley, Dement & Co. of Chicago, and has been associated at various times with the retail store of Marshall Field & Co. and was a close personal friend of H. Gordon Selfridge, with whose views on the subject he is well acquainted. He states in his preface that he believes that marketing and merchandizing by mail is a coming profession and for that reason he has seen fit to write the present volume. It is up to the minute in its facts and presents a valuable picture of a little-known side of retail selling.

THE LABOR MOVEMENT IN THE SHOE INDUSTRY. By A. E. Gulster, Ph. D. New York: The Ronald Press. 1924.

THE aim of this volume is to give a picture of the development and activities of the national labor organizations in the shoe industry. John R. Commons, who writes a foreword to the book, says that a history of the boot and shoe industry is better fitted than that of any other industry for a study of the evolution through all stages from the household to highly organized factory conditions, because laborers in this industry were among the first to organize themselves into labor unions. The book is good reading and contains many little-known and interesting facts.



# Statistics Show Further Rise for Industrial Shares

Past Relations of Market Price to Earnings, Dividends and Book Value, Indicate a Continued Advance—United States Steel Common Considered as a Representative Stock.

By PAUL GOURRICH



In a previous article a summary review of the broad factors in operation in the field of industrial securities was given. It was shown, as seen from the accompanying Graph No. 1, that present prices, as recorded by the yearly highs of the Dow-Jones average, were about thirteen times this year's estimated earnings and that this ratio of prices to earnings was surpassed only in four years in the past. Present prices are naturally discounting future earnings: what will these earnings be? In the past the market has paid, at the yearly top, about \$10, on the average, for each \$1 earned and, at the low prices, about \$7.50. Consequently we are safe in assuming that present prices are discounting an increase of earnings of at least 30 per cent. over the present ones, perhaps as much as 50 per cent. Present prices, looking at them from another angle, are about twenty-one times dividends paid, against an average in the past of eighteen times. The present price-dividend ratio is the highest since 1910 except for the abnormal years 1914, 1915 and 1916. Except for the latter years the high ratios of price to dividends were all established in the first decade of the present century, when world money rates, not merely money rates in the United States, were on a materially lower level than the present one. It is doubtful if comparisons may be drawn with that period, since now we have, except in the United States, a dearth of capital the world over, while then there was a plethora of it. Here present prices are discounting higher dividends, and again a question rises: Are such dividends within the realm of reasonable probabilities?

An estimate of future earnings of securities comprising the average and of prospective dividends involves twenty separate probable errors and the value of such estimate can, necessarily, be of only an academic value. The preceding article showed the inherent defects of the average and the limitation of the uses to which it can be put, and this is clearly demonstrated in the present problem. Under the ebullition of market fluctuations there is, however, the residual of intrinsic values, or of present opinions of values, based on earning and dividend power, actual or potential, and it is essential to realize the full complex of tendencies operating in each individual security in order to arrive at reasonable ideas of values. For this reason the average should be left alone altogether. Instead, individual stocks should be considered directly, and their price movement in the past in relation to price-making factors carefully studied.

## The Example of Steel

Because of the fundamental importance of the steel industry and because of the probability that United States Steel, at least directly, is immune from foreign competition, and finally because of its free speculative leadership it may well be chosen as a fair representative of the industrial market.

On Graph No. 2 are drawn four diagrams covering the period 1903-1924 to date. These show the yearly high and low prices of United States Steel common, and the ratios of the high prices to dividends, earnings and book value.

That United States Steel is a leader and moves strongly with the industrial market is generally known and can be seen from the accompanying graphs. The only two years when United States Steel reached higher prices than the present were 1916 and 1919, when, due to war conditions, earnings and dividends were abnormally high. That the market then did not believe in the permanency of the high earnings is evidenced by the fact that it was willing to pay at the peak of prices only about \$3 per dollar of yearly earnings. Vice

versa, in view of the highly fluctuating nature of the business, when earnings in depression years fell very sharply, the market realizes that it is a temporary occurrence and places a very high valuation on the then prevailing earnings.

It is easily realized that the property value of United States Steel at present is different from what it was in the earlier years. The company has accumulated a large surplus. As a conservative bookkeeper, it shows an increase in its surplus of about \$145 per share since 1903. In earlier years its more or less watered equity was appraised by the market at only 25 cents per dollar of book value. In the bull markets of 1906, 1909, 1912, 1916, 1917, 1919 and 1923, at the peak of prices the minimum rate of appraisal was 30 cents per dollar of book

value in 1906. In the war year 1916, the best year of earnings of the company, the rate of appraisal was as high as 88 cents. In more recent years, as the company's strength has become thoroughly demonstrated, the market appraisal has varied from 36 cents to 50 cents per \$1 of book value. At the peak of all the bull markets the rate was 55 cents for each dollar carried on the books, while at the high prices of the year it is still only 46 cents. A 43 cent rate per dollar of book value might be considered as a normal average at present, and on this basis United States Steel is worth only \$112.

## The Earnings Basis

On the earnings basis United States Steel has sold in the past on an average of \$5.50 for each \$1 earned, but in more recent years, as the stock became more seasoned and the company's position solidly established, the rate rose in times of normal earnings to about \$9 per \$1 earned. This year's earnings being around \$12.50, on this basis a price of about \$112 is again indicated. But in bull markets, immediately after depressions in the industry, the earnings of the

years following the depressions usually show a substantial rise, and, judging from the past, such earnings may show a rise over this year from \$6 to \$8; i. e., bring them up to \$18 to \$20. With a sharp increase of earnings the rate of valuation decreases, as such earnings are not believed to last permanently, and for earnings of \$20 the ratio would probably be no more than seven, on which basis a price of \$140 would be indicated.

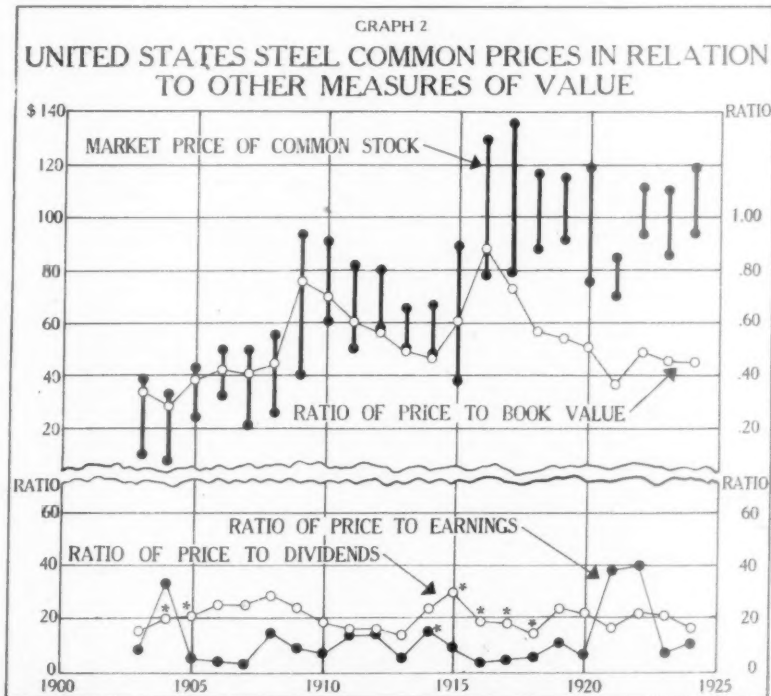
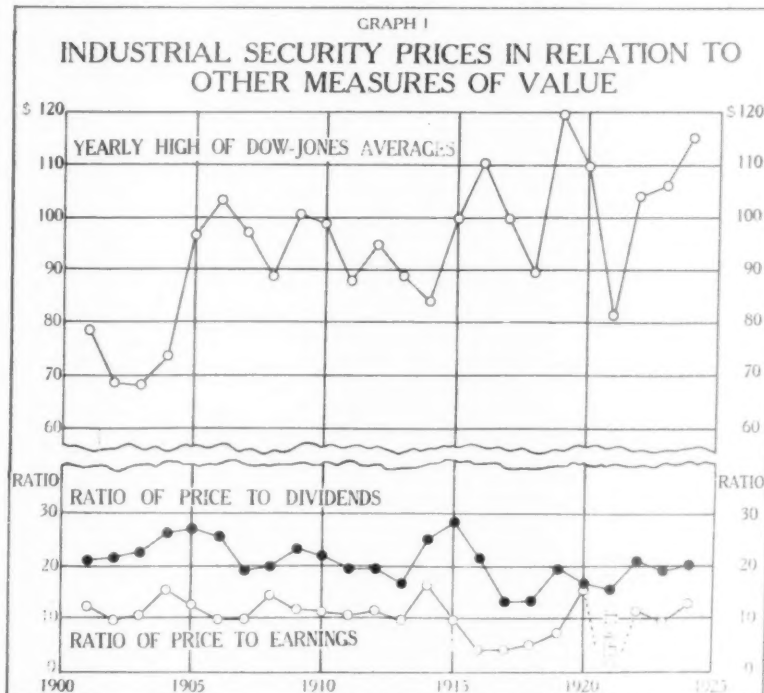
In the years of improvement after depression, the market has always placed a higher appraisal on the earnings of the transpiring year, as next year better showings were expected. The opposite has held true in years of full speed prosperity and of high earnings which were not expected to last. In the years of prosperity following immediately after the years of depression in the steel trade, at the peak of prices \$7.20 of market price for \$1 earned was rather an average appraisal, and at peak prices it averaged \$9. Assuming next year's earnings to be \$18, we would obtain a price of \$130 on the lower valuation and \$162 on the higher basis. Prices in peak years, i. e., at the end of bull markets, have been, in the past, about ten to twelve times the earnings of the years preceding the depressions, and on this basis a price of \$125 is obtained, and an extreme maximum of \$175.

Finally, on the dividend basis the average price in the past has been approximately fifteen times the dividend paid. The average of the ratio of the high yearly price, at the top of a bull market, to the dividend the year before was about twenty-one times, and to the current year's dividend about nineteen times. On the present dividend basis this would indicate the possibility of a price of \$147, which, if reached, would discount a dividend next year of 8 per cent. In fact, in the past, at the peak of the bull movement, there was only one exception, when the price peaked at a rate less than twenty times the preceding year's dividend. The same rate, as a rule, held for the current peak year's dividend, unless the current yearly dividend at the peak price was considerably in excess of the dividend paid in the immediately preceding poorer years of the industry. Consequently, here again we find that the present dividend may support a price twenty times as much, i. e., 140, and should the dividend next year be raised to \$8, the stock may peak at \$160. Thus, in the light of such researches, the present price would appear to be above the low estimates and is in the high rather than in the low area.

## The Impetus of Expectations

While a price of around \$140 would appear within the realm of practical probabilities of a bull market, it is only the expectations of a considerable improvement in the steel business next year that are at present stimulating the price. Whether or not the future will justify these expectations there is no sure way of knowing; past probabilities furnish sound grounds for such expectations—that is about all that can be said. Whether the present price—whatever be the ultimate peak attained—has or has not overreached the improvement in steel business that has so far taken place, and consequently whether the price will react sharply before it resumes its upward movement, is a very delicate question on which no conclusive answer can be given. Should United States Steel, according to the above probabilities, reach a price of 140 or 150, it will be in accordance with past bull markets, but we must remember that top prices attained in a bull market do not stay long at that level. Naturally as stocks are advancing in the high area, only very alert and well posted investors should stay in the market. This does not in any way throw reflection on such a high-grade stock as United States Steel, which, from all we know at present of the large deferred demand for steel the world over, should have a very promising future, and in years to come may sell at considerably higher prices than even these upper limits above estimated for the present bull market.

Similar tests applied to other stocks do not all give uniform results. In each stock an opinion has to be based on a laborious and intelligent study of the industry, of the financial position of the particular company and of the price-making factors.

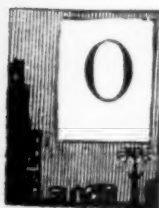


\*No dividends paid in 1904-05. In order to maintain continuity of curve, minimum dividends computed for these years. Similar adjustments made in years of extra large or very small disbursements. In years when earnings showed a deficit, minimum previous yearly earnings were taken.

# Traffic Density Best Test of Railroad Bond Values

It Measures the Earning Power On Which Rests the Payment of Interest Charges—Study of Union Pacific Mortgages From This Point of View Made Possible By New Traffic Chart.

By WM. M. MEREDITH



ONE of the facts most commonly considered in appraising the desirability of a railroad bond or in weighing the respective merits of different issues is the amount of bonds outstanding per mile of road. While this method is a convenient one its value is open to serious question. At best it affords only a rough comparison of property values and ignores the fact that interest on the bonds is paid not out of the cash value of the roadbed and rails but out of the profits earned from transporting passengers and freight.

The fundamental requirements of a railroad company, in common with other commercial enterprises, are a satisfactory volume of business and the ability to handle it profitably. Although a low debt per mile, with a consequent low interest charge, lightens the burden of overhead charges, it obviously has no bearing on the volume of traffic and offers no assurance that the interest charges, however low, can be consistently earned. This is clearly evidenced by the success of the New York Central and other roads carrying debts of well over \$100,000 a mile without difficulty, as contrasted with the many roads having only a small fraction of that debt which have gone into bankruptcy through their inability to earn their interest charges.

## The Mortgage Bond

As a general rule the only type of railroad bond that can be appraised accurately as to its earning power is the mortgage that covers the entire property of a separately operated company. In that case, regardless of whether the bond in question is a first lien or a fifth lien on the property, the entire net income of the company, less prior lien interest, if any, is available for payment of interest charges on the issue.

There are a number of issues of this sort covering all, or practically all, the mileage of a road, but they are not nearly so numerous as the divisional or underlying mortgages resulting chiefly from the merging of adjacent lines into a large system.

A company built up by the absorption of small roads, each having its own bond issue, or a company that has financed its extensions and branch lines by separate bond issues, often has a dozen or more such issues outstanding which offer the investor the choice of a great variety of dates of maturity and interest rates. They afford no basis, however, on which he can form an intelligent opinion, because the company's report showing only the total earnings for all lines gives no indication as to which mortgages cover the more profitable sections of the road.

A number of railroads in the past built extensions in anticipation of a local

development, which in many cases never took place. Therefore these branch lines which were designed to be, hence were originally called, "feeders" for the main line, turned out in reality to be "suckers" instead, whose operations have resulted in a more or less constant loss. In consequence they have been and are being abandoned from time to time.

Apart from such extreme cases, however, it stands to reason that in every system some lines are less profitable than others, and while the bonds of the less profitable lines, especially if assumed or guaranteed by a strong parent company, may prove to be a satisfactory investment as long as the system as a whole is successful, it is more than likely that they would be shown scant consideration in a reorganization. It is essential, therefore, that the investor pay particular attention to the amount of traffic on the mileage upon which his bond is a lien.

Due to the exceptional financial strength and established earning power of the Union Pacific Railroad Company all of its bonds, including those of its subsidiary companies, are deservedly, though somewhat indiscriminately, rated as high-grade investments. Nevertheless, until recently, so far as the writer is aware, there have been no figures published to permit of a classification of these issues on the basis of their individual earning capacities.

An opportunity to classify them has been afforded by the publication of a traffic chart which the Union Pacific submitted as part of its testimony during the Interstate Commerce Commission's hearings on the Central Pacific case. This chart shows in considerable detail the amount of freight carried on the main lines of the system during the year 1921, expressed in terms of traffic density or ton-miles per mile of road representing the year's total business, reduced to ton-miles, which moved over various portions of the road.

## The Chart a Guide

Both items, ton-miles and ton-miles per mile of road, appear as a rule in railroad annual reports, but give only the totals for the company's lines as a whole, whereas the Union Pacific traffic chart has subdivided the density at frequent intervals so that a reasonably exact estimate can be made of the earning power of the system's mortgage bond issues. Although this chart covers only the main lines, which constitute less than half of the total mileage operated, the total ton-miles it shows approach so closely the total of the entire system as stated in the annual report that the traffic on the lines not shown may be considered negligible so far as the earning power of the bonds is concerned.

From the point of view of a bond holder the important feature of a road's business is not so much the number of ton-miles passing over its mileage as it is the ability of this traffic to sup-

port the debt lying upon that section of the road. Therefore, a calculation that is to be either of value by itself or readily comparable with those for other issues must combine the factors of traffic density and debt.

Inasmuch as the Union Pacific's bond issues aggregate many millions of dollars and the ton-miles run into the billions, the most convenient method of comparing the traffic density of the different parts of the system with the mortgages outstanding against them is to express the relationship in terms of ton-miles per dollar of debt, including in the calculation of debt all prior lien issues where any exist.

Such a comparison is made in Table A of the traffic for the year 1921 as applied to the amounts of bonds outstanding on Dec. 31, 1923, this later date being used because two new bond issues have been put out since 1921. Included in this table are all the mortgage issues of the system of which any bonds are in the hands of the public, except the Oregon Short Line income bonds and the Los Angeles & Salt Lake first 4s, which are outstanding in only very small amounts.

The necessity for dividing the Oregon Short Line 5s into two classes arises from the fact that subsequent to the issuance of the so-called "old bonds" the company sold to the Los Angeles & Salt Lake Railroad 280 miles of the road on which this issue was a lien, the mileage sold, however, still remaining subject to the bonds then outstanding.

## New Bonds Not a Lien

The new bonds issued in 1922 to refund the first mortgage 6s due that year rank equally with the old bonds on all the rest of the Oregon Short Line mileage, but they are not a lien on the 280 miles of road previously sold, and consequently indicate a somewhat lower density than the old bonds.

As an offset to their inferior traffic position it may be noted that the new bonds alone bear the endorsed guarantee of the Union Pacific, an advantage more apparent than real, perhaps, in view of the fact that the Union Pacific owns \$41,529,500 bonds junior in lien to the Oregon Short Line 5s, as well as the entire \$100,000,000 of that company's capital stock.

The next step in analyzing the earning power of the different issues is to ascertain as closely as possible, first the amount of revenue freight carried and then the amount of the net profits from it available to meet interest charges.

The Union Pacific chart gives what is of chief interest from an operating standpoint, namely, the total amount of freight transported, which includes both income producing business and also the materials and supplies carried for the company's own use. The latter, of course, produces no revenue, and although it may result in slight inaccuracies, the only feasible method of ascertaining the amount of revenue freight is to reduce all ton-miles by 21 per cent., which is approximately the proportion of company freight to total freight shown in the 1921 report of the system.

## To Translate Into Dollars

This, accordingly, is the method used, and the revenue ton-miles thus estimated from the figures in Table A are shown in column 1 of Table B. In order to translate these amounts into dollars and cents it is necessary only to mul-

tiply them by the average receipts per ton-mile for each of the roads, which in 1921 were 1.44 cents for the Union Pacific, 1.32 cents for the Oregon Short Line and 1.55 cents for the Oregon-Washington Railroad and Navigation Company.

These results (Table B, column 2) indicating the approximate gross operating revenues produced for each dollar of debt, while probably more accurate than the figures in the succeeding column, do not give any indication of the net earning power, to arrive at which the operating ratios of 68 per cent., 75 per cent. and 89 per cent. for the three companies, respectively, must be taken into consideration.

## Only Freight Traffic Considered

It is to be borne in mind that these ratios represent the percentage of operating expenses to all gross revenues, which include the earnings from passenger and other business, as well as from freight, whereas we are dealing here only with results of the freight traffic, for which latter, however, it is impossible to develop a separate expense account. For lack of this information, therefore, we will assume that the margin of profit on all classes of business is the same, and since freight revenues constitute nearly three-quarters of the system's gross operating revenues any discrepancies that may result from this assumption will, necessarily, be small.

One other feature to be observed in thus applying the average operating ratio to all the bond issues alike is that as a rule the lines carrying the heaviest traffic will show the lowest operating ratio, and, therefore, the net profits indicated on this basis for the Union Pacific first 4s, covering the main line of the system, will probably understate the actual results somewhat.

Subject to the above qualifications, the net amounts applicable to interest charges will be those shown in column 3 of Table B. In column 4 the corresponding interest requirements are stated for comparison.

The foregoing calculations, based only on freight traffic, exclude, of course, two very substantial items, one a credit representing the profits from business other than freight, the other a debit comprising taxes and equipment rentals. Both items must be taken into account in arriving at the net income applicable to interest charges. It is interesting to observe to what extent they offset each other and thus cause the actual earnings to approximate those derived above from the traffic figures.

If we apply to the other revenues of the Union Pacific proper the same operating ratio as that used in developing the freight earnings in Table B, we find that the resulting net revenues from business other than freight are slightly in excess of the charges for taxes and counted for by the fact that the taxes of the Union Pacific consume a somewhat smaller proportion of gross revenues than do those of the system as a whole.

## Net Revenues Short

A similar calculation for the Oregon Short Line indicates that its other net revenues fall somewhat short of covering the taxes and rentals, owing both to the road's higher operating ratio, 74½ per cent., as against 68 per cent. for the Union Pacific, and also to its consider-

TABLE A  
Ton Miles Per Dollar of Bonded Debt

Outstanding Debt Dec. 31, 1923.	Issue.	1921 Freight Traffic, Ton-Miles Per Dollar of Debt (Including Prior Liens, if Any).
\$100,000,000	Union Pacific R. R. 1st 4s of 1947.	68
85,834,500	Union Pacific R. R. 1st and ref. 4s and 5s of 2008.	38
12,328,000	Oregon Short Line cons. 1st 5s of 1946.	a80
16,424,000	Oregon Short Line cons. 1st 5s of 1946.	b66
4,991,000	Utah & Nor. Ry. Co. 1st 4s of 1933.	105
1,337,000	Utah & Nor. Ry. Co. cons. 5s of 1926.	83
52,676,500	Oregon R. R. & Nav. cons. 4s of 1946.	44
54,685,370	Oregon-Wash. R. R. & Nav. 1st and ref. 4s of 1961.	c15
71,681,870	Oregon-Wash. R. R. & Nav. 1st and ref. 4s of 1961.	d13

Note—*a* Original issue. *b* New (1922) issue. *c* In hands of public only. *d* Including bonds owned by Union Pacific R. R. Co.

TABLE B  
Operating Items Per Dollar of Bonded Debt

	1. Revenue Ton-Miles.	2. Gross Operating Revenue.	3. Net Operating Revenue.	4. Interest Charges.
Union Pacific 1st 4s of 1947.	54	\$0.78	\$0.25	\$0.04
Union Pacific Refunding 4s and 5s of 2008.	30	0.43	0.14	0.041
Oregon Short Line cons. 5s of 1946.	a63	0.83	0.21	0.049
Oregon Short Line cons. 5s of 1946.	b52	0.69	0.17	0.049
Utah & Northern 1st 4s of 1933.	83	1.10	0.27	0.04
Utah & Northern cons. 5s of 1926.	66	0.87	0.22	0.042
Oregon R. R. & Navigation cons. 4s of 1946.	35	0.54	0.06	0.04
Oregon-Washington R. R. & Nav. ref. 4s of 1961.	c12	0.19	0.02	0.04
Oregon-Washington R. R. & Nav. ref. 4s of 1961.	d10	0.16	0.02	0.04

Note—*a* Original issue. *b* New bonds. *c* In hands of public only. *d* Including bonds owned by Union Pacific R. R. Co.



ably higher than average ratio of taxes to gross revenues.

For reasons previously stated it is impossible to deduce from the earnings statements of these companies the actual amounts earned for the underlying mortgages, but the amounts applicable to the payment of interest on the junior liens of both roads coincide very closely with the estimates given in Table B, the Union Pacific refunding mortgage showing an actual net operating income of 15 cents per \$1 of debt, and the Oregon Short Line new 5s 16 cents per \$1 of debt, as compared with the earnings of 14 cents and 17 cents, respectively, developed in the table.

The case of the Oregon-Washington company does not work out so satisfactorily, because the unusually high operating ratio when applied to the passenger and other revenues leaves net earnings of considerably less than half

the charges for taxes alone, excluding rentals. Thus the company's operations for 1921 show an actual net equal to only 11-3 cents per \$1 of consol 4s, and consequently less than nothing for the refunding 4s of 1961. In view of the fact that the consol 4s cover most of the productive mileage of the company, but only a small part of the total mileage, it is obviously unfair to use the average operating ratio in estimating the net earnings of that issue. It is more than likely that the net earnings of the consol 4s are larger than those given in Table B and that the earnings of the refunding 4s are correspondingly smaller.

#### Main Line Traffic Offset

The apparently ample main line traffic of this road is offset, in the averages, by the extremely light and hence unprofitable density of its many branch lines. While this condition is inherent in

all roads in the course of development, it is reasonable to assume that as an integral part of the Union Pacific system it will ultimately work into a self-supporting position. At present, however, both of the Oregon-Washington issues appear to sell at prices considerably above those justified by their earning power, because the junior mortgage is guaranteed as to both principal and interest by the Union Pacific. This implies at least, if it does not insure, a greater degree of safety for the consol 4s which underlie it.

This feature—the Union Pacific's guarantee—of the Oregon-Washington refunding 4s and the Oregon Short Line new 5s is, of course, an important factor, although an accidental one, in the value of the two bonds, and is mentioned here simply for the guidance of those unfamiliar with the issues to show that there may be other elements of value in

a bond of equal, if not greater, importance than the net earning power. It must be remembered in this connection, however, that the Union Pacific is an exceptional case from the standpoint of both earnings and income from investments, which latter alone suffices to cover interest charges; therefore, the company's guarantee is of unusual value.

As a rule it will be found that such superficial factors which contribute to the desirability of a bond are only the product of circumstances sometimes but remotely related to the issue, and their value may subsequently disappear, thus forcing the bondholders to rely after all on the inherent worth of his investment. It is hoped that this brief outline of the relation of freight traffic to earnings may afford the reader a new angle from which to view the underlying strength of railroad mortgage bonds and enable him to avoid the less substantial issues.

## What Does the Gold Movement Foretell?

By E. T. BULLOCK



HE spectacle of the tide of gold turning away from the United States has occasioned widespread discussion, resulting in a diversity of explanations which tend to confuse rather than to clarify the situation. It is the object of the present article to briefly

review and account for the gold movements of the near past, to show how the changing volume of gold has affected the supply of money and credit and to appraise the significance of the present outward flow in the light of our past experience.

In 1915 there began a movement of gold to the United States which was to more than double our supply and place in the vaults of American banks over \$4,300,000,000, or approximately half the world's monetary stock. The traditional position of London as the world's leading financial centre and gold market was overturned and today New York reigns in her place. America is the only market where credits, however established, are freely convertible into gold which may be as freely withdrawn for foreign shipment without restriction or delay.

Although on a vaster scale than ever before experienced, the gold movements since 1915, except when restricted by embargoes, have depended upon the balance of international payments as affected by the course of international trade, loans and investments. There has been nothing unusual in this except the magnitude of the flow and its almost unvarying destination. As before the war, nations receiving greater value in commodities and services than they have given have paid the balance in gold.

#### Goes Into Banks

In the usual course of events gold received from abroad finds its way into banks that are members of the Federal Reserve. They may dispose of the gold in various ways. For example, deposit it with a Reserve bank, where it counts as a legal reserve for the member bank, thus increasing the latter's power to lend, and at the same time adds to the gold reserve of the central institution where the deposit is made. If the member bank has borrowed from its Reserve bank, the gold may be used to reduce such indebtedness, or the gold may be paid out in the form of gold certificates to meet the demand of the business community for cash. Thus the particular effect of incoming gold will depend upon the disposition that is made of it, which in turn is governed by the financial and industrial situation at the time the gold is received.

Since 1915 the United States has acquired by importation over \$2,000,000,000 of gold, about half of which was received prior to our entry into the World War. The first billion served as a basis for the enormous growth of bank credit which was required to produce the materials and supplies ordered by the European belligerents and for subsequent production to meet our own needs. The period of our participation in the war saw gold movements reduced to a relatively small scale and exports of the metal exceeding the imports. Notwithstanding this situation, a policy of gold concentration in the Federal Reserve banks added \$1,149,000,000 to their re-

serves, thus making possible an increase in discount and investment operations of the Federal Reserve banks from \$226,000,000 in April, 1917, to \$2,291,000,000 in December, 1918.

The conclusion of war brought with it a resumption of excess gold imports on a large scale. Foreign countries were using gold to pay for purchases made during war years and to meet current unfavorable merchandise balances.

#### Reduced Indebtedness

In 1921 imports of gold amounted to \$667,000,000. This deluge of gold reached us when, following the crisis of 1920, a general liquidation of loans was under way. The member banks took advantage of these new supplies to reduce their indebtedness at the Reserve banks and to recover in considerable degree an independence of Reserve bank support. The revival of business in 1922 increased the demand for credit and currency and would, under normal conditions, have forced the member banks to resort to the Reserve banks for loans. But the continued flow of gold from Europe made this largely unnecessary. The gold was added to their reserve balances, thus enabling the banks to expand loans without the need of rediscounting. In addition, they were able to supply the cash requirements of trade. The continued demand for currency in 1923 and 1924 was largely met in the same manner without the use of Reserve bank credit.

In so far as Europe is concerned, the net result has been a loss in gold approximately equal to that which the United States has gained. In spite of the loss of some \$2,000,000,000 of gold, the European central reserves are in the aggregate about what they were before the war. This has been accomplished by the withdrawal of gold from circulation to be impounded in the vaults of the central banks. Of course, there has been much shifting about. The gold reserve of Russia, which was the largest of any nation prior to the war, has practically disappeared. The reserves of Austria-Hungary have likewise been dispersed, and those of Germany have sustained a heavy loss. On the other hand, there have been gains in the reserves of the principal allied countries and in those of the neutral group. The latter, in addition to gathering in their domestic supply, received large imports of gold in payment for materials furnished belligerents.

#### Has Had Varied Effects

In the case of the United States the redistribution of the world's gold supply has had varied effects. It has furnished the basis for the enormous increase in credit and currency which was necessary to finance the war, and since that event it has been used largely to cancel the obligations of member banks at the Federal Reserve. So long as the importations were so used they had no effect upon the amount of credit in circulation, and this is one reason why the oft-predicted inflation has not occurred.

It is because of a belief widely held that the United States was in imminent danger of gold inflation that the recent exports of gold have been regarded by some as a welcome manifestation. The views of those who fear we are receiving more gold than is good for our financial digestion are confirmed by a lesson well founded in experience—that cheap money will find its way into use. We undoubtedly can part with much of our super-

fluous gold reserves without misgiving, so the present surplus need occasion no alarm.

In the second week of December the export was \$9,150,000, which brought the total for the first half of the month to over \$25,000,000. This is greater than the shipments of any month since August, 1920, and exceeds the total value for the eleven preceding months.

The main consignees of the two weeks' total are Germany, England and India. In considering the shipments to India it must be remembered that India has been receiving gold for some time, as economic conditions have been improving, resulting in a favorable balance of trade. In 1923 Indian gold imports amounted to \$120,000,000, but the central holdings showed only a slight increase, as the gold was largely absorbed by the population.

#### Hoarding Reason Obscure

The hoarding of the precious metals has long been a problem of Indian finance and will undoubtedly remain unsolved so long as the native population have less faith in paper than in gold. Although fundamental economic conditions in India justify the importation of gold, there is little doubt that the present movement is largely the result of speculative buying made possible by existing rates of exchange. If this is true, its continuance on the present scale will be short lived.

In the case of Germany the Government has been buying gold for the Reichsbank with the proceeds of its foreign loans. It is the purpose of these loans to provide a gold basis for the monetary system of Germany, and the withdrawal of a portion or all of the credits so established will not cause surprise. An officer of the Reichsbank in discussing the bank's gold policy is reported to have said: "Of the bank's gold reserve 694,834,000 gold marks are now on deposit abroad. Under the Reichsbank statutes these foreign deposits rank with gold held at Berlin as a cover for note issues. This policy, however, although sometimes convenient, is considered anomalous, because the traditional rule of other countries is that only such gold as is actually in vault of banks should be valid as cover for note issues. I regard this anomaly as undesirable and consider that we should conform to the rule of other countries and keep all our gold on the spot."

"At present, if we desire to transfer gold to Switzerland we might have to send it from New York, which would be expensive and dilatory. We shall continue buying gold abroad, but the question whether it is to be taken from New York or from London or elsewhere will be decided from day to day, according to local prices and other factors."

#### Further Withdrawals

The continuance of net gold exports depends upon a reversal of the present condition of international trade rather than upon occasional speculative opportunities in foreign exchange. The large credits granted foreign Governments and industries may lead to further withdrawals, especially where such countries are reorganizing their currency systems on a gold basis. Even here, if these nations continue to experience large adverse balances of trade, a part of the gold taken may return to America.

The effect of gold shipments upon the credit situation is not disturbing. The large gold holdings of the reserve banks

are adequate to provide for all domestic needs as well as for any probable demand for gold from abroad. But if gold exports continue some tightening in money rates must result. The surplus credit not needed for commercial purposes has been invested by member banks in more or less permanent form. It has been stated on good authority that more than half the bank credit is employed, so that it is in non-liquid form. This means there is little available credit outside the reserve banks themselves. Under such circumstances an increased demand for loans, or a loss of reserves occasioned by the movement of gold to Europe, would bring a decided change in the cheap money situation.

It is always hazardous to predict, but one may safely say that at present there are no convincing indications that the outflow of gold will continue. Analysis of our export trade data shows a large increase for the late Summer and Autumn because of heavy buying of grain, cotton and other raw materials by Europe. As long as the trade balance is heavily in our favor the fundamental conditions are adverse to continued export of gold.

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# Continued Rise of Stocks and Bonds Likely

National and International Conditions Not Only Warrant Higher Prices But Will Force Them Still Further If Not Interrupted by War—Advance Would Be Swifter Except for Modern Banking.

By DR. R. ESTCOURT



Will stocks and bonds continue to rise? The answer is in the affirmative. Yet that reply is of little use as a market tip. Perhaps before these lines are in print the market will have turned and considerable falls in prices will have occurred. But that will not affect the main issue any more than the recession of a wave indicates an ebb tide; that it is the tide which is now under consideration.

There is an aphorism current among brokers and others that "the unexpected usually happens." Nevertheless the effect of that happening is considerably modified if we are thoroughly versed in what must happen under other conditions. If we know what must occur under normal conditions we can the more readily adjust ourselves to the unexpected. Now, the expected in the present instance is a prolongation of peace conditions; in other words, the absence from the world markets of an abnormal destruction of wealth. The sudden introduction of an interrupting factor makes a vast alteration not only in the relationships between production and consumption at large, but between the production and consumption of particular forms of wealth, so that specialized rises in stocks occur simultaneously with a general fall. To make the rapid change needful under such conditions those are best equipped who are fully cognizant of what is taking place when such conditions are absent.

## Expenditure Not Less

What is happening today is that the accumulated profits of the war and post-war periods have adjusted themselves to normal conditions and the surplus is seeking investment. The Government's war expenditures were not lost as is generally supposed. The fact that they were unproductive is only partially material. If an individual spends earnings in fireworks or other transitory forms of enjoyment he benefits the maker of those forms of enjoyment. The eternal essence of exchange is that both parties obtain from each other something which they desire more than the thing they part with. Otherwise the exchange would not take place.

When a person has \$100 and instead of investing it pays it to some one who offers a form of enjoyment esteemed as more than equivalent to the income obtainable from investing the \$100, the person to whom that payment is made immediately stands in the shoes of the previous owner of the money and will probably invest for his own benefit. Both parties are satisfied, but the aggregate investment fund is not diminished. All that has happened is that the interest on that sum becomes payable to a different individual. And it is not otherwise when the transaction is in billions and takes place between a government and a number of individuals. The national concern in such a case is that the normal accretions are suspended and production is deflected into channels which are only profitable so long as war continues. This of course results in a net loss of wealth from what would have existed had the disturbance not occurred.

## Investment Funds Ample

What has been destroyed is capital and raw material, the cost of which becomes abnormally high. Investment funds are ample and have been actually increased in the process, but they lose their normal efficiency through decrease in purchasing power. The high prices obtainable draw the surplus into trade and generally away from the stock markets, until the excessive valuations make profits which suggest increased dividends. Then, trade needs having been supplied and falling prices of materials enabling a less investment to obtain the same result, there is a double stimulus

in the direction of the stock markets, the hope of large dividends and the simultaneous accumulation of a surplus through lower prices making smaller investments in trade equally effective.

Recently there has been a huge increase in savings bank deposits and a great rise in the price of real estate. The former has been utilized to finance the latter, resulting in owners of real estate finding themselves with unemployed funds consequent on profitable sale of holdings, the sale price having been provided partly by direct payment out of savings and partly by mortgage effected from the same source through the medium of banks. The net result is that a number of small holders of investment funds now hold real estate deeds, while their savings have passed into the hands of fewer individuals whose needs in the aggregate are less and their consequent margin for investment greater.

Investors who sell out from time to time at a price higher than they paid, or go short and buy stock at a lower price, usually invest the proceeds in other stocks. In this process the savings of those who involuntarily operated in the contrary direction are absorbed, but the total investment fund is not diminished. It has only changed hands. Usually the stock passes into what are called "stronger hands," that is to say, what was previously held by many is now held by fewer. The increase of the numbers of small stockholders occurs in quiet times and when new issues are being made. Their volume is usually diminished in the ultimate results of active markets, and when this has occurred there is a net increase in the amount seeking investment. As Mr. Mellon has pointed out, a single income of \$1,000,000 provides a larger aggregate margin for investment than a thousand incomes of \$1,000.

## Only One Alternative

To find interest for those who must either invest directly through personal operation, or indirectly through the action of banks where they deposit their funds, either new issues must be made or the old stocks must be bid up as we see today. The bidding up of the old stocks results in a perpetual fall in the yield.

The cheapness of call money is part of the same phenomenon. Thirty years ago call money in England was at 2 per cent. for a period of several years, and consols—British funded debt—yielding 2½ per cent. interest were sold at 114. Bankers' loans to private individuals could easily be obtained at 4 per cent. and often at a lower rate.

We are approaching similar conditions in this country. We have taken the British financial position as the principal creditor country of the world, and therefore everything which happened in England under similar conditions forms a good precedent for what may be expected here.

There is, however, this important difference, which must be borne in mind. England's debtors were this country and her colonists—sparsely populated, English-speaking lands with huge supplies of unexploited raw material. Into the lands of these debtor countries poured a continual stream of immigrants who not only developed the countries but were accustomed to the amenities of corporation law and non-resident shareholders to whom the dividends were paid.

## No Conflict of Interests

The debtor countries were also agricultural countries which provided food in exchange for the manufactured products and railroad equipment supplied as part of the loans in the first place and subsequently, year by year, in exchange for annual production. There was no conflict of interests and the arrangement worked harmoniously.

The conditions under which this country is becoming the creditor nation of the world are full of conflicting interests, because the debtors are not producers of commodities which we need,

but of products which compete with our own output.

The facts do not present insuperable difficulties. Nevertheless they have to be borne in mind when regarding the position of our predecessor in the position of creditor as a precedent.

Mr. Mellon's activities are all dictated by a belief that available investment funds are insufficient. Reduction of inheritance taxes and of taxation of large incomes forces money into the hands of large holders who already have more than they can expend. This removes all option in the disposal of the money, because under such circumstances these people are compelled to invest. They constitute the class which takes new issues offering larger interest with perhaps slightly greater risks. A man with \$1,000,000 can take a chance with \$100,000 which a hundred holders of \$1,000 could not take.

New issues are essential to the growth of the trade of the country which, in Mr. Mellon's view, requires to be stimulated. That is a question of policy outside the present discussion. All that we here can consider is the importance of the fact as showing how the aggregate quantity of investment funds is increased instead of expenditure being increased resulting in increased profits, which would be the case were the large incomes taxed and the smaller ones left free. In the latter case the increased profits would bring visions of increased dividends suggesting a still greater need for investment funds. Incidentally, a surplus of investment funds simplifies Government transactions in repayment of debt; and this is a matter naturally in the mind of a Secretary to the Treasury, though of less concern to others.

## Labor and Capital Conflict Absurd

There is an essential condition for progressive advancement of a country in material concerns; the unceasing effective employment of capital—a very different matter from the employment of investment funds. Capital is useless without labor, just as labor has been ineffective without the adjunct of capital ever since the day when the first savage had for implements only his nails and teeth. All capital is merely the result of a long series of improvements in the implements used by labor in the conversion of raw material to the service of mankind. Thus the conception of a conflict between capital and labor is absurd. The two are inseparable; so much so that one can accurately define capital as accumulated labor or labor as animate capital. A consequence of this unquestionable fact is that capital and labor must eternally seek each other. Unless the two are combined no value accrues to the most lavish supply of raw material.

Hitherto we have automatically and almost unconsciously progressed under the following conditions. A perpetual stream of immigrants has been injected from the East, compelling a westward movement into the vast unoccupied territory. The subdivided has gone ahead mapping out cities, the corner grocery set upon a solitary lot in a non-existent city has within a few months witnessed the arrival of the needful customers and of the agriculturalists to provide farm products which, passing through the store, supply abundant profits. All the other occupations of a small town have fared equally well. A spirit of intense optimism has prevailed, because it was apparent that those who arrived too late had only to hurry on and do likewise on the next location. Land values rose with unprecedented rapidity, increasing thousands per cent. in a brief period, and as the areas of activity enlarged the need for new habitations provided a vast stimulus to the building trades. All this operated to sharpen administrative abilities bringing into existence still more capital and making existing capital more efficient.

## How High Rates Come

In the ordinary course the consequent accumulations of investment funds would have only slowly overtaken the lavish opportunities for investment, the result being high rates of interest and relatively low prices of stocks; low in proportion to the corresponding stocks of older countries.

For instance, thirty years ago there had been established in England and France a basis of 4 per cent. and even

less as a sufficient yield on railway stocks; a less amount as sufficient for investments in such absolutely gilt-edged affairs as waterworks. Meanwhile, in this country, where the security was no whit less and the prospects far greater, double those yields were regarded with equanimity.

All this was due to the growth of population at a rate sufficiently rapid to maintain constant fresh development. In England population was also increasing, but there was no field for fresh development, as in this country, the essential condition of an advantageous increase of population being unexploited land and raw materials.

Wise, far-sighted people among us naturally perceived all these things, but the overwhelming majority merely went gaily forward to prosperity without concern, or even need for concern, as to its causes. New arrivals quickly assimilated the established methods of advance and joyously wondered how they had been so stupid as to struggle along in the Old World when this land existed with such simplified conditions. Unstinted optimism was the order of the day.

## New Factors Intervene

Left alone, matters would have continued to adjust themselves gently and imperceptibly until in a few centuries, perhaps, the full calculated complement of 600,000,000 inhabitants had been attained. But, without warning, two fresh factors intervened in such a way as to accelerate the completion of the cycle and produce marked effects. These two factors were the war and the immigration acts.

The war caused rapid adaptation of machinery to new purposes and a rapid quickening of intelligence in the direction of greatly increased production. So long as the war lasted the artificial consumption was sufficient for the demand needful to carry off the augmented supplies resulting from this increased efficiency. The dense populations of Europe were new customers for the time being, producing the same effect as an influx of Summer visitors to a country village, so often misjudged by dull-witted residents as a boom condition capable of being perpetuated.

Suddenly the demand ceased. Nature would have adjusted the balance by her immemorial method of transferring population to the place where it was needed, but it pleased the nationalists to follow the disasters of the war by the new artificial disaster of restricting travel by regarding all travelers as convicts on probation to be provided with passports, photographs and other methods of identification by the several bodies of police. Even fingerprints have been suggested as an additional precaution.

To the ordinary lay mind the cause of continuing such precautions beyond the period of war is not easily apparent. It appears Gilbertian. But its existence quickly suggested a means of restricting further movements of population in accordance with the immemorial custom of nature. Divine guidance needed supervision. To this end two successive acts have been passed, the wisdom of which it is not for us to question, artificially restricting immigration, not merely to its former limits, but reducing it far below anything previously experienced.

## May Expect a Decrease

So far it is estimated that 850,000 uninvited guests have arrived. These, together with the known fecundity of the first generation of new arrivals, have contributed to prevent a complete arrest of increase, but with the cessation of such a contribution it may be confidently expected that a positive decrease will presently begin to manifest itself.

The result of these two factors, the acceleration of production and the restriction of immigration, has been to cause a sudden damming up of rapidly accumulating investment funds, making it impossible for large investors to find employment for their accumulations on the old terms. The tide of emigration is setting to other lands which find the need for funds to obtain the capital to make that labor efficient in exploiting the vast resources of undeveloped raw material. Foreign loans at highly attractive rates have come into being and will continue to increase.

When England was in our position she had almost a monopoly in the production of capital goods and there was



little difficulty in securing the new markets for such products; but we are faced with keen competition in that respect—a competition which was entirely absent when we were called upon to furnish such products to our own increasing population in territory absolutely under our own control. The importance of this point of difference can scarcely be exaggerated.

The large holders of our domestic stocks are selling their holdings, or will sell them, at the high prices now offering which make reinvestments so attractive. Their places will easily be taken by the multitude of small investors through the medium of investment bankers in finding interest for funds no longer capable of being employed on the old profitable lines of following the Westward march as evidenced by \$20,873,562,000 now in the savings banks.

#### Not Many Speculators

Doubtless there will be found a fair sprinkling of speculators; people who only hold long enough to clear a profit or lose their margins. It is extremely likely, however, that the speculators, under existing circumstances, form a smaller proportion of the whole body of buyers than in any similar previous movements.

At intervals large blocks of stock will come on the market from holders who have given instructions to sell as soon as the interest rate on the price current is below what they consider needful. If the stock then falls some of these large holders will buy back again, but many of them will utilize the results in investing in undertakings abroad yielding larger interest.

The international bankers look at the matter from an international point of view and their natural clamor would be in line with Mr. Mellon's proposals. The ultimate result will be to transfer the progressive growth, to which we have been so long accustomed, to other countries to which laborers are flowing, the new rich countries which are gladly taking care of the surplus population of Europe. In their turn these workers become the customers for the products of those countries, as they used to become in this country. It will not mean any setback to this country, but a relatively stationary position similar to that of Great Britain, to whose mantle we have become heirs as the greatest creditor country.

Any one who will study the financial history of England, especially for the second half of the nineteenth century, will realize exactly how these things come about. There the yield from domestic investments has steadily fallen, while a vast accumulated and accumulating fund has been sent abroad. Some of it is coming here at the present time, swelling the buying which is causing the upward movement, in an effort to recover the holdings in American stocks which were hypothecated during the war.

#### Creating a Wealthy Class

In England the result has been to make it a country of factories to supply the needs of the individual creditors, and of parks, entertainments and luxuries for their delectation. Already here we can see our wealthy classes possessed of several residences in different States and parts of States, and securing sporting rights and other agreeable amenities in large quantities; in the intervals they travel for amusement or to supervise their interests in foreign lands.

The tendency will inevitably be to follow in the steps of England on a larger scale, with interest on home gilt-edged stocks gradually falling to a 4 or 3½ per cent. basis and land only obtainable at fifty years' purchase of the rental; a proposition not very attractive to the small investor, who must presently fall into the position of his English brother as a ministrant to the comfort of the wealthy, because the small return to thrift will be insufficiently attractive to induce him to save and he will have no opportunity to participate in the more remunerative investments abroad from which the accumulations of the wealthy will be drawn to enable them to acquire estates and home investments at the high price which will obtain.

#### Higher Prices On the Way

On this view the only conclusion is that the present upward movement is the first turn of the ebb tide toward flood, successive waves of which will

inevitably put prices of stocks above all records.

Those who can pay for and put away first-class stocks at the present time will almost unquestionably be able to sell them later on at a price above any yet attained. This rise would be more swift were it not for the marvelous facilities of modern banking, enabling those with the ability and the competency to act on such calculations to advantageously invest in rich lands where the population will be increasing, as it used to increase in this country prior to the war.

As remarked in the opening, these deductions depend on the continuance of "the expected"; in other words, the maintenance of a period of peace comparable to that which followed 1870. But it may be taken for granted that the bulk of the ultimate profits of the rise will, as usual, accrue to the "covered bear"—the solid holder of large blocks of stocks who sells at the top of each wave, confident of not being caught short, and rebuys on the recession of a few points after each "shake up," repeating the process at each stage of the general advance. Only those who have liquid assets enabling them to start on the ground floor can attain to the enviable position of the "covered bear."

## The U. S. Treasury

Special Correspondence of The Annalist.

WASHINGTON, Dec. 27.

THE Treasury has completed its December financing with a total allotment of \$756,743,500 of the 4 per cent. bonds of 1944-54. Flotation of the large bond issue this month relieves the pressure which would have been upon the Treasury next March, when more than a billion dollars in outstanding securities would have matured, had not nearly half of this amount been retired by exchanges for the Dec. 15 issue.

The reception given the Treasury bond issue was reflected by enormous subscriptions, of which the great preponderance was in cash, but despite the success of the long-term financing operation the indications are that for some time to come the Treasury will continue its usual policy of short-term borrowing. The total amount of subscriptions received for the 4 per cent. bonds, issued Dec. 15, was \$1,992,760,550, of which \$1,460,530,550 was cash subscriptions on which a total amount of \$224,513,500 was allotted. Allotments on exchange subscriptions totaled \$532,230,000, of which \$270,430,900 was allotted in exchange for 4½ per cent. Treasury notes maturing March 15, 1925; \$168,599,500 was allotted in

exchange for 4 per cent. certificates of indebtedness maturing March 15, 1925, and \$93,199,600 was allotted in exchange for Third Liberty loan 4½ per cent. bonds.

#### Continued Reduction of the Public Debt

While the new Treasury bond issue financed one of the largest public debt refunding operations undertaken recently, nevertheless the Administration intends to hold firmly to its policy for the gradual retirement of the public debt by substantial annual reductions. Despite criticism of its policy of steadily reducing the amount of the outstanding public debt instead of postponing the bulk of that responsibility to later years, the present program of the Treasury calls for six debt retirements, chargeable against ordinary receipts, aggregating about half a billion dollars annually. This constitutes at present about 14 per cent. of the Government's expenditures, but the amount will increase progressively each year by the amount of the reduction in interest charges due to debt retirements through the sinking fund. The Treasury believes that this program, while providing for substantial retirements, is not unduly burdensome and is essentially practical unless interfered with by extraordinary governmental expenditures.

Strict adherence to a rigorous debt-paying program, the Treasury holds, has not only strengthened the public credit and put the Government's finances in a more manageable shape, but has added greatly to the strength of the general investment and money markets. It believes that the nation which does not follow a policy of paying its debts and allows them to accumulate may be compared to an individual who follows a similar course. The public debt is regarded as a mortgage or lien upon national wealth, and it is contended that unless the country pursues a policy of paying off this mortgage it is bound to become more and more burdensome as time goes on. Treasury officials argue that debt reduction, in fact, is the best method of bringing about tax reduction and, aside from gradual refunding at lower rates of interest, is the only method of reducing the heavy annual interest charges.

#### Paying Off War Charges.

The question of how rapidly the public debt shall be liquidated, the Treasury maintains, is not a question of what proportion of the cost of the war should be paid by the present generation and what proportion should be shifted to future generations. It regards as fallacious the argument sometimes advanced that the present generation can avoid in part the burden of the cost of the war by passing the war debt on to future generations, since the debt is entirely domestic. The contention is made by the Treasury that a domestic debt is simply

a liability of the people to pay themselves, or rather to pay the group holding Government securities, and while this liability may be handed down to the next generation, equivalent assets in the form of Government securities would also be handed down and that generation, viewed as a whole, would be neither richer nor poorer.

#### Treasury View of War Debt

From the standpoint of the country as a whole, according to the Treasury's views, the war was paid for when it was fought, and the equipment, munitions and other supplies necessary for carrying on the war had to be produced before they could be utilized. Had the war been financed entirely through taxation or had the supplies needed by the Government been commandeered and not paid for, it is pointed out that the whole burden of the war would have been borne at that time. But, as the Treasury sees it, the financing of the conflict in part by loans was simply an arrangement under Government supervision whereby those who were in a position could pay more than their proper proportion of the costs and be reimbursed later with interest by those who were not in a position at the time to meet their proper proportions under the tax system without too great sacrifices and hardships.

The problem of the public debt, then, as the Treasury views it, is largely a question as to how rapidly the redistribution may be effected without undue disturbance to business and general economic conditions. The obligations must be met, but the rate of payment must be adjusted to produce the greatest good and the least disturbance. To the extent that tax collections for debt-paying purposes promote saving and reduce unnecessary expenditures, and to the extent that a debt-paying program promotes Government economy, the Treasury insists that the net result is an actual increase in the country's capital supply and in general welfare.

#### The Treasury Statement.

The financial condition of the Treasury, as reflected in the daily statement, discloses mainly the usual increase in tax collections in a month when quarterly instalments are due. As of Dec. 22 income and profits tax receipts aggregated \$301,000,000, which is some \$10,000,000 below the receipts for the same portion of December last year, while miscellaneous internal revenue receipts aggregating \$62,000,000 thus far this month are about \$1,000,000 ahead of the level of a year ago. The manner in which customs receipts are holding their own with revenue collections from that source a year ago is regarded as very interesting at the Treasury in view of the fact that there has been some opinion to the effect that customs receipts this year would show a tendency to decline from the peak period in 1923.

### Comparative Analysis of Treasury Operations on the Basis of Daily Statements of Dec. 15 and Dec. 22, 1924

RECEIPTS	Fiscal Year 1925 (to Dec. 15)	Fiscal Year 1925 (to Dec. 22)	Corresponding Period Fiscal Year 1924
Customs	\$252,186,685.02	\$240,998,966.05	\$259,750,719.84
Internal revenue:			
Inc. and profits tax	503,067,856.99	756,706,417.13	794,718,214.05
Misc. internal rev.	426,330,048.59	439,711,141.80	508,463,009.04
Miscellaneous receipts:			
Proceeds Govt.-owned securities—Foreign obligations—			
Principal	160,391.20	23,205,493.70	60,996,596.11
Interest	10,897,854.62	79,777,728.26	80,858,214.13
Railroad securities	111,014,206.50	111,048,037.88	18,083,421.05
All others	3,468,923.30	3,469,137.92	4,755,559.56
Trust fund receipts (reappropriated for investment)	14,399,488.36	15,493,114.74	14,407,008.84
Proceeds sale of surplus property	10,449,671.96	10,452,881.47	24,078,898.37
Panama Canal tolls, &c.	10,993,637.31	11,057,375.22	12,993,771.47
Receipts from miscellaneous sources credited direct to appropriations	13,077,538.96	13,796,140.30	21,105,752.27
Other miscellaneous	82,694,113.99	86,275,239.71	114,034,338.42
Total ordinary	\$1,438,740,416.89	\$1,812,641,654.18	\$1,914,235,583.15
Excess of ordinary receipts over total expenditures chargeable against ordinary receipts		149,592,262.35	120,448,618.05
Excess of total expenditures chargeable against ordinary receipts over ordinary receipts		43,872,073.33	
Public debt retirements chargeable against ordinary receipts:			
Sinking fund			
Purchases from foreign repayments	\$118,374,000.00	\$118,374,000.00	\$144,107,900.00
Received from foreign Governments under debt settlements	208,600.00	208,600.00	38,419,300.00
Received for estate taxes	90,950,000.00	90,950,000.00	91,858,200.00
Purchases from franchise tax receipts (Fed. Res. and Fed. intermediate credit banks)	47,550.00	47,550.00	5,404,450.00
Forfeitures, gifts, &c.	152,200.00	152,200.00	
	28,103.95	28,103.95	47,500.00
Total	\$118,810,453.95	\$209,760,453.95	\$279,957,350.00
Total expenditures chargeable against ordinary receipts	\$1,482,612,824.27	\$1,463,049,391.83	\$1,793,786,065.10



# Foreign Securities in American Markets



LONDON financial opinion is blaming American bidding for what it considers the premature offering of Victoria's £6,000,000 4% per cent. loan and its hesitating progress. The increasing activity of American bank-

ing interests in the foreign loan field is the subject of considerable comment, especially the presence in Australia of American bank representatives. While British authorities believe it is desirable that as much financing as possible of foreign loans shall be diverted from London to New York, the feeling is that England is the natural source of supply for Colonial issues.

The cost of living in England continues to increase. The average level of retail prices at the beginning of December was 81 per cent. above July, 1914, as against 80 per cent. at the beginning of November and 77 per cent. a year ago. Unemployed registered 1,158,500 for the week of Dec. 15, or 23,688 less than on Dec. 8; 127,123 less than at the end of last year.

Gold continues to be received in London from the United States and re-shipped to Russia, apparently in the form in which it arrives. Imports last week were £285,501, of which £224,911 came from America. Exports were £111,795. India took £70,196; the Netherlands £36,820. The British mint has contracted with Russia for 40,000,000 silver half rubles and 40,000,000 five-kopek copper coins.

The terms on which the Anglo-Chilean Nitrate and Railways Company proposes to dispose of its assets show that the purchasers are the Guggenheim Brothers of New York. The purchase price was £3,600,000, payable in debentures in a company to be formed by the Guggenheims. This is equal to about £4 for each £1 share of the railways.

German business and financial opinion is strong that the passing year has been satisfactory. The outstanding feature is, of course, that the mark has been stabilized, thus permitting financial reform and benefiting industry, finance and even social life. The currency situation during the coming year is expected to develop normally, with a considerable increase of total circulation. Foreign exchange and home credit will be simplified by the complete liquidation of the old Discount Bank, and preparations are being made for exchanging its shares for Reichsbank shares, though the actual operation will not take place until March.

German steel works now have orders for three months ahead and the new German Steel Syndicate announces that it is working satisfactorily and that business is good. Austrian advisers are that German competition in steel in the Austrian market is decreasing, probably because of this unsatisfactory internal condition. The bull movement on the Boerse continued through the week except for a slight set-back last Tuesday. The Frankfurter Zeitung's index of average prices of dividend-paying stocks as of Dec. 19 works out at 775.32, against 407.4 on July 25 and 824.5 at the beginning of 1924. In view of the fact that the last-named figure was 400 per cent. above the index at the beginning of 1923, present quotations are considered rather high, notwithstanding the decrease from a year ago. In converting the present paper-mark Boerse quotations into gold-mark quotations, the following results: In the cases of 522 out of 750 corporations whose stock is quoted on the Boerse, 22.2 per cent. will be quoted above par; 77.8 below par. Most all were quoted above par before the war; but then 10 per cent. was a normal dividend. The General Electricity Corporation, having scaled down its capital stock from 1,200,000,000 paper marks to 120,000,000 gold marks, announces that it will pay 5 per cent.

The index of wholesale prices in Germany as of Dec. 24 works out at 123.6, against 123.9 a week earlier. The cost of living as of Dec. 17 averaged 122.6, against 122.3 the preceding week. International trade and investment will be facilitated by the lapse of the laws against "flight of capital" on Dec. 31, permitting thereafter sending unlimited values in cash and securities abroad.

## LISTED FOREIGN BOND SALES

Week Ended December 27, 1924

The par value of listed foreign bonds in the New York market for the week ended December 27, 1924, and for the years 1924 and 1923 to date, together with comparative figures for the same week in 1923, was as follows:

	N. Y. Stock Exchange	N. Y. Curb
Last Week .....	\$13,021,500	\$560,000
Previous Week .....	17,938,500	779,000
1924 to Date .....	618,345,375	45,754,000
Same Week of 1923 .....	5,507,000	830,000
1923 to Date .....	435,161,300	41,623,000

## FOREIGN GOVERNMENT SECURITIES

	Last Week.	Previous Week.	Year to Date.	Same Week, 1923.
British cons. 2½s. ....	57¼	57½@57¾	58½@54½	55½@55¾
British 5% .....	101¼@101½	101¼@101½	103 @ 98¾	100 @ 99¾
British 4½s. ....	97¾	97¾	99¼@96¾	97 @ 96¾
French rentes (in Paris) .....	50.00	51.00@50.05	58.70@48.00	53.60@53.00
French W. L. (in Paris) .....	62.05@61.80	62.40@62.05	71.45@58.60	69.75@67.20

## EUROPE

### German Bonds and Stocks

A great many loans to German industrial concerns of high standing are at present hanging fire, as was pointed out last week. The loan to the Krupp Iron Works was granted last year by a syndicate headed by Hallgarten & Co. Young Mr. Thyssen of the Thyssen Steel Works is at present in this country trying to close a loan for his concern. The Botany Consolidated Mills of New Jersey, which owns worsted mills in this country, issued 40,000 shares of stock last week at \$48 per share and the proceeds are to be lent to the textile group of Stoehr & Co. and the Elberfelder Textile Works, two large textile groups in Germany. For this loan the Botany Consolidated Mills has received an option to purchase a 50 per cent. interest in a holding corporation of the German concerns.

We have repeatedly mentioned that a great deal of American money is going into German concerns but very few of the participations have been offered to the public. These participations are going into strong hands in this country and it probably will be only in the distant future that the American investor is asked to put his money into these corporations. The market in German stocks continued very strong. The prices in dollars at the close of the Stock Exchange in Berlin on Dec. 24 were: A. E. G. stock, \$30; Badische Anilin, \$80; Commerz & Privat Bank, \$15.50; Darmstadter Bank, \$31.50; Deutsche Bank, \$30; Disconto Gesellschaft, \$41.50; Dresdner, \$20.75.

These prices show an advance of from 5 to 20 per cent. as compared with the preceding week. Particular strength was noted in the industrial shares. The reason for this is that there was no necessity to write down their capital to a gold basis from a paper mark basis. The reserve accumulated during and after the war by these concerns was greater than the loss caused by the decline in the value of the paper marks.

German Government bonds were rather firm, closing at about \$2,000 per 1,000,000 in Berlin, while city bonds and industrial bonds were unchanged. There was a holiday market in New York in regard to German securities and the purchasing of stocks was really for European account and very little for American account.

At the close of business on Dec. 26 the market on German stocks closed in New York as follows: A. E. G. stock, \$30 bid, offered at \$31; Badische Anilin, \$79 bid, offered at \$81; Commerz & Privat Bank, \$15 bid, offered at \$15.50; Darmstadter Bank, \$32 bid, offered at \$32.75; Deutsche Bank, \$30.25 bid, offered at \$31; Disconto Gesellschaft, \$41.25 bid, offered at \$41.75; Dresdner Bank, \$20.50 bid, offered at \$21.25.

### Swedish Mining Activity

The general activity in Sweden's industrial world during the year coming to a close is revealed in the annual reports of the leading industrial corporations. The Grangesberg Company, the biggest iron mining concern in Scandinavia, has announced that it will distribute a dividend of 10 per cent. for the year, compared with 5 per cent. last year.

This follows the report that one of its constituent companies, the Luossavaara-Kiruna Company, made a net profit of \$3,885,000 for the fiscal year ended Sept. 30, having exported 4,350,000 tons of iron ore during the year, an increase of 750,000 tons over the exports of the preceding year. In November the Grangesberg Company shipped out 531,000 tons of ore, as against 204,000 tons in the same month last year. The company is stated to have recovered rapidly from the depression caused by the closing of the Ruhr

market during the French occupation.

While the mining activity is said to be satisfactory, the situation in Sweden's iron and steel industry is admitted to be far from favorable. Although the production of pig iron, wrought iron and partly manufactured products is much larger than last year, it still falls far below the average for the ten years since 1913, and the prices received are said to be so low that the Association of Swedish Iron Workers declare they fall below the cost of production. Exports of iron and steel to the United States have more than doubled and there is an increase in the total exports, but the imports, especially of rails, have also increased.

### British Oil Imports

Petroleum imports into the United Kingdom in the week ended Dec. 15 were 35,000,000 imperial gallons, against 23,000,000 in the preceding week.

### Rumanian Grain Crops

Rumania promises Europe an aggregate grain production of 109,000,000 bushels below 1923, according to cable advices from the International Institute of Agriculture at Rome to the Department of Agriculture. The department says: "This reduction is significant, inasmuch as preliminary forecasts from the Balkan countries had all shown increases over last year. The aggregate of preliminary forecasts of corn for Bulgaria, Hungary and Yugoslavia is 214,000,000 bushels, compared with 157,000,000 produced last year and 199,000,000 bushels, the estimated production for the same territory in 1913-14."

"Rumanian wheat production is placed at 74,000,000 bushels, a 28,000,000 decrease; corn, at 122,000,000, a shrinkage of 20,000,000; rye, at 6,000,000 bushels, a 4,000,000 bushel loss; barley, at 32,000,000, a decrease of 20,000,000, and oats at 44,000,000 bushels, a reduction of 19,000,000. The indicated aggregate of these crops is 278,000,000 bushels, compared with a 387,000,000 harvest last year."

### City of Trondheim

The National Bank of Commerce in New York, trust department, has ready for delivery definitive bonds of the City of Trondheim, Norway, twenty-year 6½ per cent. sinking fund external loan in exchange for temporary bonds.

### City of Paris Loan

Word reached Wall Street last week that the City of Paris was negotiating with American bankers for a \$25,000,000 loan for the purpose of making municipal improvements.

### Badische Anilin Company

Badische Anilin und Sodafabrik Corporation applied last week for patents in Germany and several foreign countries to cover a new liquid motor fuel, the advantage of which is retardation of explosion.

### Reichsbank Statement

Reichsbank condensed statement (in reichmarks) follows:

	Week ended Dec. 22.	Previous Week.
Silver and coin .....	48,200,000	47,100,000
Gold reserve .....	696,100,000	696,100,000
Gold in foreign banks .....	230,600,000	235,300,000
Bills of exchange and checks .....	2,079,000,000	2,169,600,000
Other assets .....	1,837,900,000	1,757,000,000
Reichsbank circulation .....	1,723,200,000	1,803,900,000
Loans to Rentenbank .....	513,800,000	613,700,000

### Finnish Trade

Finland's exports in November were valued at 523,000,000 marks and imports at 404,000,000 marks, leaving a favorable balance of 119,000,000 marks, according to advices to Consul General in New York.

Favorable trade balance for eleven months of 1924 is 166,000,000 marks, comparing with only 47,000,000 marks at the end of October. Total value of exports for the eleven months is 4,560,000,000 marks, and a surplus of exports for the year is indicated.

### Hungarian State Railways

Reports received by Speyer & Co. from Jeremiah J. Smith, Commissioner General of Hungary, show that in the third quarter of the current year the Hungarian State Railways earned a profit of about \$1,000,000.

### Hungarian Finance

According to a late cable to The Times, Commissioner General Smith has submitted his seventh monthly report to the League of Nations. From the standpoint of the loan it is favorable. Mr. Smith, however, warns the people not to be too optimistic about the apparently large revenues, pointing out that while the returns appear very satisfactory from the security point of view, it is doubtful if such large imports under the present tariff will contribute to the economic recovery of the country.

The pledged revenues for interest and amortization of the loan are the largest recorded for one month, amounting to more than 22,000,000 gold crowns. As it is supposed that a considerable part of these importations are made on credit, the present situation is not considered as entirely satisfactory.

Mr. Smith expects that the tax revenues, which also have been very high, will decrease in the second half of the fiscal year. Although the revenues have been larger than was estimated, the expenses have already reached the level established in the reconstruction budget for the fiscal year 1925-1926.

The Treasury is returning to the loan account from the cash balance 12,000,000 gold crowns, which will be available for the purpose of meeting future deficits as they may occur.

Estimates for December show a surplus of about 4,000,000 gold crowns, instead of a deficit of about 7,000,000 figured on in the reconstruction budget.

Mr. Smith adds that trade during the present year was the largest since the war.

### French Foreign Trade

Imports into France in November aggregated 3,415,000,000 francs, and exports 3,432,000,000, leaving an export surplus of 17,000,000. Last year November produced an import excess of 220,000,000. In weight, the imports amounted last month to 3,359,000 tons and exports to 2,949,000.

In the eleven completed months of the year, the trade balance shows an export surplus of 1,397,000,000 francs, whereas in the corresponding period of 1923 there was an import surplus of 1,463,000,000. This difference of 2,860,000,000 in favor of France is an important factor in the economic situation.

### French Public Finance

Public revenue in France in November reached 2,473,000,000 francs, including 96,000,000 extraordinary receipts. Indirect taxes produced 1,559,000,000 of this total. The month's revenue exceeds the estimates by 144,000,000 francs, and is 259,000,000 greater than in November, 1923.

In the eleven months, the increase in budget receipts over the corresponding period of 1923 reached the substantial figure of 4,893,000,000.

### German Public Finance

German gross public revenue in November amounted to 672,056,061 marks, as against 686,732,610 in October. Revenue for the fiscal year to date, April to November inclusive, foots up 4,657,981,884 marks. In these eight months the income tax yielded 1,411 millions, as against 1,344 millions estimated for the whole year. The sales tax has produced 1,213 millions, as against a full-year estimate of 1,200 millions.

The Finance Minister has told the Reichsrat that income and property taxes in 1925 will yield less than in 1924, but that customs and excise may be expected to yield about the same.

### British Unemployed

Registered unemployed Dec. 15 compared with previous week and a year ago as follows:

	Dec. 15, '24	Dec. 8, '24	Dec. 15, '23
Unemployed .....	1,158,500	1,181,900	1,238,900

### London Capital Issues

According to late cables last week to The New York Times, fresh buying in the London financial markets is very small, which accounts in some degree for the fact that underwriters of the Port of London £3,000,000 loan had to take up nearly 60 per cent.

This stock, however, was regarded as dear in comparison with some recent issues. Armstrong Whitworth's issue of £3,000,000 6½ per cent. debentures at 99½ was fully covered and but for the proximity of Christmas, would probably have gone much better. Victoria is now offering a loan of £5,000,000 in 4½ per cent. at 97½. Further big capital issues are expected early in the new year and this is rather



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## OPEN MARKET—FOREIGN SECURITIES

The quotations below are averages of the prices submitted by the firms whose key numbers appear before each security. Quotations are as of the Friday before publication.

## GOVERNMENT—BONDS

Key.	ARGENTINA:	Bid.	Offered.
1-10	Argentine Recission 4s, 1896-99 (stg.).	73	74
1-10-26	Argentine 4s, 1897-1900 (unification) (sterling)	68½	69½
1	Argentine 5s, '45 (large, unlisted) (Arg. pesos, sterling)	81½	82½
1	Argentine 5s, '45 (listed numbers) (Arg. pesos, sterling)	81½	83½
1	Argentine 5s, '45 (small, unlisted) (Arg. pesos, sterling)	81½	82½
AUSTRIA:			
3	Austrian 6s, 50-year (per kr. 1,000,000)	8	10
3	Austrian 6% Treas., 6-yr. (kr. 1,000,000)	22	28
BELGIUM:			
1-4	Belgian Govt. Restoration 5s, 1919 (Belgian francs)	36	37
1-4	Belgian Govt. Prem. 5s, 1920 (Belgian francs)	39	40
BOLIVIA:			
1	Bolivian 6s, 1940 (g. l. of 1917) (U. S. \$)	76½	78½
BRAZIL:			
1-3-4-10-20	Brazilian Govt. 4s, 1889 (sterling)	39½	39½
1-3-10	Brazilian Govt. 4s, 1910 (pounds)	40½	41
10	Brazilian Govt. 4s, 1910 (francs)	18	21
1-3-10-20	Brazilian Govt. Recis. 4s, 1900 (stg.)	43½	44
1-4-10-20	Brazilian Govt. 5s, 1895 (sterling)	50½	51
1-10	Brazilian Govt. 5s, 1913 (sterling)	50	50½
1-10	Brazilian Govt. 5s, 1903 (sterling)	62½	64
10	Brazilian Govt. 5s, 1908-09 (francs)	12	15
1-10	Brazilian 4s, Loan of 1911 (francs)	18	21
10	Brazilian Govt. 4s, 1911 (pounds)	40	42
1-10	Brazilian Govt. 4½s, 1883 (pounds)	44½	45½
1-10	Brazilian Govt. 4½s, 1888 (pounds)	43½	44½
1	Brazilian Govt. 7½s, Coffee Loan of 1922 (sterling)	102½	104½
1	Brazilian Govt. 8s, 1921 (U. S. \$)	95½	96½
CHILE:			
1	Chilean 5s, 1911, 1st series (sterling)	78	81
1	Chilean 5s, 1911, 2d series (sterling)	79	82
1	Chilean 7s, 1942 (Amer. issue of 1922) (U. S. \$)	98	100
1	Chilean 8s, June 30 and Dec. 31 (Chilean pesos)	105	110
1-26	Chilean 8s, May 31 and Sept. 30 (Chilean pesos)	98	103
CHINA:			
1	Chinese Govt. 4s, 1885 (Franco-Russo.) (Belgian and Swiss francs)	79	83
1	Chinese Govt. 5s, 1900 (Reorganization) (yen and sterling)	56	60
1	Chinese Govt. Hu-Kuang Ry. 5s, 1901 (sterling)	43	45
COLOMBIA:			
1	Colombian Govt. 6s, (external, 1913-47) (sterling)	71	74
COSTA RICA:			
1	Rep. of Costa Rica 5s, '38 (sterling and U. S. \$)	60	62
CUBA:			
1-26	Cuban Govt. 5s, 1905 (internal loan) (Cuban and U. S. \$)	92	93
1-23	Cuban Govt. 5s, (Tres. loan of 1918), 1931 (U. S. \$)	94	95
1	Cuban Govt. 5½s (external loan of 1923) (U. S. \$)	96½	97½
CZECHOSLOVAKIA:			
1	Czechoslovakia Prem. 4½s per kc. 1,000.	24½	28
1	Czechoslovakia Loan 6% per kc. 1,000.	23	27
FINLAND:			
3	Finland 5½s (internal), per finmarks 1,000	17	21
FRANCE:			
1-3-4-20	French Govt. 4s, 1917, per fcs. 1,000.	27½	27½
1	French Govt. 4s, 1918, per fcs. 1,000.	25½	26½
1-3-4-20	French Govt. 5s (Victory), per fcs. 1,000	32½	33½
1-3-4-26	French Premium 5s, 1920, per fcs. 1,000	36½	37½
1	French 5½s, 1917 (U. S. \$)	84	88
1-3-20	French 6s, 1920, per fcs. 1,000.	37½	38½
1	French Govt. 7½s, 1941 (U. S. \$)	100	100½
GREAT BRITAIN:			
1	British Govt. Funding 4s, 1900-90 (stg.)	82½	84½
1	British Govt. Victory 4s (sterling)	89½	89½
1	British Govt. 5s, 1920 (internal) (stg.)	99½	101½
1	British Govt. 5s, 1927 (internal) (stg.)	99½	101½
1	British Govt. 5s, 1929-47 (internal loan) (sterling)	93½	95½
1	British Govt. 5½s, 1925 (internal) (stg.)	94½	96½
1	United Kingdom 5½s, 1937 (U. S. \$)	104½	105½
GREECE:			
1-26	Greek Govt. 5s, 1914-64	112½	116½
GERMANY:			
3-4-18-20	German Govt. W. L. 5s (per mks. 1,000,000)	1925	1950

## GOVERNMENT BONDS—Continued

Key.	GERMANY—Continued:	Bid.	Offered.
3-4-18	German Govt. 4 and 5%, 1922 (per mks. 1,000,000)	28	32
18	German Govt. 8% to 15%, 1923	29½	34
3-20	Prussian Consol 3½s (per mks. 1,000)	3	3½
ITALY:			
Key.	Italian Govt. 5s, 1925 (Treas.) (per lire 1,000)	42½	44
1-3-18-26	Italian Consolidated War Loans 5s, 1918 (lire)	42½	43½
1	Kingdom of Italy 6½s (Ser. A, 1920), 1925 (U. S. \$)	100	101
JAPAN:			
1	Japanese Govt. 4s, 1931 (large pieces) (U. S. \$ and sterling)	82½	83½
1	Japanese Govt. 4s, 1931 (small pieces) (U. S. \$ and sterling)	79½	80½
1	Japanese Govt. 5s, 1907 (stg. and Fr. fcs.)	72	74
MEXICO:			
1	Govt. 3s (silver) ex all.	5	7
1	Govt. 5s, 1899 (U. S. \$ and stg.)	32	34
23	Govt. 6s, 1933 (U. S. \$, francs, sterling gold)	37	39
23	4s, 1910	21	21½
23	6s, 1923	36	37
23	"A" scrip	6½	7
23	"B" scrip	1½	2½
NICARAGUA:			
26	Nicaragua 5s, 1918	53	57
NORWAY:			
1	Norway 3½s, 1964 (krs., fcs., stg.)	55½	57½
1	Norway 6s, 1931-1964 (kroner)	150	153
1	Norwegian Govt. 3½s (1900-1950) (sterling and kroner)	58	60
1	Norwegian Govt. 3½s (1902-1902) (Fr. francs)	55	57
1	Norwegian Govt. 4s, 1911 (stg. and kr.)	68	72
1-3-20	Norway 6s, 1920-1970 (kroner)	150	154
3	Norway 6½, 1921-1931	148	154
1	Norway, King. of, 8s, sk. 1940 (U. S. \$)	112	113
POLAND:			
3	Poland 6% ext. 1940 (in per cent.)	72	73½
3-18	Poland 5% internal (per mks. 1,000,000)	625	700
RUMANIA:			
3-4	Rumanian Reorganization, 1920, 5s (per lei 1,000)	3½	4½
RUSSIA:			
3-18	4% rentes, 1894, per 1,000 rubs.	6½	7½
1-3-18	5½s, 1916-26, F. & A., per 1,000 rubs.	14	24
3-18	5½s, 1916-26, A. & O., per 1,000 rubs.	14	24
3-18	External 5½s, 1916-21 (per \$1,000)	12	13½
3-18	External 5½s, 1916-21, C. D., per \$1,000	11½	13
3-18	External 6½s, 1916-19, per \$1,000	13	14½
3-18	External 6½s, 1916-19, C. D., per \$1,000	12½	14
SANTO DOMINGO:			
26	Dominican Republic 5s, 1938 (U. S. \$)	97½	98½
1	Dominican Republic 5s, 1958 (U. S. \$)	101	102
SWEDEN:			
1	Sweden, Kingdom of, 6s, 1939 (U. S. \$)	103½	104½
SWITZERLAND:			
1	Swiss Confederation 8s (s. f.) 40 (U. S. \$)	115	116
URUGUAY:			
1	Uruguay Govt. 3½s, 1891, F. M. A., N. (sterling)	54	57
1	Uruguay Govt. 5s, 1919 (stg. & U. S. \$)	73½	75½
1	Uruguay Govt. 8s, 1946 (U. S. \$)	106	106½
UNITED STATES AND TERRITORIES—BONDS			
Key.	PANAMA:	Bid.	Offered.
23	Panama 5s, 1944	96	100
MUNICIPAL—BONDS			
Key.	ARGENTINA:	Bid.	Offered.
1-10-26	Buenos Aires 3½s, 1906 (stg. & F. fcs.)	45½	46½
1-10-26	Buenos Aires gold 5s (£10), 1944	58	60
1-10	Buenos Aires gold 5s (£20), 1944	63	65
1-10	Buenos Aires gold 5s (£100), 1944	63	65
26	Buenos Aires 6s, 1926	99½	100
AUSTRIA:			
3	Vienna 5%	13	15
3	Vienna 7%	13	15
AUSTRALIA:			
1-10	Brisbane 6½s, 1941 (sterling)	99	101
1-10	Queensland 4½s, 1924 (sterling)	91	93
BRAZIL:			
1-10	Pelotas, City of, 5s, 1911, J. & D. (stg.)	51	54
1	Rio de Janeiro 5s, 1909 (stg., Fr. fcs., flor.)	76	79
1	Sao Paulo 5s, 1944 (stg., Fr. & Sw. fcs.)	71	73
1-10	Sao Paulo 5s, 1957	62½	64

## MUNICIPAL—BONDS—Continued

Key.	BRAZIL—Continued:	Bid.	Offered.
10	Sao Paulo 5s, 1945	72½	74
1-23	Sao Paulo 6s, 1943 (U. S. \$)	80	81
1	Sao Paulo 8s, 1936 (U. S. \$)	100	101
1-26	Sao Paulo 8s (Dutch florins), 1936	393	399
CZECHOSLOVAKIA:			
Key.	Carlsbad 4s	15	17½
3-4	Prague 4s	17	19½
DENMARK:			
1	Copenhagen 4s, 1949 (U. S. \$ & stg.)	75	79
GERMANY:			
3	Berlin, 1882-1915, pre-war (per mks. 1,000)	14½	15½
3	Berlin 4s, 1919 (per mks. 1,000)	4½	4½
3-4	Bremen pre-war	4½	4½
3	Coblenz, 1897-1910 (per mks. 1,000)	11	13
3	Cologne, 1900-1912 (per mks. 1,000)	11½	13
3	Dresden 1875-1913 (per mks. 1,000)	10½	12
3	Dusseldorf pre-war (per mks. 1,000)	13½	15
3	Essen 1894-1913 (per mks. 1,000)	10½	12
3	Frankfurt pre-war (per mks. 1,000)	12½	13½
3	Frankfurt, 1918 (per mks. 1,000)	4	6
3	Frankfurt, 1923 (per mks. 1,000,000)	25	40
3-18-20	Hamburg 4½s, 1919 (per mks. 1,000,000)	475	525
3	Hamburg pre-war 4s (per mks. 1,000)	6	7
3	Leipzig 4% pre-war (per mks. 1,000)	11	12½
3	Munich, 1887-1914 (per mks. 1,000)	18	20
3	Munich, 1923 (per mks. 1,000,000)	25	40
3	Nurnberg, 1878-1912 (per mks. 1,000)	14	15½
3	Stuttgart, 1901-1912 (per mks. 1,000)	17½	19
JAPAN:			
1	City of Tokio 5s, 1952 (sterling)	66	68
PUBLIC UTILITY—BONDS			
Key.	BRAZIL:	Bid.	Offered.
1	Rio de Janeiro Tram., L. P., 1st 5s, '35	85	87
RAILROAD—BONDS			
7	Cuba Northern Ry. 6s, 1966	87	89½
FRANCE:			
1	Midi Ry. of France 6s, 1920 (French francs)	35	38
1	Paris-Orleans Ry. of France 6s, 1956 (French francs)	36	39
INDUSTRIAL AND MISCELLANEOUS—BONDS			
Key.	CUBA:	Bid.	Offered.
7	Cuba Co. deb. 6s, 1955	90	96
CZECHOSLOVAKIA:			
3	Royal Bank of Bohemia 4½s	22	25
GERMANY:			
3-4	A. E. G. pre-war	24	26
3-4	A. E. G. 1919 (per mks. 1,000)	4½	5½
3-4	Badische Anilin (per mks. 1,000) pre-war	30	33
3-4	Badische Anilin, 1919	11	13
3-4	B. I. A. 5%	3½	4½
3-4	H. A. P. A. G. 4½s	24	26
3-4	Hoechst Farbwerke, 1919 issue	37	42
3-4	Krupp 1st ser., 1908	6	8
3-4	Krupp, 1921	2½	3½
3-4	Necker 5s (per mks. 1,000)	3½	4½
3-4-18	North German Lloyd 4½s	24	26
3-4	Thyssen 4½s (per mks. 1,000)	1	1½
BANK—STOCKS			
Key.	AUSTRIA:	Bid.	Offered.
3	Austrian Discount Co.	3½	4½
3-17	Bodencredit	3½	4½
3-17	Credit Anstalt	2	3
17	Mercurbank	1½	2½
3-17	Union Bank	1½	2½
3-17	Wiener Bank Verein	1½	2½
GERMANY:			
3-4-17	Commerz und Privatbank	14½	16½
17	Darmstaedter	31½	33½
3-4-17	Deutsche Bank	30½	32½
3-4-17	Disconto Gesellschaft Bank	41½	43½
3-4-17	Dresdner Bank	20	22
INDUSTRIAL AND MISCELLANEOUS—STOCKS			
Key.	GERMANY:	Bid.	Offered.
3	A. E. G. com.	29½	31½
3	Badische Anilin com.	79	83
3	Deutsche Werek	7½	9½
3	Daimler Motors	7	9
17	Elberfelder Farben	65	70
17	Hoechst Farbwerke	65	70
17	Mansfelder Bergbau	9½	11½
HUNGARY:			
3	Rinia Murany	1½	2½

## Key and Index to Open Security Market

- 1—Pynchon & Co., 111 Broadway, N. Y. C.  
Phone Rector 0970. See Page 728.
- 3—C. B. Richard & Co., 29 Broadway, N. Y. C.  
Phone Whitehall 0500. See Page 728.
- 4—Jerome B. Sullivan & Co., 42 Broadway, N. Y. C.  
Phone Broad 1723. See Page 728.
- 5—Tobey & Kirk, 25 Broad Street, N. Y. C.  
Phone Broad 5160. See Page 712.
- 6—Henry L. Doherty & Co., 60 Wall Street, N. Y. C.  
Phone Hanover 1600. See Page 728.
- 7—Farr & Co., 90 Wall Street, N. Y. C.  
Phone John 6428.
- 8—John J. O'Kane Jr. & Co., 42 Broadway, N. Y. C.  
Phone Hanover 6320.

- 9—Blyth, Witter & Co., 61 Broadway, N. Y. C.  
Phone Whitehall 2140. See Page 728.
- 10—Elliot & Wolfe, 50 Broad Street, N. Y. C.  
Phone Broad 5917.
- 11—Bernhard, Schiffer & Co., 14 Wall Street, N. Y. C.  
Phone Rector 0700. See Page 728.
- 12—Minton & Wolff, 30 Broad Street, N. Y. C.  
Phone Broad 4377. See Page 712.
- 13—Morton Lachenbruch & Co., 42 Broadway, N. Y. C.  
Phone Hanover 5600.
- 14—Clokey & Miller, 52 Broadway, N. Y. C.  
Phone Broad 7140.
- 15—Watson & White, 149 Broadway, N. Y. C.  
Phone Cortlandt 7870. See Page 709.
- 16—Bull & Rockwell Co., 50 Pine Street, N. Y. C.  
Phone John 0606. See Page 712.
- 17—J. S. Bache & Co., 42 Broadway, N. Y. C.  
Phone Broad 6400.

- 18—Leo G. Siesfeld, 25 Beaver Street, N. Y. C.  
Phone Broad 3974. See Page 728.
- 20—Newman Bros., Inc., 66 Broadway, N. Y. C.  
Phone Hanover 6470.</

depressing gilt-edged securities. There is some danger of a glut of new securities, the market already showing some signs of congestion. It will, however, be no bad thing if a few failures check the rush of new issues and give the market time to recuperate.

#### Norwegian Trade Balance

According to the latest issue of the trade journal Farmand, Christiania, the development in the Norwegian trade balance has been the most encouraging since the severe labor conflict in the beginning of this year came to an end. The summer and early fall months have greatly counter-balanced the effects of the strike deadlock in the export industries. The last few months have brought substantial rises in many export items, and the highly favorable expansion in the export of fish products and raw and semi-manufactured metals is proceeding along the same extensive lines.

September brought the highest export figure on record, and as no corresponding increase took place, as far as Norwegian imports are concerned, the import surplus was brought down considerably. In that month the exports totaled 121,600,000 kroner, and the imports 133,200,000 kroner, giving an import surplus of 11,600,000 kroner, as compared to an import surplus of 23,200,000 kroner in August and 78,300,000 kroner in May.

Considering the first three-quarters of the current year, the exports reached a value of 758,000,000 kroner, as compared with 611,900,000 for the corresponding period of 1923. The import surplus for the nine months was 304,600,000, "a very important improvement from previous years."

#### Czech Budget Deficit Reduced

The budget estimates for 1925 have been submitted to the Czechoslovak Parliament. The budget consists of two parts, the ordinary budget and the "investment budget," the latter referring to the capital investments. For the first time there is no extraordinary budget for the coming year; all items which were in the extraordinary budget in 1924 and in previous years are included in the ordinary budget.

The expenditure side of the ordinary budget amounts to 15,974,168,808 Czechoslovak crowns, which is 1,019,808,097 crowns lower than last year. At the same time the revenue estimates, amounting to 15,701,917,425 crowns, are 689,376,165 crowns below their 1924 figure. The deficit has been reduced to 272,251,382 crowns.

The "investment budget" amounts to 1,319,083,000 crowns, as compared with 2,229,230,000 crowns. This reduction, 910,147,000 crowns, together with the reduction of ordinary expenditure by 1,019,808,097 crowns, makes a total curtailment of outlay amounting to 1,929,955,097 crowns.

#### Czechoslovakian Railroads

The Ministry of Railways for Czechoslovakia has arranged with the management of forty small privately owned lines in the country looking to their being taken over by the National Government, say advices to the Department of Commerce.

The State will assume the bonded indebtedness of the different lines, together with all priority shares which have previously carried a Government guarantee. If this arrangement is accepted by the respective security owners, it is expected the necessary legislation will be enacted early in the coming year.

#### Norwegian Finance

Withdrawal of deposits in Norwegian banks has apparently culminated, as the consolidated statements of private banks for October showed deposits totaling 2,410,000,000 crowns, against 2,400,000,000 in September. Loans and discounts contracted from 2,389,500,000 crowns in September to 2,387,000,000 crowns in October, Commercial Attaché Sorensen reports from Copenhagen.

#### Shrinking German Capital

The complete gold-mark balance sheets of nineteen German shipping corporations show capital now to be 189,000,000 gold marks, as against 675,650,000 before the war. This large decline is ascribed to actual loss of tonnage.

At the present time these companies have only 1,620,000 gross tons of shipping under their control, as against 4,130,000 in 1913.

#### Britain's National Income

Addressing the British Institution of Civil Engineers, the well-known statistical expert, Edgar Crammond, has reviewed the important economic changes that have occurred since 1914 in England, with a particular view to the fluctuations in the total national income. Describing "The Economic Position of Great Britain" at various dates, and starting from a nominal calculation of the total national income as £2,400,000,000 in 1914, he estimated that it rose to its maximum of about £4,000,000,000 in 1920, and after falling below £3,000,000,000 in 1922, rose to £3,300,000,000 in 1923.

Mr. Crammond also gave estimates of national expenditure for 1923 and compared them with a previous estimate for the year 1907. According to these figures, national services required 19.4 per cent.

of the national income in 1923, as against 3.5 per cent. in 1907. The amount going to depreciation and maintenance of capital and new investments at home and abroad he put at only 9.7 per cent. of the total, as against 23.7 per cent. for 1907.

#### British Exchequer

Exchequer receipts for the week ended Dec. 20 were £16,819,918 and expenditures £31,349,737. Floating debt rose to £844,785,000 from £828,705,000 during the week. Expenditure for fiscal year to date is £3,000,000 under corresponding date last year.

#### Spanish-American Electric Company

Spanish-American Electric is increasing its capital from 120,000,000 to 160,000,000 pesos. New shares give rights for participation in full dividends with first payment due June, 1925.

#### Norddeutscher-Lloyd Company

Norddeutscher-Lloyd Company is offering 8,000,000 marks of common stock at 105 and 2,500,000 marks of preferred.

#### Polish and Rumanian Finances

Polish revenue for November, including concessions, amounts to 96,300,000 zlotys.

The Rumanian Minister of Industry has proposed a prolongation for three months, from Dec. 15, of the moratorium for Rumanian payment of unconsolidated private debts.

### CENTRAL AND SOUTH AMERICA

#### Mexican Bonds

The failure of the Arlitt loan must be looked upon in the light of a blessing in disguise. It was a foregone conclusion that Mr. Arlitt never could complete the deal and, now that this is an accomplished fact, the road is clear for Mexico to come to terms with its old-time bankers. Whether or not such an arrangement will materialize within the next few weeks or months is a debatable question.

An interesting article was published in last Friday's New York Times, according to which President Calles has surprised the world by his conservative program. This is in direct opposition to the general belief in his tendencies. It is claimed that in the budget of 1925 he will achieve a saving of \$50,000,000, which is twice as much as the service of the debt requires. The bonds have been in constant demand and, as pointed out in these columns before, the available material is extremely small. The biggest bull point, according to a prominent Wall Street house, remains in the fact that they are selling at an extremely low level.

#### Chile

Chilean business is severely affected by tightening of credits, according to the Department of Commerce. There is an increase in the overcounter business due to the proximity of the holidays, but this movement is not fully developed.

The 1925 Government expenditure is estimated at 70,700,000 gold and 414,400,000 paper pesos. Revenues are estimated at 144,600,000 gold and 200,200,000 paper pesos, and the surplus at 57,000 paper pesos. The value of the gold peso is 36 1/2 cents, and of the paper peso 11.3 cents.

#### Argentine Provincial Loan

The 1925 budget for the province of Cordoba calls for expenditure of 12,000,000 pesos in public improvements and the borrowing of 14,000,000 pesos (\$5,600,000). Trade Commissioner Brady reports from Buenos Aires.

#### Paraguayan Debt Service Resumed

Resumption of foreign debt service by the Government of Paraguay to the Council of Foreign Bondholders has commenced, and first payment will, according to the agreement, be made July 1, 1925, but ratification of the new agreement cannot be made until Congress meets in April. Three per cents. are quoted in London at 28-30, comparing with 14 at the commencement of this year.

#### Pan-American Petroleum Company

The Pan-American Petroleum and Transport Company has disposed of \$5,000,000 par value of the company's Class B common stock, consisting of 100,000 shares, to a local banking syndicate. This stock is part of an additional issue of 200,000 shares authorized by the Board of Directors at a meeting held Oct. 6, and subsequently admitted to trading on the New York Stock Exchange. Under the provisions of the authority to issue the above stock, stockholders of the company were not given the privilege to subscribe to the new stock.

Proceeds from the sale of the offering, according to the application made to the New York Stock Exchange when the shares were listed on Nov. 12, will be used for the purpose of providing the company with additional working capital.

#### Brazilian Trade Balance

Official statistics for Brazil's foreign trade during the first six months of 1924 show that exports for that period were valued at \$170,654,639 and imports at \$113,393,989, leaving a favorable balance of \$57,260,650, according to consular ad-

vices to the Department of Commerce. Although this balance is encouraging it is \$1,250,000 less than for the same period in 1923 and \$2,300,000 less than the favorable balance for the first six months of 1922. Expressed in Brazilian currency the increase in export values over the first half of 1923 amounted to 19.1 per cent., while the increase in import values in milreis amounted to 21.3 per cent.

Compared with the favorable balance in value the volume balance shows a balance against exports of 1,201,974 tons for the first half of 1924, as compared with 582,432 tons during the same period of 1923. The volume of exports during the 1924 period increased 18.4 per cent. while that of imports increased 25.2 per cent.

In the first six months of 1924 over 85 per cent. of Brazil's exports by quantity were vegetable products and 89 per cent. of the total value of Brazilian exports were accounted for by this group, which includes all the important commodities of export except frozen meats and manganese. Coffee and frozen meats were the only important products which gained both in quantity and value.

In the first nine months of 1924 declared exports from Manaus to the United States from that consular district amounted to 19,063 metric tons valued at \$4,091,888, or increases in tonnage of 66.2 per cent. and in value of 10.6 per cent. The principal exports showing increases were balata, cacao and rubber, the latter showing an increase of 57.8 per cent. in tonnage and a decrease of 5.7 per cent. in value as compared with the same period of 1923.

Recent statistics made public by the Manaus Harbor Company show that exports from the Manaus consular district during the calendar year 1923 decreased 26.3 per cent. as compared with the year 1922. The largest decrease was registered by Brazilian nuts in the amount of 49.4 per cent. Lumber decreased 35.1 per cent. Increases were registered by balata 63.4 per cent. and dried fish 31.6 per cent.

The prices of products in the Bahia district are much improved and prospects are good for a fair degree of prosperity in the immediate future. Exports of cacao, coffee and tobacco increased in value during September and the total value of exports during that month amounted to 4,323,386 milreis more than in September, 1923.

The United States was a leading supplier of kerosene, gasoline, flour and barbed wire during September, but American trade had little share in the iron and steel, drugs and chemicals and textiles received during September.

#### Central Aguirre Sugar Company

The Report of the Central Aguirre Sugar Company for the year ended July 31, 1924, shows net income of \$1,048,105 after depreciation but before Federal taxes, equivalent to \$6.98 a share (par \$20) earned on outstanding 150,000 shares of stock. This compares with \$2,398,284 or \$15.98 a share before Federal taxes in the previous year.

Although reserve for taxes in the 1924 statement is given as \$369,631, the bulk of this amount is applicable to previous years. The amount applicable to 1924 earnings is about \$35,000. In the previous year's report reserve of \$369,548 was given.

Consolidated income account for year ended July 31, 1924, compares as follows:

	1924.	1923.
Gross income.....	\$5,062,925	\$6,505,169
Mfg. and gen. expense...	3,862,555	3,944,298
Balance .....	\$1,200,370	\$2,560,871
Depreciation, &c. ....	152,265	162,587
Net Income .....	\$1,048,105	\$2,398,284

#### Uruguayan Business Conditions

The new Uruguayan wool crops are now moving more freely, according to a cable to the Department of Commerce from Trade Commissioner Clark, Montevideo. Declared exports of November amounted to \$1,740,000, of which wool shipments amounted to \$1,570,000. For the corresponding period of last year exports totaled \$612,000, of which wool shipments amounted to \$313,000.

The municipality of Montevideo is asking bids on sewage and drainage works for the Paso Molino district, involving 37,000 meters of cement piping. The estimated cost is 2,200,000 pesos and the time for completion three years. The bids are to be opened Jan. 15.

#### Cuban Dominican Sugar Company

At a meeting of the Cuban Dominican Sugar Company Lorenzo D. Armstrong was elected Vice President and Arthur Kirstein Jr. was elected Treasurer to succeed the late Howard J. Pullum.

#### Argentine Trade

Argentina's exports for the first nine months of 1924 totaled 796,000,000 gold pesos and imports 620,000,000.

#### Mexican Oil Exports

Exports of petroleum from Mexico in November are estimated at 11,363,000 barrels, averaging 379,000 barrels daily, against 10,191,000, or 329,000 daily, in October.

Standard Oil of New Jersey exported 3,102,000 barrels, against 2,271,000 in October; Mexican Petroleum 2,246,000, against 2,577,000; Mexican Eagle 1,808,-

000, against 1,874,000; Royal Dutch 1,278,000, against 423,000; Sinclair 809,000, against 947,000; Gulf (M) 495,000, against 949,000; Mexican Seaboard 324,000, against 191,000; Empire Gas and Fuel 253,000, against 288,000; Southern Pacific 229,000, against 302,000; Texas Company 182,000, against 123,000; Unity Petroleum 172,000, and Penn.-Mex. Fuel 168,000, nothing in October; New England Fuel 101,000, against 33,000; Pierce Oil 31,000, nothing in October; miscellaneous 165,000, against 212,000.

### FAR EAST

#### Japanese National Debt

The national debt of Japan increased 46,000,000 yen in November as compared with October, according to a cablegram received by the Department of Commerce from Tokio, and the total national debt thus stood at 4,237,000,000 yen.

More than half of the total amount of Japan's debt, or 2,723,000,000 yen, represented domestic loans, while 514,000,000 yen represented foreign loans. The increase during November, according to the official report, was due to an expansion in the domestic debt. The totals, however, do not include 533,000,000 yen in extraordinary exchequer notes and other short-term Government obligations outstanding.

"The total note issue of the Bank of Japan at the end of November," the report stated, "amounted to 1,320,000,000 yen, a decline of 318,000,000 yen compared with the previous month. In addition, there were outstanding 27,000,000 yen in Government small notes. The November figures compare most favorably with the same period last year, when issues of the Bank of Japan aggregated 1,415,000,000 yen.

"The continued decline in postal savings is causing uneasiness," the report continued. "The total for the end of November is given as 1,109,000,000 yen, against 1,118,000,000 yen for October and 1,134,000,000 yen for July. However, it is believed that this decline does not represent any falling-off in the purchasing power of the people, since it is largely due to the withdrawal of funds for investment in the recent Government loans, which were issued in low denominations to attract small investors.

"There was a sharp increase in capital investments during November, according to the Japan Hypothec Bank, which reports a total of 146,000,000 yen, compared with 81,860,000 yen in October. Of the November total, 62,300,000 yen represents Government bonds, 71,800,000 yen industrial and commercial debentures, and 11,800,000 yen investment in capital stock issues. The significant feature is the preponderance of debentures, which indicates that many firms are compelled to resort to this sort of financing. Most of these issues are for two or three years and carry a high rate of interest. In the majority of cases their purpose is to consolidate outstanding debts."

#### Japanese Power Company's Profits

Daido Denryoku Kabushiki (the Great Consolidated Electric Power Company of Japan) in its statement for the six months ended May 31, 1924, as filed with the New York Stock Exchange, shows total income of 9,304,493 yen. Expenses and taxes were 5,056,190 yen, leaving a profit of 4,248,294 yen.

#### India's Cotton Outlook

First forecast of cotton production in India is 5,069,000 bales of 48 pounds, an increase of 822,000 over last year, according to a cable to the United States Department of Agriculture from the Department of Statistics of India. This forecast is based on reports received up to Dec. 1 and covers the entire cotton area of India. This forecast is the largest in the past thirty years.

Area in cotton, according to the third estimate, amounts to 24,707,000 acres, an increase of 13 per cent. over the estimate of last year. In the last twelve years the area reported in the third estimate has averaged 95 per cent. of the final acreage of the country. On this basis the final estimate might reach approximately 25,000,000 acres.

#### South African Union's Mining

The export value of South African Union's chief minerals in 1923 was: Gold, £40,000,000; diamonds, £7,200,000; coal, £3,285,000; asbestos, £175,000; tin, £148,000, and copper, £324,000. From Rhodesia: Gold, £2,600,000; asbestos, £470,000; copper, £324,000, and chrome ore, £250,000, according to Secretary for Mines and Industries W. S. Smyth. From the earliest dates of existing record to Dec. 31, 1923, value of gold production from South African mines was £791,000,000; diamonds, £228,000,000, and coal, £61,000,000.

#### ADVERTISEMENT.

German, Austrian, Hungarian, Roumanian, Polish and Budapest Bonds

Kaufman State Bank

112 N. La Salle St.  
CHICAGO, ILLINOIS



- 20-Newman Bros., Inc.  
21-Gude, Winmill & Co.  
22-A. S. H. Jones & Co. See Page 728  
23-Abraham & Co.  
24-Hercules Mortgage Corp.  
25-May & Co.  
26-Baker Kellogg.  
27-Simon & Cherry.  
W. O. Signifies Want Offer.



# News of Domestic Securities



NE of the outstanding features of last week in the rail share group was the action of the directors of the Texas & Pacific Railway in placing the preferred stock on a \$5 annual basis. In some quarters this was interpreted as distinctly favorable toward Missouri Pacific preferred and common and Texas & Pacific common. Missouri Pacific owns \$10,000,000 of Texas & Pacific common stock and hence will probably derive much benefit when Texas & Pacific puts its common on a \$5 or \$6 basis, as it is expected to do next year.

Norfolk & Western showed strength during the early part of the week and rose some 7 points from its previous low. It then became more or less quiet until it showed unusual strength on Friday. There was an inclination to attribute this strength to quiet buying for the account of another railroad. No one railroad was definitely mentioned, but it was rumored that Pennsylvania's interests were connected with the rise.

The evidence of latent strength throughout the whole rail group, when the rest of the market was more or less dull, was attributed to freight traffic statistics, which showed that railroads were among the leading industries of the country. During the last few months carloadings have been heavier than ever before in the history of the country, and the seasonal decline, usually met with at this time of the year, was not as drastic as might have been expected.

## Railway Dividends

Although there had been no real expectation of dividend action by the Missouri Pacific and the Wabash Railroad prior to the meetings held last week, the adjournment of both boards without such developments having taken place constituted something of a surprise in view of the series of dividend announcements by other roads serving in similar territories. At least this was the reaction on the part of the speculative element in Wall Street, who have come to measure railroad prosperity in terms of Autumn or Winter carloadings and the inauguration here and there of dividend policies not applicable as a whole to the entire railway fraternity.

## Texas & Pacific

Directors of the Texas & Pacific Railway Company declared an initial dividend on the preferred stock of \$2.91 a share to cover the period from May 26, 1924, the date of issue, to Dec. 31. This places the shares on a per annum basis of 5 per cent. and is the initial authorization for the stock.

As the owner of \$23,703,000 of the \$25,076,000 outstanding preferred stock of the Texas & Pacific, following the Missouri Pacific's exchange of a like amount of second mortgage income bonds of the T. & P. for these shares under the T. & P. reorganization, the Missouri Pacific is the principal beneficiary of the directors' decision to inaugurate dividends. The payment will be made Dec. 31 and will bring \$689,757 cash into Missouri Pacific's treasury for addition to its income from investments for 1924. The Missouri Pacific also owns \$10,000,000 of the Texas & Pacific Company's common stock.

Calculations based on the earnings of the T. & P. for the first three-quarters of 1924 have indicated that its report for the full year will show a surplus equivalent to 18.4 per cent. on the preferred shares, which are non-cumulative. This is considered an unusual come-back for the company, which was in the hands of a receiver from 1916 to May 15 of this year.

## New Haven Service Cut

After stressing the necessity for co-ordination between steam roads and trolley lines, General Manager C. L. Bardo of the New Haven Railroad told the Public Utilities Commission that the New Haven, which has already abandoned fifty-one miles of road, might have to stop operating 261 additional miles unless protection against competing bus lines were provided.

The commission was hearing the petition of the Inter-city Bus Company, the Connecticut Motor Transportation Company and the Waterbury & Bridgeport Passenger Service Corporation, which seek licenses to run buses between Hartford and Waterbury.

## Boston & Maine Financing

A general committee of bondholders and stockholders to decide upon the details of the plan for readjustment of the finances of the Boston & Maine Railroad, proposed by Homer Loring, Chairman of the Executive Committee of the Board of Directors, was made public last week as follows:

Reginald Foster, Vice President New England Mutual Life Insurance Company;

Robert D. Brewer, Treasurer Provident Institution for Savings, Boston; John R. Macomber of Harris, Forbes & Co., Boston; James L. Richards, Director, New Haven Railroad Company; former Governor Rolland H. Spaulding, Rochester, N. H.; Charles Francis Adams, representing the voting trustees, Boston; W. Rodman Peabody, Harry G. Stoddard, James H. Hustis, Homer Loring, representing the directors, Boston & Maine Railroad; William Endicott of Kidder, Peabody & Co., Boston; Edward Milligan, President Phoenix Insurance Company, Hartford; F. L. Higginson Jr. of Lee, Higginson & Co., Boston; Walter M. Parker, Treasurer Manchester (N. H.) Savings Bank; E. B. Carney, Treasurer Lowell Institution for Savings, and F. I. Emery, Treasurer Suffolk Savings Bank, Boston.

A circular was addressed last week to bondholders of the Boston & Maine, Fitchburg, Boston & Lowell and Connecticut River Railroad by six Boston banking houses saying that the plan of readjustment as proposed, "very serious" would impair the status of their bonds. It was suggested that they communicate with the bankers with a view to uniting.

The Savings Banks Association of Massachusetts appointed a committee to look into the plan and report next month.

## Meetings of Railroad Directors

The directors of the Atchison are scheduled to meet for action on the common stock dividend on the first Tuesday in January, when it is probable that action will be taken relative to the 1½ per cent. quarterly dividend. The next day the Pere Marquette board will be asked to act upon the proposals made by the Nickel Plate interests and already approved by the Pere Marquette Executive Committee for modifications of a lease of the property by the Nickel Plate. In February both the Erie and Nickel Plate stockholders are expected to come together in special meetings to act upon the lease. It is also considered quite likely that the scheme to put the Eastern railroads into four large systems will assume definite shape early in the new year. Representatives of the systems involved are trying to harmonize their differences regarding control of important lines, including the Jersey Central and the Lehigh Valley.

## PUBLIC UTILITIES

The market in the unlisted power and light stocks showed weakness in the opening of the week and some rather large losses were recorded before the rally which subsequently took place.

Commonwealth Power and Southeastern Power and Light were the most active stocks during the opening period of the week, but much attention was also directed toward Electric Investors, Inc., which showed signs of much strength. The end of the week saw an announcement of the Electric Investors, Inc., stock on the New York Curb Market. This company was formed only a few months ago and now replaces the former Electric Securities. It is similar to an investment trust and holds, according to indications, principle stock of companies connected with the Electric Bond and Share Company. The warrants give permission to obtain stock at 20 until Dec. 31, but an additional payment of \$2 a warrant allows the holders to purchase stock at 20 for the rest of next year.

## OILS

There was little activity in the oil share group and a general spirit of depression was in evidence. Practically none of the usual leaders showed much strength and all seemed to be suffering from the uncertainty that is still felt with regard to the output of the Wortham pool. However, in face of this uncertainty, the Standard Oil group held their ground and it was felt in some quarters that their estimate of Wortham production was rather less than that of the general public. In consequence, it was reported that a good deal of buying of oil and gasoline was in progress on the part of the Standard Oil group and that, according to their estimate, production would reach its peak, as far as Wortham was concerned, some time within the next month or so. It is almost an indisputable fact that pessimism overrules optimism regarding the oil outlook in financial circles and no longer are there to be heard so many predictions as to when the turn in the industry will become evident.

## Crude Oil Production

The American Petroleum Institute estimated that the daily average gross crude oil production in the United States for the week ended Dec. 20 was 1,986,400 barrels, as compared with 1,977,300 barrels for the preceding week, an increase of 9,100 barrels. The daily average production east

of California was 1,375,900 barrels, as compared with 1,374,300 barrels, an increase of 1,600 barrels. The following are estimates of daily average gross production for the weeks ended Dec. 20, Dec. 13, 1924, and Dec. 22, 1923:

## DAILY AVERAGE PRODUCTION.

(Figures in barrels.)

	1924.	1923.
Oklahoma .....	520,100	529,300
Kansas .....	85,650	86,300
North Texas .....	92,350	92,200
Central Texas .....	200,650	178,850
North Louisiana .....	51,250	51,550
Arkansas .....	110,800	110,350
Gulf Coast and Southwest Texas .....	132,600	132,450
Eastern .....	108,500	109,000
Wyo., Mont. and Colorado .....	74,000	84,300
California .....	610,500	603,000
Total .....	1,986,400	1,977,300

California production was 610,500 barrels, as compared with 603,000 barrels, an increase of 7,500 barrels; Santa Fe Springs is reported at 49,000 barrels, against 50,000 barrels; Long Beach, 126,000 barrels, against 128,000 barrels; Huntington Beach, 40,500 barrels, against 41,000 barrels; Torrance 45,000 barrels, no change, and Dominguez 54,500 barrels, against 45,000 barrels.

## METALS

The continued rise in the price of copper is having and is expected to have more and more effect on the price of copper shares. Much optimism is in evidence throughout financial circles regarding the future of coppers. Strength in these stocks was demonstrated during the week and received a healthy stimulant when the directors of Anaconda unexpectedly resumed dividends with a payment of 75 cents. The close of the week saw the upward movement in copper stocks continue and the leaders entered new high grounds. The basis for the demonstration was found in the heavy demand for the metal at prices which should not have been equaled in more than a year.

In the pig iron market Sloss-Sheffield Steel and Iron Company was a feature on account of its strong financial position. It is one of the biggest cast iron producers in the country and during the first nine months of the year covered the entire year's dividend of 6 per cent. on the 100,000 shares of common stock outstanding. American Smelting and Refining Company showed a large increase in earnings and rose on the expectation that the \$5 dividend would be raised or possibly an extra one declared. This company has benefited greatly from the increase in the price of practically all the metals, and on account of this has been doing almost the largest business in its history. The steady upward movement of this stock of approximately 40 points has been characterized as one of the most skillfully managed affairs in recent years, as it was accomplished practically without any spectacular efforts.

## MOTORS

The motor shares became active on Tuesday and Maxwell "A" led the upward movement. This in part rose one to the fact that the date for filing final conversion notice by the debenture bondholders expired Dec. 22. According to all indications, enough bondholders will confer in order to make it possible to pay off the remaining debentures from the proceeds of the new \$3,500,000 5½ per cent. issue to be brought out next year without recourse to the treasury.

Pierce-Arrow preferred stock rose due to the fact that the report of the net earnings exceeded earlier estimates. It is felt in financial circles that the position of the company is much stronger at present than a year or more ago. The earnings of the company have increased on account of the low-priced car which they are now putting on the market, and it is reported to be meeting with much public favor.

Hudson motors strengthened following the publication of the report for the fiscal year ended Nov. 30, which showed earnings exceeding those of the preceding year. At the end of its fiscal year the company showed itself to be in a strong cash position with net quick assets of \$16,000,000, an increase of nearly \$5,000,000 over the preceding year. The shipments in December will probably establish a new high record, about 12,000 cars being distributed. The fact is that the output last year showed an increase from 88,000 to 128,000 cars.

The close of the week saw strength in General Motors, Maxwell, Studebaker and Mack rucks, and it was the general impression that some surprises were in store for the trade when the automobile show opens.

## Motor Share Activity

The publication of the statement of earnings by the Hudson Motor Car Company was looked upon last week as stimulating

speculative interest in the motor shares. The current year, due to the decline in motor car production and lower prices named by many leading manufacturers, was looked upon in some quarters as an off-year. Despite these conditions the Hudson Motor Car Company earned virtually as much on its capital stock for the fiscal year ended Nov. 30, 1924, as it did in the previous fiscal year, which was a period of prosperity for the industry. In view of the showing on the part of this company, it was assumed in speculative circles that other automobile companies will issue favorable earnings statements for 1924 shortly after the turn of the new year.

## General Motors Exports

Export business of the General Motors Corporation for 1924 will show a substantial increase compared with 1923, according to a statement issued by Amory L. Haskell, Vice President and General Manager of the General Motors Export Company. Present indications, according to Mr. Haskell, are that the company's export business will be 30 per cent. larger than in 1923.

In an official statement Mr. Amory says the company has been building up its foreign markets, and the year 1925 promises to establish a new record in the export branch of the company.

## Hudson Motor Earnings

Although the automobile industry in 1924 was supposed to be quieter than in 1923, the Hudson Motor Car Company reports slightly better earnings than during the year before. The report showed that for the year ended last Nov. 30 the net income was \$8,073,458, against \$8,003,624 for the preceding year. December of this year, according to R. B. Jackson, President, will be one of the biggest months in the company's history.

The company's earnings for this and last year follow:

	1924.	1923.
Gross profits from sales .....	\$16,247,872	\$14,472,351
Interest and other income .....	396,194	380,676
Gross income .....	16,644,067	14,853,027
Net income .....	8,073,458	8,003,624
Surplus (profit and loss) .....	10,201,418	9,691,844

Expenses for the fiscal year ended last Nov. 30 totaled \$8,570,608, which consisted of \$5,719,216 as selling and general administration expenses; \$1,120,600 as provision for Federal taxes in 1925, and \$1,730,792 as other expenses, including depreciation. Dividends paid in the form of cash and stock and reserves amounted to \$7,332,019, the dividend payments consisting of \$3 a year as the regular dividend on the company's capital stock, to which were added last April 15 a stock dividend of 10 per cent. and last July 15 an extra cash dividend of one-quarter of 1 per cent. a share.

The company's balance sheet as of Nov. 30 last, showed \$12,876,721 in cash and Government securities, of which \$6,000,000 was in Liberty bonds and Treasury notes and \$6,876,721 in cash. Current assets totaled \$21,602,310, against \$16,400,915 a year ago, and current liabilities totaled \$5,430,474, against \$4,725,768 a year ago, leaving net working capital in 1924 of \$16,171,836, against \$11,675,147 in 1923.

"You will be pleased with the profits, the substantial gains and the financial soundness which amply justify the cash and stock dividend policy for the year," said Mr. Jackson in his statement to stockholders. "The outlook for the new year is very encouraging. Orders are plentiful and our domestic and export shipments for December will total about 12,000 cars."

## INDUSTRIALS

The opening of the week showed a tendency toward a drop in prices in certain stocks. Such a drop had been predicted in financial circles and was expected to take place when it did. However, the rally which took place almost at once was not so widely expected. General Electric dropped off a few points at the opening on Monday, but strengthened during the day and at the close assumed leadership in striking fashion. This rise in General Electric was attributed in some quarters to the expectation that the company would declare a stock dividend early next year. At the meeting of the directors of the company last week no action toward a split-up was taken and an announcement was made that the meeting was but a routine affair. With this news the company's stock took a slight drop.

Several others of the leaders in the industrial group showed a weakness during the early part of the week before the Christmas holiday, but practically all of them made up their losses at the close. Among the specialties Texas Gulf Sulphur stood out prominently and reached a new high level. It was rumored that the stock might soon be put on a \$10 dividend basis. The cash position of the company was stated to be very strong and that there were reserves far in excess of the company's actual needs.



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## OPEN MARKET DOMESTIC SECURITIES

## INDUSTRIAL AND MIS.—BONDS—Continued

Key.		Bid.	Offered.
1	Davies Co., Inc. (Wm.), 1st s. f. A 6s, 1942....	82	85
1	De Laval Separator Co. s. f. notes 8s, 1931....	103	104
1	Dodge Mfg. Corp. 1st s. f. 7s, 1942....	93	96
1	Dunham Sd. Co., Inc. 1st & pur. money 3s, 1935....	78	83
1	Driver-Harris Co. 1st 5s, 1931....	88	92
5	Edison Portland Cement Co., 1929....	35	W. O.
1	Empire Refining Co. 1st & col. trust 6s, 1927....	106 1/2	108
1	Empire Tank Line Co. eq. tr. 8s, J. & D., 1931....	102 1/2	104 1/2
1	Fed. Sugar Refin. Co. s. f. 6s, M. & N., 1933....	96 1/4	97 1/4
1	Glidden Co. 1st s. f. 8s, M. & S., 1936....	104 1/4	106 1/4
1	Guerin Mills, Inc., 1st 7s, F. & A., 1937....	83	88
1	Hale & Kilburn Corp. 6s, 1939....	88	91
1	Home Tel. & Tel. Co. of Spokane 1st 5s, 1938....	90 1/2	97 1/2
1	Howard Smith Paper 7s, 1941....	31	35
1	Hudson Navigation Co....	103	106
1	International Silver Co. 1st 6s, 1948....	91	94
1	Jeff. & Clear. Coal & Iron 5s, 1950....	104 1/2	106 1/2
1	Jancke Spinning Co. s. f. deb. 8s, 1936....	100 1/2	102
1	Jones & Laughlin Steel 5s, 1939....	100 1/2	102 1/2
1	Keystone Steel & Wire 8s, 1941....	85	87
1	Kaibach & Co. 1st 5s, 1941....	85	87
1	Knight, B. B. & R., 1st 7s, 1930....	52	55
1	La Belle Iron Works 1st & ref., 1940....	101 1/2	103 1/2
1	Lackawanna Iron & Steel Co. 1st 6s, 1926....	99 1/2	100 1/2
1	Loyal (F.) & Sons Cons., Ltd., 1st 6s, 1932....	80	83
1	Mallory S. Co. 1st 5s, 1932....	80	83
1	Martell Mills, Inc., 1st conv. A 7s, 1937....	86	90
1	Massey-Harris Co. s. f. deb. 8s, 1930....	96	101
1	Midland Steel Products 1st s. f. conv. 7s, 1938....	101	103
1	Middle States Oil Corp. 7s and subs....	101	103
1	New England Oil Ref. 8s, 1931....	101 1/2	103
1	N. J. Worsted Spinning Co. 1st s. f. 8s, 1938....	103 1/2	105 1/2
1	New Niquero Sugar Co. 7s, 1932....	104	106
1	Newport Co. 1st s. f. 7s, 1932....	92	95
1	O'Garra Coal Co. 1st 5s, 1935....	72	77
1	Ohio State Telephone Co. ref. 5s, 1944....	98 1/2	99 1/2
1	Oxford Paper Co. 1st & ref. A 6s, 1947....	98	100
1	Park & Tilford deb. 6s, 1936....	95	96
1	Pierce, Butler & Pierce Mfg. Co. 1st 6s, 1942....	95	97
1	Pleasant Valley Coal Co. 1st s. f. 6s, 1928....	97	99
1	Price Bros. & Co., Ltd., 1st 6s, 1943....	98 1/2	99 1/2
1	Salts Textile Mfg. Co. 1st s. f. 8s, 1936....	90	93
1	Santa Ana Sugar Co. 1st 6s, 1931....	95	97
1	Sen Sen Chiclet s. f. 6s, 1929....	88 1/2	90
1	Shaffner Oil & Refining Co. 1st s. f. 6s, 1929....	92	95
1	Shelton Looms 1st 7s, 1936....	92	95
1	Sloss-Sheffield Steel & Iron s. f. 6s notes, 29....	101	102
1	Solvay Process Co. 8s, 1938....	104	W. O.
1	Spanish River Pulp & P. Mills, Ltd., with 1st s. f. 6s, 1931....	102 1/2	W. O.
1	Taylor-Wharton Iron & Steel Co. 7s, Ser. A, 1946....	88	92
1	Taylor-Wharton Iron & Steel Co. 1st 6s, 1942....	90	93
1	Trinity Building Corp. 1st mtg. loan 5 1/2s, 1939....	100	102
1	Troy Laundry Machinery Co., Ltd., 8s, 1938....	99	101
1	Two Rector St. Corp. 1st mtg. loan 6s, 1935....	102	104
1	U. S. Finishing Co. con. 7s, 1929....	97 1/2	99 1/2
1	United Lead Co. deb. 5s, 1943....	94	95 1/2
1	U. S. L. & H. Corp. 1st 6s, 1935....	74	79
1	Utah Fuel Co. 1st 5s, 1931....	92	95
1	Van Camp Packing Co. 1st s. f. 8s, 1941....	84	87
1	Walworth Watch & Clock Co. deb. 6s, 1928....	85	90
1	Walworth Watch & Clock Co. 1st 6s, 1943....	85	90
1	Ward Baking Co. 1st 6s, 1936....	101 1/2	103 1/2
1	Wayne Coal s. f. 1st 6s, 1937....	35	40
1	Webster Coal & Coke 8s, 1942....	91	94
1	Whitaker-Glessner Co. 1st s. f. 6s, 1941....	100 1/2	102 1/2
1	Witherbee, Sherman & Co. 1st s. f. 6s, 1944....	70	74
1	Woodward Iron Co. 8s, 1932....	87	85 1/2

## REAL ESTATE—BONDS

Key.		Bid.	Offered.
13-25	Am. Bond & Mortgage Co. res. issues....	Interested	
13-25	Commonwealth Bond Corp. (all issues)....	Interested	
24	Green Court Apts., \$325,000 first mtg. 6 1/2s, 1926-34....	100	
24	Hercules Mfg. Bond Collateral Trust \$500,000....	100	
25	\$5,000 State Bk. & Trust Co. 6 1/2s, 1936, Key West (G. L. Miller & Co.)....	95	
13	G. L. Miller & Co. Ins. all issues....	Interested	
13-25	S. W. Strauss & Co. issues....	Interested	
13-25	Prudential Co. (all issues)....	Interested	

## INVESTMENT TRUST—BONDS

Key.		Bid.	Offered.
16	International Sec. Trust of America, secured Serial 6 1/2 deb. bonds....	100	101 1/2
16	Series A, June 1, 1928....	99	100
16	Series B, June 1, 1933....	99	100
16	Series C, June 1, 1942....	99	100

## BANK—STOCKS

Key.		Bid.	Offered.
14	American Ex....	343	348
14	Capital National....	151	158
14	Central Union Trust....	765	715
14	Chase National....	410	415
14	Chatham & Phenix....	300	305
14	Guaranty Trust....	306	310
14	Liberty National....	394	400
14	Mechanics & Metals....	145	150
14	National Bankers & Brokers....	450	460
14	National Park....	114	
14	Peoples Trust....	735	755

## INSURANCE—STOCKS

Key.		Bid.	Offered.
21	American Surety ex. div....	116	119
21	Assurance of America....	170	
21	Atwood Fire....	95	
21	Carolina Insurance....	27	40
21	City of New York....	250	
21	Franklin Fire....	108	110
21	Glens Falls....	40	42
21	Continental....	108	110
21	Fidelity-Phenix....	145	148
21	Globe & Rutgers....	1150	
21	Great American....	284	288
21	Home....	375	380
21	Niagara Fire....	195	
21	Stuyvesant....	170	
21	United States Fire....	114	
21	Westchester....	43	45

## SUGAR—STOCKS

Key.		Bid.	Offered.
1-7	Caracas Sugar Co....	3 1/4	6
1-7	Central Aguirre Sugar Co....	69	71
1-7	Fajardo Sugar Co. 10% pf....	110	112
1-7	Federal Sugar Ref. Co....	47	52
1	Godchaux Sugar Co. 7% pf....	22	25

## SUGAR—STOCKS

Key.		Bid.	Offered.
1	Holly Sugar com....	28	34
1	Holly Sugar pf....	90	95
1	National Sugar Refining ex. div....	101	103
1	New Niquero Sugar Refining Co....	88	92
1-7	Savannah Sugar Refining Co. com....	63	66
1-7	Savannah Sugar Refining 7% pf....	79	82
1	Sugar Estates of Oriente 8% pf....	80	90
1	West Indies Sugar Fin. corp. pf....	39	40

## PUBLIC UTILITY—STOCKS

		Bid.	Offered
Key.		Bid.	Offered
1-11	Adirondack Pow. & Lt. com.....	37	38
1	Adirondack Pow. & Lt. 7%.....	98	100
1	Adirondack Pow. & Lt. 8% pf.....	103	107
1-11	Am. Gas & Elec. com. new.....	118	120
1	Am. Lt. & Trac. Co. com. 4%.....	143	145
1-11	Am. Lt. & Trac. Co. cum. 6% pf.....	93	95
1-11	Am. Pow. & Lt. com. 10%.....	68	69
1	Am. Pow. & Lt. 6% pf.....	89	91
1	Am. Public Service 7% pf.....	88	92
1	Am. Pub. Utilities com.....	65	75
1	Am. Public Utilities partic. pf.....	71	74
1	Am. Public Utilities prior pf.....	90	95
1-11	Appalachian Power Co. com.....	78	81
1	Appalachian Power Co. 7% pf.....	92	95
1	Ark. Lt. & Pow. Co. com.....	66	70
1	Ark. Lt. & Pow. Co. 7% pf.....	92	96
1	Asheville Pow. & Lt. Co. 7%.....	95	99
13	Brooklyn Boro. Gas Co. com.....	32	35
1	Buffalo Gen. Elec. 8% com.....	190	195
11	Carolina Pow. com.....	320	330
1	Carolina Pow. & Lt. 4 1/2 pf.....	99	104
1	Central Ariz. Lt. & Pow. Co. pf. 8%.....	100	106
1	Central Ark. Ry. & Lt. gtd. cum. 7% pf.....	91	94
1	Central Ill. Pub. Ser. 6% pf.....	85	88 1/2
1	Central Ind. Pow. Co. com. 7%.....	88	93
1	Central Pow. & Lt. Co. 7%.....	88	93
1	Central States Elec. Corp. com.....	72	77
1	Central States Elec. Corp. 7% pf.....	91 1/2	94 1/2
1-6	Cities Service com. ex. div.....	174 1/2	176 1/2
1-6	Cities Service com. ex. div. 174 1/2.....	174 1/2	176 1/2
1-6	Cities Service 6% pf. ex. div.....	89 1/2	91 1/2
1-6	Cities Service preference B ex. div.....	90	95
1	Cities Service Co. cash scrip.....	90	95
1	Cities Service Co. stock scrip.....	115	125
1	Cleve. Electric Illum. Co. 10% com.....	180	190
1-11	Colorado Power Co. 7% pf.....	93	98
1	Columbus Ry. & Lt. Co. com. 6%.....	108	114
1	Columbus Ry. & Lt. Co. A. pf. 6%.....	86	90
1	Columbus Ry. & Lt. Co. B. 5% pf.....	80	84
1	Commonwealth Ed. Co. 8% com.....	132	134
1	Commonwealth Power 6% pf.....	82	84
1	Commonwealth Power com. 4%.....	130	132
1	Connecticut Lt. & Pow. Co. 7%.....	103	106
1	Connecticut Lt. & Pow. Co. 8% pf.....	115	118
11	Consol. Gas of Baltimore, new.....	100	111
1	Consol. Gas, E. L. & Pow. Co. of Balt. cum. 8% pf.....	123	126
1	Consol. Gas, E. L. & Pow. Co. of Balt. 7%.....	100	111
1	Consol. Gas, E. L. & Pow. Co. of Balt. 8% pf.....	100	111
1	Consol. Gas Co. of N. Y. cum. partic. pf. 6%.....	58	58 1/2
1	Consumers' Power pf. 6%.....	90	93
1	Cont. Gas & Elec. pf. partic. 7%.....	85	90
1	Cont. Gas & Elec. prior 7%.....	80	93
1-6	Continental Gas, Elec. warrants.....	17 1/2	18 1/2
1	Continental Gas & Elec. com.....	84	87
1	Dayton Pow. & Lt. 4% com.....	150	155
1	Dayton Pow. & Lt. 6% pf.....	88	93
1	Duquesne Lt. Co. 7%.....	104	107
1	East Texas Elec. Co. 6% cum. pf.....	106	107
1	Electric Bond & Share Co. cum. 6% pf.....	70	72
1	Electric Bond & Share Co. cum. 6% pf.....	102	103 1/2
1	Empire Dist. Elec. Co. cum. 6%.....	77	85
1-6	Empire Gas & Fuel Co. (Del.) cum. pf. 8%.....	90	95
1	Fort Worth Pow. & Lt. pf. 7%.....	99	102
1	Galveston & Houston Elec. Co. com.....	41	43
1	General Gas & Elec. com.....	71	75
1	General Gas & Elec. conv. pf. 6%.....	74	78
1	General Gas & Elec. 7% cum. pf.....	79	84
1	Gen. Gas & Elec. pf. Cl. A, new.....	105	108
1	Gen. Gas & Elec. pf. Cl. B, new.....	87	W. O.
1	Gen. Gas & Elec. pf. Cl. C, new.....	28	30
1	Gen. Gas & Elec. pf. Cl. D, new.....	76	86
1	Gen. Gas & Elec. pf. Cl. E, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. F, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. G, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. H, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. I, new.....	66	68
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1	Gen. Gas & Elec. pf. Cl. GX, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. GY, new.....	66	68
1	Gen. Gas & Elec. pf. Cl. GZ, new		



## Current Earnings Statements

## PUBLIC UTILITIES

## Appalachian Power

Twelve months ended Nov. 30:		
1924	1923	
Gross earnings	\$3,625,115	\$3,417,150
Bal. aft. tax and chgs.	748,500	380,995
Surp. aft. pf. divs.	289,059	192,269
*After depreciation.		

## Arkansas Light and Power

Twelve months ended Nov. 30:		
1924	1923	
Gross earnings	\$132,393	\$132,764
Bal. aft. tax and chgs.	27,380	30,483
12 months' gross	1,785,793	1,447,691
Bal. aft. pf. divs.	360,369	202,932

## Baton Rouge Electric Company

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$59,219.48	\$51,503.80
Op. exp. and tax.	37,838.08	34,233.12
Net earnings	21,381.40	17,270.68
Int. and amort. chgs.	5,180.37	2,487.74
Bal. for res., retirements and divs.	16,201.03	14,782.94

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$492,837.88	\$622,347.76
Op. exp. and tax.	459,915.90	465,524.08
Net earnings	232,921.98	157,823.68
Int. and amort. chgs.	46,240.11	31,139.69
Bal. for res., retirements and divs.	186,681.87	185,683.39

## Blackstone Valley Gas and Electric Co.

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$419,189.51	\$417,696.41
Op. exp. and tax.	262,312.24	256,234.59
Net earnings	156,877.27	161,461.82

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$4,563,023.51	\$4,494,108.55
Op. exp. and tax.	3,065,843.52	2,886,735.72
Net earnings	1,497,179.99	1,607,372.83
Income from other sources	27,849.99	.....
Balance	163,877.25	161,461.82
Deductions	8,791.66	8,791.66
Balance	155,085.59	152,670.16
Int. and amort. chgs.	36,242.98	18,994.38
Bal. for res., retirements and divs.	118,842.61	133,675.78

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$4,563,023.51	\$4,494,108.55
Op. exp. and tax.	3,065,843.52	2,886,735.72
Net earnings	1,497,179.99	1,607,372.83
Income from other sources	27,849.99	.....
Balance	163,877.25	161,461.82
Deductions	8,791.66	8,791.66
Balance	155,085.59	152,670.16
Int. and amort. chgs.	36,242.98	18,994.38
Bal. for res., retirements and divs.	118,842.61	133,675.78

Electric Company. Interest charges on bonds and dividends on outstanding preferred stock of the Pawtucket Gas Company of New Jersey.

## Columbus Electric and Power Company

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$209,784.29	\$197,939.69
Op. exp. and tax.	130,196.23	123,062.29
Net earnings	79,588.06	74,877.40
Int. and amort. chgs.	22,129.99	22,618.33
Bal. for res., retirements and divs.	57,458.07	52,259.07

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$2,284,674.41	\$2,226,320.89
Op. exp. and tax.	1,206,727.15	1,098,395.98
Net earnings	1,077,947.26	1,128,124.91
Int. and amort. chgs.	269,146.00	272,409.60
Bal. for res., retirements and divs.	808,801.17	855,715.31

## Detroit Edison Company

Twelve months ended Nov. 30:		
1924	1923	
November gross	\$3,639,787	\$2,859,965
Net after taxes	1,020,290	901,654
Surplus after charges	658,195	557,214
11 months' gross	30,693,315	28,498,505
Net after taxes	8,910,122	8,126,458
Surplus after charges	5,129,757	4,268,855

## Eastern Texas Electric Co. (Delaware)

## and Subsidiary Companies

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$202,572.72	\$170,795.12
Op. exp. and tax.	141,908.65	114,424.23
Net earnings	60,664.07	56,370.89
Income from other sources	.....	1,680.00
Balance	60,664.07	57,458.07
Int. and amort. chgs.	21,436.00	18,414.74
Bal. for res., retirements and divs.	39,228.07	39,036.15

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$2,323,660.30	\$2,019,975.61
Op. exp. and tax.	1,433,074.52	1,290,688.69
Net earnings	890,585.78	729,286.92
Income from other sources	.....	22,400.00
Balance	891,434.78	781,686.92
Int. and amort. chgs.	221,979.28	222,247.85
Bal. for res., retirements and divs.	669,455.50	559,439.07

Income from securities of Fort Arthur Ice and Refrigerating Company.

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Edison Electric Illuminating Co. of  
Brockton, Mass.

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$143,092.61	\$138,783.97
Op. exp. and tax.	84,171.22	83,293.12
Net earnings	58,921.39	55,490.85

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$1,558,217.45	\$1,565,425.04
Op. exp. and tax.	1,018,613.37	998,238.05
Net earnings	539,604.08	567,186.99

Income from other sources		
1924	1923	
Balance	548,338.27	567,186.99
Interest charges	14,601.91	14,601.91
Bal. for res., retirements and divs.	333,876.36	356,305.95
Interest on funds advanced to Montauk Electric Company.	.....	.....

## Electric Light and Power Co. of Abington and Rockland

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$39,039.23	\$41,007.89
Op. exp. and tax.	34,251.54	34,170.55
Net earnings	4,787.69	6,837.34
Interest charges	310.82	7.71
Bal. for res., retirements and divs.	4,476.87	6,829.63

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$443,444.80	\$445,202.00
Op. exp. and tax.	373,975.02	376,164.10
Net earnings	69,469.78	69,037.90
Int. and amort. chgs.	2,176.41	5,413.66
Bal. for res., retirements and divs.	67,293.37	63,624.24

## El Paso Electric Co. (Delaware) and Subsidiary Companies

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$203,896.28	\$198,601.52
Op. exp. and tax.	136,001.90	125,545.18
Net earnings	67,894.38	72,556.34
Income from other sources	3,276.87	.....
Balance	71,171.25	72,456.64
Int. and amort. chgs.	21,429.59	17,032.50
Bal. for res., retirements and divs.	49,741.66	55,394.14

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$2,426,066.13	\$2,389,275.54
Op. exp. and tax.	1,567,067.18	1,498,445.34
Net earnings	858,998.95	890,830.20
Income from other sources	11,930.02	.....
Balance	870,028.97	890,830.20
Int. and amort. chgs.	225,040.42	204,681.44
Bal. for res., retirements and divs.	644,988.55	686,148.76

Interest on funds used for construction purposes.

## Fall River Gas Works Co., Fall River, Mass.

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$92,421.74	\$96,172.48
Op. exp. and tax.	63,711.41	72,655.54
Net earnings	28,710.33	23,516.94
Interest charges	14.12	12.35
Bal. for res., retirements and divs.	28,696.21	23,504.59

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$1,008,717.66	\$1,031,247.80
Op. exp. and tax.	788,776.48	794,370.49
Net earnings	219,941.18	236,877.31
Interest charges	1,020.25	676.48
Bal. for res., retirements and divs.	238,920.93	236,200.83

## Galveston-Houston Electric Co.

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$344,405.10	\$283,193.15
Op. exp. and tax.	248,801.41	228,425.33
Net earnings	95,603.69	54,767.82
Int. and amort. chgs.	47,486.33	41,492.05
Bal. for res., retirements and divs.	48,117.36	13,275.77

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$3,742,582.54	\$3,318,812.14
Op. exp. and tax.	2,790,204.69	2,629,815.31
Net earnings	952,377.85	688,996.83
Int. and amort. chgs.	527,179.48	487,469.65
Bal. for res., retirements and divs.	425,198.37	201,527.18

## The Helena Light and Railway Company

## Report for the month of November:

Month of		
1924	1923	
Gross operating revenue	\$31,501	\$32,253
Operating exp. & taxes	23,440	24,703
Operating income	8,061	7,550
Renewals and replacements	2,831	2,831
Gross income	5,230	4,719
Deductions from income:		
Interest on bonds	3,658	3,658
Other interest	136	.....
Amort. of debt disc. & exp.	38	.....
Total	3,832	3,658
Net income	1,398	1,061

## Report for the twelve months ended Nov. 30:

Twelve months ended Nov. 30:		
1924	1923	
Gross operating revenue	\$309,443	\$400,930
Operating expenses & taxes	270,074	285,529
Operating income	39,369	115,401
Renewals and replacements	33,975	33,906
Gross income	59,394	78,195
Deductions from income:		
Interest on bonds	43,900	45,076
Other interest	740	.....
Amort. of debt disc. & exp.	191	.....
Total	44,831	45,076
Net income	14,563	33,419

## Mississippi River Power Co.

Month of		
Oct., 1924	Oct., 1923	
Gross earnings	\$270,116.42	\$258,042.93
Op. exp. and tax.	57,872.54	56,941.85
Net earnings	212,243.88	201,101.08
Int. and amort. chgs.	98,356.61	99,392.52
Bal. for res., retirements and divs.	113,887.27	101,708.56

12 Months Ending		
Oct. 31, 1924	Oct. 31, 1923	
Gross earnings	\$3,171,352.89	\$3,014,540.24
Op. exp. and tax.	839,572.06	770,674.66
Net earnings	2,331,780.83	2,243,865.58
Int. and amort. chgs.	1,188,881.28	1,206,117.03
Bal. for res., retirements and divs.	1,142,899.55	1,037,748.55

## Hudson &amp; Manhattan

Month of		
Oct., 1924	Oct., 1923	
November gross	\$989,773	\$1,001,469
Net after taxes	484,397	489,733
Surplus after charges	145,097	150,422
Eleven months' gross	10,790,734	10,532,885
Net after taxes	5,137,382	4,903,686
Surplus after charges	1,410,453	1,170,682

## Philadelphia Rapid Transit

Month of		
Oct., 1924	Oct., 1923	
Nov. gross	\$4,063,759	\$3,825,464 Inc.
Bal. aft. tax & chgs.	186,277	185,374 Inc.
11 months' gross	41,266,770	40,894,248 Inc.
Bal. aft. tax & chgs.	1,893,897	1,890,437 Inc.

## Public Service of New Jersey

Month of		
Oct., 1924	Oct., 1923	
November gross	\$7,673,356	\$6,965,274
Surplus after charges	641,045	537,315
12 months' gross	87,017,144	78,776,354
Surplus after charges	7,425,676	5,881,731

## Republic Railway and Light

Month of		
Oct., 1924	Oct., 1923	
November gross	\$883,534	\$877,587
Bal. aft. tax & chgs.	75,587	62,805
11 months' gross	9,557,945	9,027,895
Bal. aft. tax & chgs.	578,232	635,363
*Before depreciation, but after preferred dividends of subsidiaries.		

## Savannah Electric and Power Co., Savannah, Ga.

**Paducah Electric Company and Subsidiary Companies**  
MONTH OF OCTOBER.

	1924.	1923.
Gross earnings	\$50,766.77	\$50,588.77
Op. exp. and taxes	38,386.00	35,174.31
Net earnings	12,380.77	15,414.46
Int. and amor. chgs.	9,461.37	10,629.47
Balance for reserves, retirem'ts and divs.	2,918.80	4,784.99

## TWELVE MONTHS ENDING

	Oct. 31, 1924.	Oct. 31, 1923.
Gross earnings	\$629,303.00	\$605,348.25
Op. exp. and taxes	437,905.12	404,489.57
Net earnings	191,398.57	200,858.68
Int. and amor. chgs.	109,436.57	105,880.03
Balance for reserves, retirem'ts and divs.	81,962.00	94,978.65

**Puget Sound Power and Light Company and Subsidiary Companies**  
MONTH OF OCTOBER.

	1924.	1923.
Gross earnings	\$1,028,259.37	\$1,062,715.92
Op. exp. and taxes	705,306.34	672,151.48
Net earnings	322,953.03	390,564.44
*Income from other sources	52,087.50	55,558.33
Balance	375,040.53	446,122.77
Int. and amor. chgs.	231,781.11	218,309.02
Balance for reserves, retirem'ts and divs.	143,259.42	227,813.75

## TWELVE MONTHS ENDING

	Oct. 31, 1924.	Oct. 31, 1923.
Gross earnings	\$12,549,307.82	\$12,085,718.94
Op. exp. and taxes	7,954,382.53	7,335,285.35
Net earnings	4,594,925.29	4,750,433.59
*Income from other sources	638,933.34	680,583.32
Balance	5,233,858.63	5,431,016.91
Int. and amor. chgs.	2,622,412.28	2,513,884.22
Bal. for reserves, retire. and divs.	2,611,446.35	2,917,132.69
*Income from City of Seattle utility bonds.		

**RAILROADS****Chicago & Alton**

	1924.	1923.
November gross	\$2,568,462	\$2,780,022
Net operating income	178,102	317,217
11 months' gross	28,337,674	31,025,027
Net operating income	4,020,525	4,826,807

**Kansas City Southern**

(Including Texarkana &amp; Fort Smith.)

	1924.	1923.
November gross	\$1,820,332	\$1,800,892
Balance after taxes	439,247	165,535
11 months' gross	19,378,353	20,846,748
Balance after taxes	4,266,863	4,287,733

**Minneapolis, St. Paul & Sault Ste. Marie**  
(Excluding Wisconsin Central.)

	1924.	1923.
November gross	\$3,657,219	\$2,518,647
Net operating income	1,517,949	768,541
11 months' gross	26,325,702	26,658,255
Net operating income	5,189,490	5,430,378

**Market Street Railway**

	1924.	1923.
Nov. gross	\$809,059	\$829,106
Bal. after ord. taxes	181,206	211,506
Total income	183,603	212,327
Sur. after charges	107,511	156,984
11 months gross	9,020,584	8,968,132
Bal. after ord. taxes	2,020,194	2,156,195
Sur. after charges	1,265,910	1,351,927

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## ADVERTISEMENTS.

## ADVERTISEMENT.

**New York, Chicago & St. Louis**

	1924.	1923.
November gross	\$4,544,825	\$4,629,965
Net operating income	1,101,305	1,229,748
Surplus after charges	771,936	*173,777
11 months' gross	49,561,409	53,084,222
Net operating income	8,627,291	8,727,907
Surplus after charges	5,246,289	
*Deficit		

**Norfolk & Western**

	1924.	1923.
November gross	\$8,784,734	\$8,303,418
Net operating income	2,951,797	1,712,603
Total income	2,990,701	1,778,532
Surplus after interest	2,573,401	1,394,604
11 months' gross	86,056,461	87,517,658
Net operating income	17,831,858	17,631,011
Total income	18,573,409	18,317,575
Surplus after interest	13,924,272	14,079,850

## Report to Interstate Commerce Commission

	1924.	1923.
November gross	\$8,784,698	\$8,303,413
Net operating income	2,954,427	1,712,399
11 months' gross	86,058,945	87,520,335
Net operating income	17,836,917	17,499,708

**Pittsburgh & West Virginia**

	1924.	1923.
November gross	\$398,119	\$353,003
Net after taxes	116,684	53,116
Net operating income	175,455	124,153
Total income	213,445	155,499
Surplus after charges	200,067	151,862
11 months' gross	3,822,901	3,389,818
Net after taxes	731,250	312,640
Net operating income	1,483,325	1,215,026
Total income	1,819,897	2,001,167
Surplus after charges	1,777,331	1,955,383

**Union Pacific**

	1924.	1923.
November gross	\$16,651,275	\$20,349,341
Net operating income	3,894,749	5,234,199
11 months' gross	183,898,177	194,948,598
Net operating income	34,980,190	36,637,278

**Wisconsin Central**

	1924.	1923.
November gross	\$1,508,907	\$1,623,105
Net operating income	153,686	158,033
11 months' gross	17,712,506	18,500,019
Net operating income	1,340,951	2,071,172

**Buffalo, Rochester & Pittsburgh**

	1924.	1923.
2d week Dec.	\$308,746	\$353,526
Month of Dec.	615,777	707,053

**Canadian Pacific**

	1924.	1923.
2d week Dec.	\$3,507,000	\$4,492,000
Jan. 1-Dec. 14.	169,275,000	180,683,000

**Great Northern**

	1924.	1923.
1st week Dec.	\$2,515,242	\$2,332,455
Jan. 1-Dec. 7.	104,194,554	113,996,976

**St. Louis-San Francisco**

	1924.	1923.
2d week Dec.	\$1,839,633	\$1,643,054
Jan. 1-Dec. 14.	83,327,303	83,506,714
*Before Federal taxes.		

**Minneapolis & St. Louis**

	1924.	1923.
Second week December.	\$2,046,907	\$1,994,119
Jan. 1-Dec. 14.	106,241,461	115,991,094

**Mobile & Ohio**

	1924.	1923.
Second week December.	\$369,408	\$374,162
Jan. 1-Dec. 14.	18,671,657	19,318,808

**Southern Railway System**

	1924.	1923.
Second week December.	\$3,602,622	\$3,615,254
Jan. 1-Dec. 14.	177,028,247	189,033,575

**St. Louis Southwestern**

	1924.	1923.
Second week December.	\$602,730	\$531,385
Jan. 1-Dec. 14.	24,873,477	28,303,166

**Western Maryland**

	1924.	1923.
Second week December.	\$394,379	\$393,966
Jan. 1-Dec. 14.	18,288,654	22,132,351

**INDUSTRIALS****Cudahy Packing Company**

Statement for year ended Nov. 1, 1924, compares as follows:

	1924.	1923.
Sales	\$203,750,000	\$190,280,000
Expenses, interest, &c.	200,397,771	188,278,802

	1924.	1923.
Net profits	\$3,352,229	\$2,010,198
Dividends	1,268,515	578,535

	1924.	1923.
Surplus	\$2,083,714	\$1,431,663
Profit and loss surplus	7,142,557	5,058,842

**Hudson Motor Car Company**

	1924.	1923.
Gross profit	\$16,247,872	\$14,472,351
Other income	396,195	380,675

	1924.	1923.
Total income	\$16,644,067	\$14,853,026
Expenses, deprec., &c.	7,450,000	5,706,002
Federal taxes	1,120,600	1,143,400

	1924.	1923.
Net income	\$8,073,458	\$8,003,624
Cash dividends	3,781,394	3,601,255

	1924.	1923.
Surplus	\$4,292,064	\$4,402,369
Profit and loss surplus	19,201,418	9,459,970

**Kuppenheimer & Co.**

The B. Kuppenheimer & Co., for the year ended Nov. 1, 1924, reports net profits of \$350,979 after depreciation and taxes, which is equal to \$3.28 a share on the 100,000 common shares, after preferred dividend payments. This compares with \$377.723 or \$4.40 a share in the previous year.

**Pennsylvania Coal and Coke Company**

	1924.	1923.
November gross	\$26,988	\$558,863
Deficit after taxes	32,226	*26,664
Total income	*11,466	46,843
Deficit after charges	46,591	*11,364
Eleven months' gross	5,456,136	7,991,823
Deficit after taxes	191,849	*959,152
Total income	*7,338	1,123,533
Deficit after charges	375,606	*738,921
*Loss. *Profit. †Surplus.		

**Pullman Company**

	1924.	1923.
October gross	\$6,004,700	\$5,878,590
Net after taxes	641,017	445,234
Ten months' gross	61,628,321	61,139,778
Net after taxes	7,721,427	8,100,955

Above statement filed with Interstate Commerce Commission does not include revenue from other sources or investment in Pullman Car and Manufacturing Corporation, nor does it take into consideration any charges other than taxes.

**Sleeper Radio Corporation**

Net earnings for November of the Sleeper Radio Corporation were about \$35,000, according to an announcement last week by the President of the company. He said that 800 radio sets are being manufactured each week.

**DIVIDENDS DECLARED**

Several encouraging dividend announcements were made last week. The Anaconda Copper Mining Company resumed dividends at the rate of 75 cents a share, payable Feb. 16 to stockholders of record Jan. 17. In the financial district it is assumed that the stock is again on the \$3 annual basis that existed until payments were suspended early this year.

Chairman John D. Ryan, commenting on the dividend action, said: "Dividends are resumed because, in the opinion of the directors, present conditions and prospects for the metal market are the best they

have been since the war." After the dividend announcement the company's shares advanced to a new high record for the year on the Stock Exchange.

An extra dividend of \$2 was declared on American Can's common shares, besides the regular quarterly dividend of 1 1/4 per cent. Both are payable Feb. 16 to stockholders of record Jan. 31. The stock immediately sold down sharply, as Wall Street had expected instead of an extra dividend an announcement in connection with the long predicted split-up in the common stock, although officers of the company denied that any split-up was being considered.

A 1 per cent. dividend was declared on the common stock of the New York, Ontario & Western, payable Jan. 28 to stockholders of record Jan. 8. This is the stock's first dividend since 1921.

Directors of Lord & Taylor declared the first dividend on the common stock since 1914. It is 2 per cent., payable Jan. 15 to stockholders of record Jan. 3. The quarterly 2 per cent. dividend on the second preferred was declared, payable Feb. 1 to stockholders of record Jan. 19.

The Pittsburgh Coal Company failed to take action on the common stock's quarterly dividend of 1 per cent., but declared the regular 1 1/4 per cent. on the preferred, payable Jan. 20 to stockholders of record Jan. 9.

A score or more of companies announced their regular dividends for the last quarter. The Metropolitan Life Insurance Company announced that dividend declarations, payable next year, will amount to \$34,500,000, of which \$12,779,000 has been apportioned to the Industrial Department. In addition to the \$7,000,000 already declared in the Ordinary Department, payable next year, the directors have voted to set aside \$2,000,000 as dividends and \$12,700,000 for a reserve to cover dividends which will be passed upon at the next meeting.

In the Ordinary Department \$2,100,000 was set aside to wipe out all liens placed on policies of the Pittsburgh Life Company, which the Metropolitan assumed a few years ago, to reimburse policyholders who paid cash rather than to agree to liens at the time of the assumption, and to restore full value to holders of matured endowments and annuities in the Pittsburgh Life.

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## ADVERTISEMENTS.

**OPEN MARKET—DOMESTIC SECURITIES****INDUSTRIAL AND MIS.—STOCKS—Continued**

Key.		Bid.	Offered.
5	National Paper & Type com.	75	
1	New Jersey Zinc Co. com.	185	190
1	Niles-Bement-Pond com.	31	34
1	Niles-Bement-Pond Co. cum 6% pf.	45	55
1	Paige-Detroit Motor Co. cum. 7%.	87	89 1/2
1-5	Phelps-Dodge Corp. com.	100	105
13	Preferred Stocks	Interested	
1	Procter & Gamble com.	117	119
1	Procter & Gamble 8%.	155	160
1	Procter & Gamble 6%.	107	110
13	Purity Baking com.	Interested	
13	Radio Stocks	Interested	
1	Rolls-Royce Co. com.	3	6
1-5	Rolls-Royce Co. cum. 7% pf.	23	30
1	Royal Baking Powder Co. com. 8%.	150	154
1	Royal Baking Powder cum. 6% pf.	90	101
1	Safety Car H. & L. Co. com. 8%.	113	116
1	Savage Arms Corp. cum. 1st pf. 7%.	112	114
1	Savage Arms Corp. 2d pf. 6%.	75	80
1	Sherwin-Williams cum. pf. 7%.	103	105
1	Singer Mfg. Co. com. 7%.	186	189
13	Standard Textile Products com.	23	25
8-13	Star Motors escrow or free.	8	8 1/2
1	Superheater Co. com.	123	126
1	Tacodyne com.	Interested	
1	Troy Laundry Machine Co. cum. 1st pf.	18	23
1	Troy Laundry Machine Co. cum. pf.	84	80



- 18—Leo G. Siesfeld. *See Page 728.*  
20—Newman Bros., Inc.  
21—Gude, Winnill & Co.  
22—A. S. H. Jones & Co. *See Page 728.*  
23—Abraham & Co.  
24—Hercules Mortgage Corp.  
25—May & Co.  
26—Baker Kellogg.  
27—Simon & Cherry.  
*W. O. Signifies Want Offer.*

## Index of Current Security Offerings

## BONDS

DESCRIPTION	OFFERED BY
Abeles Co. (Chas. T.), Little Rock, Ark., \$225,000 1st ser r e 7s, yield 5.50% to 7%, offered Dec. 23.	Mark Steinberg & Co., St. Louis.
Andes Copper Mining Co., \$40,000,000 cv 7% deba, J & J, due Jan. 1, 1933, price par, yield 7%, offered Dec. 22.	National City Co.; Guaranty Co.; Dillon, Read & Co.; Brown Bros. & Co.; Kessler, Peabody & Co.; Kiesel.
Kinnicutt & Co.; Hornblower & Weeks; Hallgarten & Co.; White, Weld & Co.; Spencer Trask & Co.; Hayden, Stone & Co.; Kean, Taylor & Co.; W. A. Harriman & Co., Inc.; Redmond & Co.; Cassatt & Co.; Marshall Field, Glorie, Ward & Co.; Chas. D. Barney Co.; Blyth, Witter & Co.; Edward B. Smith & Co.; J. & W. Seligman & Co.; Tucker, Anthony & Co., New York; First National Bank, Boston; Mellon National Bank and Union Trust Co., Pittsburgh; Union Trust Co. and Herrick Co., Cleveland; Commerce Trust Co., Kansas City, and Anglo-London-Paris Co. and Bank of Italy, San Francisco.	
Beaconshire Apts., Chicago, \$115,000 cert 1st ser g 7s, M & S, due Sept. 15, 1926 to 1934, offered Dec. 20.	Cochran & McCluer Co., Chicago.
Board of Trade Bldg Co., Kansas City, \$875,000 1st ser reg 6s, J & J, due Jan. 1, 1926 to 1934, yield 4.50% to 6%, offered Dec. 15.	First National Co., St. Louis.
Bowman-Biltmore Corp., \$1,250,000 10-yr s f g 7% notes, J & D, due Dec. 15, 1934, price par, yield 7%, offered Dec. 18.	Peabody, Houghteling & Co., Inc., New York.
*Brunswick Kroeschell Co., \$450,000 1st ser g 6 1/2s, M & N, due Nov. 1 1925 to 1923, price par, yield 6.50%, offered Dec. 23.	Lackner, Butz & Co., Chicago.
Cady (Wm.) Lumber Co., McNary, Ariz., \$1,000,000 1st guar sec g 7s, J & D, due Dec. 1, 1925 to 1934, price 101 to par, offered Dec. 20.	Sutherland, Barry & Co., Inc., New Orleans.
Chicago, North Shore & Milwaukee R. R. Co., \$7,000,000 1st & ref g 6s, Series "A," J & J, due Jan. 1, 1935, price 98, yield 6.15%, offered Dec. 19.	Halsey, Stuart & Co., Inc.; National City Co., N. Y.
Childs Bldg. & Improvement Corp., \$1,500,000 1st conv 6s, J & J, due Jan. 1, 1926 to 1935, price 101.75 to 103.75, yield 4.19% to 5.50%, offered Dec. 19.	Laird, Bissell & Meeds & Co.; Tucker, Anthony & Co., N. Y.
Columbus, Kansas, \$27,000 ref 4 1/2s, J & J, due Jan. 1, 1926 to 1952, yield 4% to 4.40%, offered Dec. 20.	First Trust Co. of Wichita, Kansas.
Commonwealth Apts., Chicago, \$155,000 1st ser g 6s, M & S, due Sept. 15, 1925 to March 15, 1932, yield 5% to 6%, offered Dec. 18.	Peabody, Houghteling & Co., Chicago.
Cumberland Co., N. C., \$300,000 court house and jail 4 1/2s, A & O, due April 1, 1929 to 1933, yield 4.50%, offered Dec. 15.	Seasongood & Mayer, Cincinnati; Mercantile Trust Co., St. Louis.
Dakota Elevator Properties, Buffalo, N. Y., \$1,000,000 1st s f g 6 1/2s, J & D, due Dec. 1, 1944, price 100, yield 6.50%, offered Dec. 19.	A. B. Leach & Co., Inc., New York.
*Edith Rockefeller McCormick Trust, \$1,337,500 1st (closed) g 6s, M & N 15, due May 15, 1926 to 1934, price 100, yield 6%, offered Dec. 23.	P. W. Chapman & Co., Inc., New York.
Fisk Tire Fabric Co., \$2,000,000 1st s f g (closed) 6 1/2s, J & J, due Jan. 1, 1935, price 98, yield 6.75%, offered Dec. 23.	Dillon, Read & Co., N. Y.
Ithaca, N. Y., \$90,000 coup 4 1/2s, J & J, due July 1, 1930 to 1947, yield 3.95% to 4%, offered Dec. 2.	Westcott, Kears & Parrott, New York.
Memphis Power & Light Co., \$1,000,000 1st & ref g 5s, Series "A," J & J, due Jan. 1, 1948, price 96, yield 5.30%, offered Dec. 23.	Guaranty Co.; Harris, Forbes & Co., New York.
Midwest Power Co., \$350,000 1st g 6 1/2s, Series "A," J & D, due Dec. 1, 1944, price par, yield 6.50%, offered Dec. 22.	Minneapolis Trust Co., Minneapolis; Northwestern Tr. Co. and Kalman, Gates, White Co., St. Paul.
Missouri Gas & Electric Service Co., \$500,000 1st & ref g 6s, Series "A," M & S, due Sept. 1, 1944, price 96.50, yield 6.30%, offered Dec. 19.	Hill, Joiner & Co., Inc., New York.
Nebraska Light & Power Co., \$300,000 1st g 6s, M & N, due Nov. 1, 1934, price 96.50, yield 6.50%, offered Dec. 22.	True, Webber & Co., Chicago.

## BONDS

DESCRIPTION	OFFERED BY
New Jersey, State of, \$500,000 road bridge and highway 4 1/2s, J & J, due Jan. 1, 1940 and 1955, price 102, yield 4.07%, offered Dec. 19.	H. L. Allen & Co., N. Y.
*National Warehouse Co., Peoria, Ill., \$175,000 1st r e 6 1/2s, A & O 15, due April 15, 1927 to Oct. 15, 1934, offered Dec. 16.	Lackner, Butz & Co., Chicago.
Northeastern Iowa Power Co., \$200,000 1st & ref s f g 5s, Series "A," M & S, due Sept. 1, 1920, price par, yield 5%, offered Dec. 22.	Minnesota Loan & Trust Co., Minneapolis.
Potomac Joint Stock Land Bank, Washington, \$500,000 farm loan 5s, J & D, due Dec. 1, 1934, price 102.50, yield 4.70% to 5%, offered Dec. 18.	Brooke, Stokes & Co., Philadelphia.
Southern Gas & Power Corp., \$800,000 1-yr g 0% notes, J & D, due Nov. 30, 1925, price 100, yield 6%, offered Dec. 22.	Hambleton & Co., N. Y.
Tennessee Electric Power Co., \$3,000,000 (additional issue) 1st & ref g 6s, Series "A," J & D, due June 1, 1947, price 96.50, yield 6.04%, offered Dec. 23.	National City Co.; Honbright & Co., Inc.; Halsey, Stuart & Co., Inc.; Hemphill, Noyes & Co.; Marshall Field, Glorie, Ward & Co., New York.
Trust Co. of Georgia, Atlanta, \$200,000 r e coll tr Series "A" g 6s, J & J, due Jan. 1, 1926 to 1932, price par, yield 6%, offered Dec. 18.	Trust Co. of Georgia, Atlanta.
Zeigler Coal & Coke Co., \$4,000,000 1st s f ser g 6 1/2s, F & A, due Aug. 1, 1925 to 1939, price 101 to par, yield 4.75% to 6.50%, offered Dec. 23.	Continental & Commercial Trust & Savings Bank; Halsey, Stuart & Co., Inc.; Taylor, Ewart & Co., Inc., Chicago.

## STOCKS

DESCRIPTION	OFFERED BY
Associated Gas & Electric Co., 20,000 shares (additional issue) pf, J A J O, no par, price \$50, offered Dec. 19.	John Nickerson & Co. and Eastman, Dillon & Co., New York.
Bendix Corp., 40,000 shares, Class "A," par \$10, price \$26, offered Dec. 17.	Paul H. Davis & Co.; Stein, Alstrim & Co., Chicago; McClure, Jones & Redd, New York.
Botany Consolidated Mills, Inc., 40,000 shares additional issue, Class "A," pf and partic, par \$50, price \$48, offered Dec. 24.	Blair & Co., Inc., N. Y.
Brotherhood of Locomotive Engineers' Securities Corp., \$3,000,000 Class "A" prior divd stock, par \$100, price in units of 2 sh Class "A" and 1 sh Class "B," \$200 a unit, offered Dec. 15.	Brotherhood of Locomotive Engineers' Securities Corp., Pittsburgh.
Eastman Kodak Co., 187,500 shares common, no par, price \$110, offered Dec. 23.	Dominick & Dominick, Bernhard Schiffer & Co.; White, Weld & Co.; Hayden, Stone & Co.; N. Y. and Hibbard, Palmer & Kitchen, Rochester, N. Y.
*National Fabric & Finishing Co., \$1,200,000 7% cum pf, J A J O, par \$100, price par, yield 7%, offered Dec. 23.	Hayden, Stone & Co.; Wm. R. Compton Co., N. Y.
Richardson & Boynton Co., 20,000 shares partic pf, J A J O, no par, price \$39, yield 7.70%, offered Dec. 23.	Redmond & Co., N. Y.
Shattuck (Frank G.) Co. (The Schrafft Stores), 100,000 shares common, no par, price \$21.90, offered Dec. 22.	Dominick & Dominick; Hitt, Farwell & Co., N. Y.
Standard National Corp., 4,000 shares 7% cum pf, J A J O, par \$100, price par, yield 7%, offered Dec. 23.	Straus & Co., N. Y.
United Ice Service Co., \$1,500,000 7% cum pf, Series "A," J A J O, par \$100, price \$35, offered Dec. 22.	Stone & Webster, Inc., N. Y.

\*For further information see below.

## Business Bookshelf

**THE BLACK GOLCONDA.** By Isaac F. Marcossion. 369 pp. New York: Harper & Brothers, 1924.

THE term "flowing gold" is a picturesque summing up of the importance of oil in the civilized world and typifies the huge fortunes made and lost in one of the most romantic industries of the twentieth century. For some time scientists have been predicting the nearness of a period of acute petroleum shortage. The gravity of the situation is such that the entire civilized world—practically speaking—has been aroused over the question, and today the keenest sort of battle is being carried on for the possession of adequate oil reserves.

Mr. Marcossion, through his journalistic training, has caught the glamour and the inherent interest in the dramatic moves and counter-moves in the oil game and he has made of his work something that possesses even more interest than a well-done novel—because of its actual background of facts.

He traces the various ramifications of the international struggle for oil, the Anglo-Dutch affiliations and the policy adopted by Great Britain and Holland of excluding all foreigners from oil leases. Considerable space is given over to the character of Sir Henry Deterding, Sir John Cadman and other dominant figures of the industry. A major portion of the book deals with the situation in the United States.

The author strongly advocates the adoption of a strong American policy for the development of foreign oil fields, backed by the Government. He evidently smarts under the fact that we are excluded from many fields, while foreign interests have been allowed to gain a foothold here.

Mr. Marcossion writes interestingly about wildcat oil operations and the foolishness of investing therein. He seems, however, to realize that nothing that he or any one else can say will weigh very heavily against the fluency of a salesman and a glittering prospect of possibly fabulous returns in oil.

"The Black Golconda" serves both as excellent entertainment and as a handy summing up of the world oil situation at the present time. It will be found pleasurable reading by any one and will afford those

whose knowledge on the subject is limited an excellent background for further investigations.

**HOW TO INVEST YOUR MONEY.** 32 pp. The Better Business Bureau of New York City, 1924.

IN common-sense terms, for the understanding of the average citizen, this small booklet gives the fundamental principles of investing. The Better Business Bureau, operating not for profit but for service, and supported by legitimate business, has had many years' practical experience with security frauds and near-frauds. It is therefore in an excellent position to give just what points should be considered in order to obtain protection in the purchase of stocks and bonds.

The principles are dealt with under the following heads: The importance of an investment program; how to test before you invest; tests for quality; tests for suitability; signs of insecurity; where to get information; the booklet ending with ten questions which should be asked of the salesman and the truth of his answers found before any security is seriously considered.

## ADVERTISEMENTS.

## CANCELLATION OF SALES NOTICE

The sale of \$160,000 school bonds on January 3, 1925, is cancelled in order to include in a later sale \$110,000 additional voted December sixth.

**ANNA D. COX,**  
Treasurer, U. F. S. District  
No. 1, Town of German Flats, N. Y.

## ADVERTISEMENTS.

**Edith Rockefeller McCormick Trust**  
**\$1,337,500**  
First Closed Gold 6s

These bonds, in the opinion of counsel, will be a direct obligation of the Edith Rockefeller McCormick Trust, and will be further secured by a first mortgage on about 1,547 acres of land located between the cities of Waukegan and Kenosha, having a shore frontage of over three and one-half miles of Lake Michigan. The properties, suburban "North Shore" residential territory of high character, appraised at a value of not less than \$2,750,000, are owned by the Edith Rockefeller McCormick Trust.

**P. W. Chapman & Co., Inc.**  
New York and Chicago.

**\$1,200,000**  
**NATIONAL FABRIC & FINISHING CO.**

(Formerly Lowell Bleachery)  
7% Cumulative Preferred Stock  
Preferred as to assets and cumulative dividends.  
Redeemable at \$110 per share and accrued dividends. Annual Sinking Fund of 10% of net earnings with a minimum of 2% and a maximum of 5% of the greatest amount of Preferred Stock issued.

Capitalization: 7% Cumulative Preferred Stock (par \$100), authorized, \$1,500,000; issued, \$200,000; to be issued, \$1,000,000. Common Stock (par \$100), authorized \$2,250,000; issued, \$2,173,300. Assets: The net current assets as of Sept. 30, 1924, were \$232 per share, and net tangible assets \$401 per share of preferred stock. Earnings: The average net profits for the ten years and nine months ending Sept. 30, 1924, after interest, depreciation and Federal taxes at the present rate, of the concerns composing the National Fabric & Finishing Co., were \$592,083, which is equal to over 7 times the annual dividend requirements on this stock.

**HAYDEN, STONE & CO.**  
New York Boston

**NATIONAL WAREHOUSE,**  
Peoria, Ill.

**\$175,000**

First Real Estate Bonds

SECURITY: These bonds are secured by a First Mortgage on the land and building located at 1321-25 S.

Washington St., Peoria, Ill. The lot fronts 150 feet on Washington St. and 168 feet on Cedar St. It is improved with a six-story brick and reinforced concrete fireproof warehouse 30x140 feet. The building, about four years old, is of the most modern type of warehouse construction and is exceptionally well built. It contains 896,000 cubic feet and 78,000 square feet. It is now being used for furniture, automobile and general commercial storage. If necessary, an addition can be built to this warehouse on the vacant lot adjoining it to the west.

**LACKNER, BUTZ & CO.,**  
Chicago

**Brunswick Kroeschell Co.**  
**\$450,000**

First Serial Gold 6 1/2s

SECURITY: These bonds are secured by a First Mortgage on the Company's property at Diversey Avenue and The Chicago, Mil-

waukee & St. Paul right of way, containing approximately 150,000 square feet. This property is to be improved with one and two story brick and concrete factory buildings to accommodate the increasing business of the Company. The land has a fair value of \$150,000. The buildings and equipment are being erected at a cost of approximately \$500,000.

**LACKNER, BUTZ & CO.,**  
CHICAGO.



## Week Ended Saturday, Dec. 27.

## Bank Clearings

## By Telegraph to The Annalist

Central	Last Week		Year to Date	
	1924.	1923.	1924.	1923.
Reserve Cities:				
New York	\$4,360,729,540	\$3,812,811,753	\$246,948,367,877	\$213,629,027,787
Chicago	554,862,246	534,591,580	31,326,833,226	31,004,857,859
St. Louis	126,838,188	123,406,743	7,084,289,540	7,125,402,221
Total (3) C. R. cities	\$5,042,429,974	\$4,470,810,076	\$285,359,490,643	\$251,759,347,867
Increase	12.7%		13.3%	
Other Federal Reserve Cities:				
Atlanta	\$58,042,359	\$50,533,757	\$2,845,094,272	\$2,687,106,213
Boston	340,000,000	328,000,000	21,106,000,000	18,852,000,000
Cleveland	89,156,039	87,631,689	5,385,057,977	5,575,833,795
Kansas City, Mo.	112,393,529	114,615,423	6,512,991,923	6,858,019,755
Minneapolis	73,045,813	59,611,168	3,972,398,226	4,384,888,122
Philadelphia	446,000,000	449,000,000	25,344,000,000	24,038,000,000
Richmond	53,774,000	48,530,000	2,791,471,000	2,595,852,000
San Francisco	137,000,000	131,000,000	7,783,548,000	7,083,268,000
Total 8 cities	\$1,309,901,731	\$1,269,552,037	\$75,743,101,398	\$72,674,967,885
Increase	3.1%		4.2%	
Total 11 cities	\$6,352,391,705	\$5,740,362,113	\$361,102,602,041	\$324,434,315,752
Increase	10.6%		11.3%	

Other Cities:	Last Week		Year to Date	
	1924.	1923.	1924.	1923.
Baltimore	\$80,683,666	\$84,133,430	\$4,740,256,672	\$4,740,256,672
Buffalo	37,127,137	35,083,437	2,337,785,287	2,337,785,287
Cincinnati	39,539,000	37,789,000	3,318,184,000	3,318,184,000
Columbus, Ohio	11,301,800	12,041,900	722,565,400	785,170,500
Denver	17,635,568	17,568,905	1,031,514,059	795,746,274
Detroit	122,609,730	111,209,720	7,287,983,741	6,095,814,503
Indianapolis	14,215,000	17,223,000	973,077,000	1,049,929,000
Los Angeles	119,888,000	125,781,000	7,137,992,000	6,442,005,873
Louisville	27,952,167	25,395,767	1,593,341,334	1,586,770,101
Milwaukee	39,585,011	29,443,414	1,895,014,983	1,808,178,300
Omaha	30,414,026	32,213,307	1,984,602,354	2,092,249,111
Pittsburgh	146,148,776	143,002,532	7,951,462,540	8,185,466,297
Providence	9,720,000	613,531,400	620,555,900	620,555,900
St. Paul	27,901,944	29,968,961	1,601,757,894	1,778,874,282
Seattle	29,993,196	33,562,932	1,886,720,692	1,941,976,177
Washington	20,160,160	17,491,586	1,155,569,799	1,086,790,914
Total 16 cities	\$785,854,181	\$782,356,511	\$46,415,397,257	\$45,443,721,281
Increase	0.4%		2.1%	
Total 27 cities	\$7,138,275,886	\$6,522,628,633	\$407,518,249,328	\$369,878,037,033
Increase	9.5%		10.1%	

Entire country, estimated from complete returns representing 92.3 per cent. of the total:

	1924.	P. C.	1923.
Last week	\$7,733,776,000	+ 26.9	\$6,090,536,422
Previous week	10,872,270,000	+ 48.3	7,328,490,966
Year to date	441,514,800,000	+ 28.0	344,730,599,635

## Actual Condition

## Statement of the Federal Reserve Banks

December 24

COMPARATIVE STATEMENT OF CONDITIONS AT CLOSE OF BUSINESS DEC. 24.												
	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Francisco.
Total gold reserve	\$232,489,000	\$930,930,000	\$225,068,000	\$255,280,000	\$128,531,000	\$171,380,000	\$354,190,000	\$83,681,000	\$97,568,000	\$101,410,000	\$61,750,000	\$270,542,000
Total bills discounted	29,930,000	134,157,000	47,347,000	46,033,000	33,384,000	19,815,000	45,161,000	11,867,000	4,375,000	5,504,000	3,947,000	14,909,000
Total U. S. Govt. sec.	35,409,000	169,344,000	29,889,000	60,050,000	1,611,000	3,805,000	79,898,000	15,088,000	23,890,000	33,372,000	25,374,000	55,140,000
F. R. notes in circ'n.	215,824,000	594,825,000	182,315,000	217,541,000	94,058,000	147,823,000	201,598,000	59,113,000	73,574,000	74,681,000	58,357,000	222,038,000
Due members res. acct.	137,028,000	808,165,000	122,882,000	175,196,000	65,000,000	65,620,000	315,207,000	76,897,000	33,591,000	89,373,000	59,795,000	159,090,000
Ratio, %	67.5%	71.1%	74.0%	65.7%	80.2%	81.4%	69.7%	66.4%	76.8%	63.1%	57.8%	70.6%

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York		Chicago	
	Dec. 17.	Dec. 10.	Dec. 17.	Dec. 10.
Number of reporting banks	67	67	47	47
Loans and discounts, gross:				
Secured by U. S. Govt. obligations	\$69,347,000	\$61,762,000	\$24,229,000	\$23,877,000
Secured by stocks and bonds	553,192,000	1,924,562,000	1,933,053,000	511,723,000
All other loans and discounts	1,476,202,000	2,299,017,000	2,263,285,000	704,238,000
Total loans and discounts	\$1,998,741,000	\$4,285,341,000	\$4,250,547,000	\$1,239,838,000
United States pre-war bonds	41,348,000	41,031,000	41,104,000	4,089,000
United States Liberty bonds	547,503,000	594,188,000	83,991,000	80,296,000
United States Treasury bonds	164,753,000	12,085,000	26,061,000	4,186,000
United States Treasury notes	109,725,000	284,441,000	82,343,000	97,222,000
United States cfs. of indebtedness	63,678,000	144,776,000	12,265,000	18,570,000
Other bonds, stocks and securities	874,741,000	870,675,000	206,108,000	205,313,000
Total loans, discounts, investments	\$6,188,311,000	\$6,234,547,000	\$1,667,612,000	\$1,649,514,000
Reserve balances with F. R. Bank	754,025,000	720,690,000	160,991,000	174,854,000
Cash in vault	82,503,000	74,397,000	32,264,000	30,167,000
Net demand deposits	5,355,109,000	5,397,803,000	1,166,455,000	1,178,046,000
Time deposits	812,534,000	810,913,000	451,207,000	451,835,000
Government deposits	28,596,000	16,410,000	17,583,000	3,082,000
Bills payable:				
Secured by U. S. Govt. obligations	9,635,000	9,755,000	4,430,000	655,000
All other	2,581,000	2,701,000	486,000	270,000
Total	\$12,230,000	\$16,570,000	\$14,925,000	\$12,068,000
—All F. R. Cities—				
Number of reporting banks	255	255	193	193
Loans and discounts, gross:				
Secured by U. S. Govt. obligations	\$131,096,000	\$123,144,000	\$43,278,000	\$31,686,000
Secured by stocks and bonds	3,391,694,000	3,385,065,000	661,983,000	663,495,000
All other loans and discounts	5,122,792,000	5,119,887,000	1,691,609,000	1,694,924,000
Total loans and discounts	\$8,645,582,000	\$8,628,096,000	\$2,396,870,000	\$2,390,915,000
United States pre-war bonds	92,262,000	92,105,000	72,615,000	72,934,000
United States Liberty bonds	806,422,000	910,284,000	352,908,000	357,166,000
United States Treasury bonds	275,275,000	33,463,000	32,356,000	20,617,000
United States Treasury notes	351,877,000	439,645,000	120,025,000	129,232,000
United States cfs. of indebtedness	106,818,000	221,274,000	35,502,000	41,305,000
Other bonds, stocks and securities	1,651,101,000	1,648,521,000	696,159,000	697,457,000
Total loans, discounts, investments	\$11,990,227,000	\$12,004,228,000	\$3,716,825,000	\$3,708,746,000
Reserve balances with F. R. Bank	1,236,250,000	1,215,515,000	281,546,000	271,538,000
Cash in vault	175,087,000	161,819,000	73,812,000	70,366,000
Net demand deposits	9,203,657,000	9,247,843,000	2,184,943,000	2,192,263,000
Time deposits	2,444,730,000	2,449,670,000	1,377,830,000	1,383,767,000
Government deposits	126,700,000	55,108,000	39,251,000	23,875,000
Bills payable:				
Secured by U. S. Govt. obligations	52,848,000	26,505,000	8,878,000	35,100,000
All other	10,230,000	16,570,000	14,925,000	12,068,000
—Other Selected Cities—				
Number of reporting banks	291			
Loans and discounts, gross:				
Secured by United States Government obligations	\$26,185,000	\$24,715,000		
Secured by stocks and bonds	661,983,000	554,234,000		
All other loans and discounts	1,691,609,000	1,374,412,000		
Total loans and discounts	\$2,379,777,000	\$1,953,361,000		
United States pre-war bonds	97,394,000	97,379,000		
United States Liberty bonds	194,515,000	196,795,000		
United States Treasury bonds	36,844,000	21,130,000		
United States Treasury notes	45,352,000	47,714,000		
United States cfs. of indebtedness	11,738,000	16,378,000		
Other bonds, stocks and securities	533,252,000	539,623,000		
Total loans, discounts, investments	\$2,874,874,000	\$2,863,391,000		
Reserve balances with Federal Reserve Bank	176,204,000	184,428,000		
Cash in vault	89,542,000	88,987,000		
Net demand deposits	1,780,882,000	1,772,937,000		
Time deposits	963,848,000	962,914,000		
Government deposits	14,264,000	6,433,000		
Bills payable:				
Secured by United States Government obligations	\$8,578,000	\$6,617,000		
All other	14,925,000	13,217,000		

## FOREIGN BANK STATEMENTS

The following changes were noted in the weekly statements of the Bank of England and the Bank of France:

BANK OF ENGLAND.	
Gold coin and bullion	Increased £12,754
Reserve in banking department, gold and notes	Decreased 4,235,000
Notes in circulation	Increased 4,248,000
Loans on Govt. securities	Increased 129,000
Loans on other securities	Increased 11,192,000
Notes in reserve	Decreased 4,246,000
Public deposits	Increased 4,205,000
Other deposits	Increased 2,329,000
Ratio of reserve	1924. 1923. 1922.
	14.68 14.88 15.75

BANK OF FRANCE.	
Gold in hand	Increased 101,000
Silver in hand	Increased 313,000
Notes in circulation	Increased 85,546,000
Treasury deposits	Decreased 3,007,000
General deposits	Decreased 10,821,000
Gold discounted	Increased 346,672,000
Average	5,511,000

## FAILURES (DUN'S)

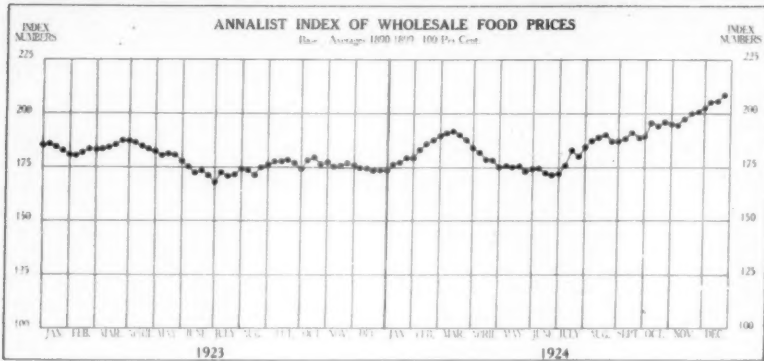
—Week Ended—

	Dec. 18, '24.		Dec. 20, '23.	
	Over	Tot. \$5,000.	Over	Tot. \$5,000.
East	136	97	141	98
South	89	51	85	53
West	116	61	95	58
Pacific	29	10	39	20
United States	370	219	360	229
Canada	46	22	38	20
—Week Ended—				
	Dec. 28, '22.		Dec. 29, '21.	
	Over	Tot. \$5,000.	Over	Tot. \$5,000.
East	152	93	188	106
South	105	42	146	71
West	103	58	111	70
Pacific	47	30	26	14
United States	407	223	471	261
Canada	76	35	63	32

## Statement of the Federal Reserve Banks

Consolidated resources and liabilities of the twelve Federal Reserve Banks compare as follows:

RESOURCES—	Dec. 24, 1924.	Dec. 17, 1924.	Dec. 26, 1923.
Gold with Federal Reserve agents.....	\$1,747,218,000	\$1,822,424,000	\$2,109,814,000
Gold redemption fund with U. S. Treasury.....	45,756,000	47,048,000	66,278,000
Gold held exclusively against Federal Reserve notes.....	\$1,792,974,000	\$1,869,472,000	\$2,176,092,000
Gold settlement fund with Federal Reserve Board....	637,240,000	589,390,000	533,604,000
Gold and gold certificates held by banks.....	482,005,000	495,250,000	341,401,000
Total gold reserves.....	\$2,912,819,000	\$2,954,118,000	\$3,071,097,000
Reserves other than gold.....	84,694,000	94,467,000	66,419,000
Total reserves.....	\$2,997,513,000	\$3,048,585,000	\$3,137,516,000
Non-reserve cash.....	37,668,000	40,418,000	69,661,000
Bills discounted:			
Secured by U. S. Government obligations.....	239,250,000	158,413,000	441,842,000
Other bills discounted.....	157,199,000	125,398,000	415,309,000
Total bills discounted.....	\$396,429,000	\$283,811,000	\$857,151,000
Bills bought in open market.....	389,374,000	336,827,000	339,415,000
United States Government securities:			
Bonds.....	74,756,000	64,578,000	23,554,000
Treasury notes.....	342,532,000	341,485,000	65,281,000
Certificates of indebtedness.....	120,571,000	158,099,000	15,323,000
Total U. S. Government securities.....	\$537,879,000	\$564,162,000	\$104,158,000
Foreign loans on gold.....	6,000,000	6,000,000	.....
All other earning assets.....	2,050,000	2,050,000	51,000
Total earning assets.....	\$1,131,832,000	\$1,192,850,000	\$1,297,775,000
Five per cent. redemption fund—F. R. Bank notes.....	.....	.....	28,000
Uncollected items.....	674,514,000	831,419,000	591,608,000
Bank premises.....	61,819,000	61,708,000	57,105,000
All other resources.....	23,827,000	23,458,000	15,684,000
Total resources.....	\$5,127,273,000	\$5,198,498,000	\$5,169,377,000
LIABILITIES—			
Federal Reserve notes in actual circulation.....	\$1,941,747,000	\$1,871,453,000	\$2,340,375,000
Federal Reserve Bank notes in circulation—net.....	.....	.....	470,000
Deposits:			
Member bank—reserve account.....	2,229,870,000	2,214,744,000	1,874,486,000
Government.....	58,081,000	8,542,000	42,811,000
Other deposits.....	30,233,000	33,022,000	20,572,000
Total deposits.....	\$2,311,184,000	\$2,256,308,000	\$1,937,869,000
Deferred availability items.....	526,992,000	723,043,000	335,490,000
Capital paid in.....	112,026,000	112,036,000	110,103,000
Surplus.....	220,915,000	220,915,000	218,309,000
All other liabilities.....	14,409,000	13,843,000	26,701,000
Total liabilities.....	\$5,127,273,000	\$5,198,498,000	\$5,169,377,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined.....	70.5%	73.9%	73.3%
Contingent liability on bills purchased for foreign correspondents.....	\$11,551,000	\$42,725,000	\$17,808,000



## WEEKLY AVERAGES

Dec. 27, 1924.....	208,289	Dec. 29, 1923.....	173,682
Dec. 20, 1924.....	205,330	Dec. 30, 1922.....	186,967

Year to date—190,000

## Yearly Averages

1923.....	178,000	1918.....	287,080
1922.....	186,290	1917.....	261,796
1921.....	174,308	1916.....	175,720
1920.....	282,737	1915.....	139,980
1919.....	295,007	1896.....	80,096

## ITEMS COMPOSING THE INDEX

	Last Week.	Prev. Week.	Range for 1924.	1922.	1923.
Hogs, medium to heavy.....	\$9.85	\$9.40	\$10.7625	\$6.375	\$6.9375
Steers, good to choice.....	10.125	9.875	11.075	9.675	9.90
Beef, salt, per 200 pounds.....	17.50	17.50	17.50	15.50	16.50
Pork, salt, per 200 pounds.....	11.50	11.50	11.50	10.15	10.15
Flour, Spring patents.....	10.475	10.15	10.15	7.225	7.40
Flour, Winter straights.....	9.40	8.225	9.40	5.80	5.80
Lard, Middle West, pound.....	17.175	17.10	17.175	10.825	11.375
Bacon, clear side, pound.....	19.75	19.50	20.125	10.375	10.875
Oats, No. 2 and No. 3.....	3.9875	3.9875	4.01875	3.475	3.5625
Potatoes, white, per bushel.....	1.000	1.000	1.353	4.800	4.875
Beef, fresh, per pound.....	15.00	15.00	15.00	10.50	10.50
Mutton, dressed, per pound.....	9.125	9.125	12.25	5.75	8.00
Sheep, wethers, 100 pounds.....	0.720	0.720	0.900	0.625	0.705
Sugar, per pound.....	0.0825	0.0825	0.0825	0.0825	0.0825
Cornmeal, per 100 pounds.....	7.0875	7.00	7.0875	4.125	4.175
Rice, extra fancy, per pound.....	3.45	3.425	3.45	2.175	2.15
Rye flour.....	0.775	0.775	0.775	0.775	0.775
Corn meal, per 100 pounds.....	3.72	3.675	3.855	3.1050	3.375
Apples, extra, per pound.....	1.250	1.250	1.250	1.175	1.2875
Prunes, 60-70s, per pound.....	0.750	0.7125	0.750	0.5	0.725
Butter, creamery, pound.....	4.475	4.475	5.475	3.700	5.425
Butter, dairy, pound.....	4.050	4.100	5.375	2.725	5.375
Cheese, State, whole milk, pound.....	2.250	2.250	2.475	1.875	2.225
Coffee, Rio, No. 7.....	2.275	2.2125	2.4375	1.675	1.0875

## WHOLESALE COMMODITY PRICES

Commodity.	Unit.	Last Week.	Previous Week.	Week Ended Dec. 29, 1923.
Adirondack spruce, 2x4.....	1,000 ft.	\$45.00	\$45.00	\$46.00
Antimony (Asiatic), N. Y.....	Lb.	1.50	1.4	0.90
Barley.....	Bu.	90	90	56
Cast iron, Chicago.....	Ton	19.50	19.00	20.00
Coal, an. stove, Co. No. 1.....	Ton (gross)	8.53	8.53	9.25
Coal, bit. f. o. b. mine, Pitts. No. 8.....	Ton (net)	1.85	1.85	1.90
Coke, furn. spot.....	Ton	3.75	3.75	4.00
Copper, electro.....	Lb.	1.45	1.45	1.3
Cottonseed oil.....	Lb.	10	10	0.00
Eggs, fresh, firsts.....	Doz.	57	59	43
Gasoline, bbl.....	Gal.	15	15	15.50
Hay, No. 1.....	Ton	27.00	27.00	30.00
Hides, nat. str.....	Lb.	17	17	13
Iron, basic pig, E. Pa.....	Ton	23.50	23.50	23.25
Iron, Bessemer, Pitts.....	Ton	24.25	24.25	24.75
Kerosene, tanks.....	Gal.	13	13	15
Lead, N. Y.....	Lb.	0.09	0.09	0.740
Leather, Union.....	Lb.	42	42	36
Lemons, Cal.....	Bu.	6.00	6.00	7.00
Linseed oil.....	Gal.	1.13	1.13	0.92
Pa. hemlock, base price.....	1,000 ft.	40.50	40.50	40.00
Petrol, crude.....	Bbl.	2.75	2.75	2.85
Printcloths, 39-inch, 68-72s.....	Yd. (Spot)	1.00	1.00	1.20
Printcloths, 39-inch, 64-68s.....	Yd. (Contract)	1.00	1.00	1.20
Rubber, Pl. 1st Latex cr.....	Lb.	0.09	0.09	0.11
Silk, Canton King Seng, gr. 14-16.....	Lb.	5.80	5.80	7.00
Silk, Shantung, No. 1, Yokohama.....	Lb.	6.35	6.30	7.75
Spelter, St. Louis.....	Lb.	0.75	0.74	0.625
Tin.....	Lb.	0.57	0.57	0.47
Wool, O., fine unwashed delaine, Boston.....	100 lb.	5.50	5.50	5.50
Wool, O., half-blood unwashed comb, Boston.....	Lb.	72	72	35
Yellow pine timbers, long leaf, 12x12.....	1,000 ft.	50.00	50.00	50.00

## Transportation

Revenue Car Loadings:	Period or Date.	1924.	Normal.	Per Cent. Departure from
All commodities.....	Week ended Dec. 13	956,761	824,537	+16.1
Grain and grain products.....	Week ended Dec. 13	32,451	44,423	-27.2
Coal and coke.....	Week ended Dec. 13	263,167	185,691	+41.8
Forest products.....	Week ended Dec. 13	71,855	54,719	+31.3
Manufactured products.....	Week ended Dec. 13	374,144	482,536	-22.5
All commodities.....	Year to Dec. 13	46,980,572	42,516,057	+10.5
Grain and grain products.....	Year to Dec. 13	2,494,883	2,113,721	+18.0
Coal and coke.....	Year to Dec. 13	8,700,176	8,861,861	-1.8
Forest products.....	Year to Dec. 13	3,542,816	2,948,444	+20.0
Manufactured products.....	Year to Dec. 13	28,882,169	25,204,008	+14.6
Freight car surplus.....	Second quarter December	223,431	151,077	+47.8
Per cent. of freight cars serviceable.....	Dec. 1	91.8	90.9	+1.0
Per cent. of locomotives serviceable.....	Dec. 1	82.0	77.0	+6.5
Gross revenues.....	Year to Nov. 1	\$4,975,673	\$4,788,331	+3.9
Expenses.....	Year to Nov. 1	\$3,885,157	\$4,077,519	-4.8
Taxes.....	Year to Nov. 1	\$26,939,813	\$24,287,503	+11.3
Rate of return on property investment:				
Eastern District.....	Year to Nov. 1	5.53	5.75	-21.2
Southern District.....	Year to Nov. 1	5.27	5.75	-8.3
Western District.....	Year to Nov. 1	3.82	5.75	-33.6
United States as a whole.....	Year to Nov. 1	4.31	5.75	-25.0

SUMMARY OF IDLE CARS AND CAR LOADINGS  
AMERICAN RAILWAY ASSOCIATION.

	Nov. 11.	Nov. 7.	Oct. 31.	Oct. 22.	Oct. 14.	Oct. 7.
Idle cars.....	168,925	139,784	127,801	122,764	135,417	139,195
Car loadings.....	956,761	988,256	878,631	1,010,122	1,015,794	994,564

## GROSS RAILROAD EARNINGS

	1924.	1923.	Net Change.	P. C.
Second week in December, 16 roads.....	\$18,620,438	\$20,042,471	-\$1,422,033	-7.09
First week of December, 16 roads.....	19,379,070	20,782,125	-1,403,055	-6.75
Fourth week of November, 16 roads.....	24,470,236	27,360,700	-2,890,464	-10.58
Third week of November, 16 roads.....	20,744,931	22,568,000	-1,823,069	-8.1
Month of October, 194 roads.....	572,000,264	587,914,150	-15,913,886	-2.60
From Jan. 1, 194 roads.....	4,975,172,674	5,333,565,630	-358,392,956	-6.70

## ALIEN MIGRATION

	October.	September.	August.	July.	June.
Inbound.....	27,402	27,822	27,941	26,057	23,290
Outbound.....	8,941	12,067	8,071	14,380	8,493
Gain or loss.....	+18,461	+15,755	+19,876	+11,677	+14,797
Aliens departed.....	2,341	2,114	2,380	1,920	2,298

## IRON AND STEEL FIGURES

	Nov., 1924.	Oct., 1924.	Nov., 1923.
Unfilled steel orders, tons.....	4,031,909	3,525,270	4,368,584
Steel ingots produced.....	124,289	115,239	120,551
Pig iron production, daily, tons.....	83,656	79,907	96,476
Total N. Blast Furnaces, Active Dec. 1. Per Cent. of Total.	403	205	51

## FAILURES (BRADSTREET'S)

	Number.	Nov., 1924.	Oct., 1924.	Nov., 1923.
Commercial Failures.....	1,460	\$29,014,244	\$45,062,266	\$68,915,016

## BUILDING PERMITS

	Nov., 1924.	Oct., 1924.	Nov., 1923.
Building Permits.....	162	171	160

## THE WEEK'S PRICE RANGE OF GRAIN

	WHEAT	CORN	OATS	RYE
December.....	High. 1.79, Low. 1.67, Same Week 1923. 1.67, 1.67, 1.67	High. 1.20, Low. 1.12, Same Week 1923. 1.12, 1.12, 1.12	High. 0.62, Low. 0.57, Same Week 1923. 0.57, 0.57, 0.57	High. 1.33, Low. 1.26, Same Week 1923. 1.26, 1.26, 1.26
May.....	High. 1.83, Low. 1.71, Same Week 1923. 1.71, 1.71, 1.71	High. 1.33, Low. 1.26, Same Week 1923. 1.26, 1.26, 1.26	High. 0.62, Low. 0.57, Same Week 1923. 0.57, 0.57, 0.57	High. 1.33, Low. 1.26, Same Week 1923. 1.26, 1.26, 1.26
July.....	High. 1.56, Low. 1.47, Same Week 1923. 1.47, 1.47, 1.47	High. 1.33, Low. 1.26, Same Week 1923. 1.26, 1.26, 1.26	High. 0.62, Low. 0.57, Same Week 1923. 0.57, 0.57, 0.57	High. 1.33, Low. 1.26, Same Week 1923. 1.26, 1.26, 1.26

## THE WEEK'S PRICE RANGE OF COTTON

	January.	March.	May.	July.	October.
High.....	24.35	24.35	24.35	24.35	24.35
Low.....	23.35	23.35	23.35	23.35	23.35
Closing.....	24.35	24.35	24.35	24.35	24.35
Net Change.....	+ .01	+ .01	+ .01	+ .01	+ .01
Same Week, 1923.....	24.35	24.35	24.35	24.35	24.35

## FOREIGN AND DOMESTIC EXCHANGE RATES

The week's range of exchange on the principal foreign centres last week compared as follows:

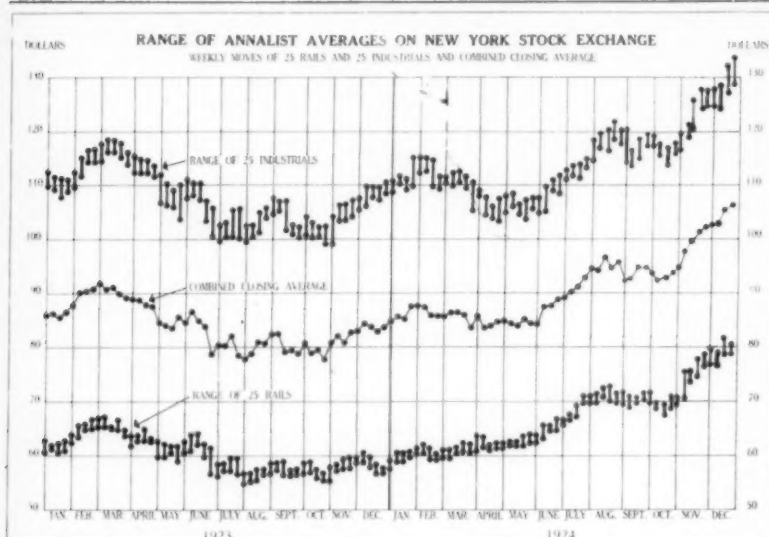
	Last Week.	Year 1924.	Same Week 1923.
Normal Exchange.	High. 4.72, Low. 4.09	High. 4.72, Low. 4.09	High. 4.72, Low. 4.09
London.....	4.72, 4.09	4.72, 4.09	4.72, 4.09
Paris.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Belgium.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Switzerland.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Italy.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Holland.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Greece.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Spain.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Denmark.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Sweden.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Norway.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Russia.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Bombay.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Calcutta.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Hongkong.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Peking.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Shanghai.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Kobe.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Yokohama.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Manila.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Buenos Aires.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Rio.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Germany.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Austria.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Poland.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Czechoslovakia.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Yugoslavia.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Finland.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Hungary.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Rumania.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Latvia.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Lithuania.....	19.28, 19.28	19.28, 19.28	19.28, 19.28
Estonia.....	19.28, 19.28	19.28, 19.28	19.28, 19.28

\*The figures given under "demand" are offered and bid quotations for new reichsmark. Trading began Nov. 7, 1924.

Quotation represents value of old Polish mark last year. Conversion of old mark has been made into sloty, with a ratio of 1,000,000 marks to 1 sloty.



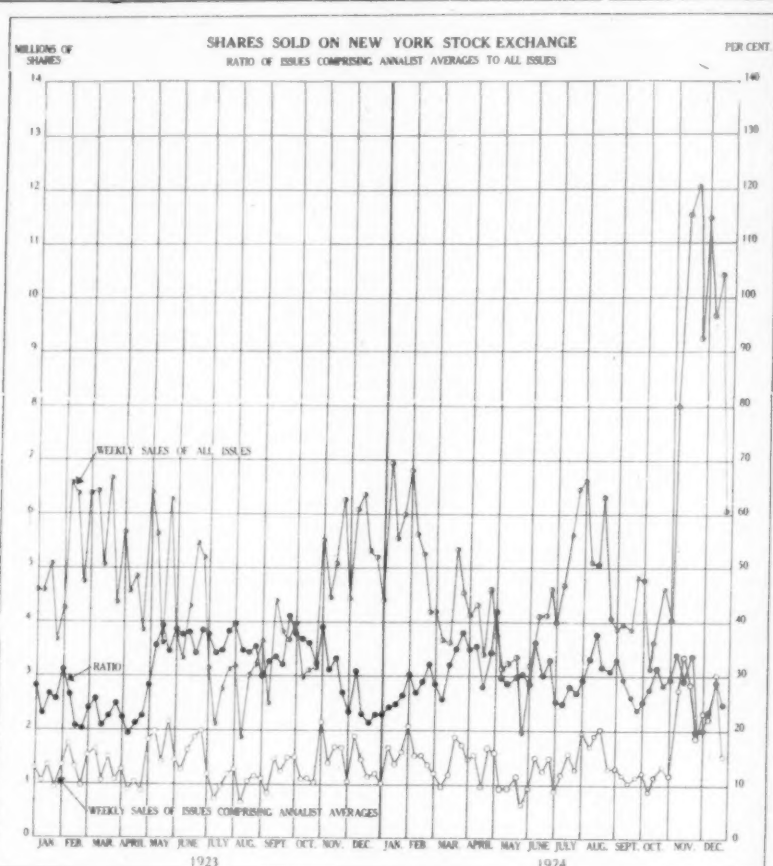
## The Week in the Stock Market



TWENTY-FIVE RAILROADS									
Net Same Day					Net Same Day				
	High.	Low.	Last.	Ch'ge. Last Yr.		High.	Low.	Last.	Ch'ge. Last Yr.
Dec. 22...	80.34	78.93	79.58	-29 57.48	Dec. 25...	Holiday			57.18
Dec. 23...	79.76	78.58	78.92	-46 57.63	Dec. 26...	80.01	79.20	79.69	+36 57.28
Dec. 24...	79.59	78.58	79.33	+41 57.63	Dec. 27...	80.01	79.46	79.72	+36 57.72
TWENTY-FIVE INDUSTRIALS									
Net Same Day					Net Same Day				
	High.	Low.	Last.	Ch'ge. Last Yr.		High.	Low.	Last.	Ch'ge. Last Yr.
Dec. 22...	131.63	129.59	130.42	-44 109.13	Dec. 25...	Holiday			109.46
Dec. 23...	131.65	129.02	129.53	-1.13 114°	Dec. 26...	132.80	130.56	132.13	+1.77 109.46
Dec. 24...	130.88	129.63	130.36	+83 110.00	Dec. 27...	133.37	131.94	132.62	+49 109.46
COMBINED AVERAGE—50 STOCKS									
Net Same Day					Net Same Day				
	High.	Low.	Last.	Ch'ge. Last Yr.		High.	Low.	Last.	Ch'ge. Last Yr.
Dec. 22...	105.83	103.81	105.12	+64 83.30	Dec. 25...	Holiday			83.25
Dec. 23...	105.40	103.80	104.22	-60 83°	Dec. 26...	106.43	104.88	105.91	+1.07 83.37
Dec. 24...	105.19	103.80	104.84	+62 83.81	Dec. 27...	106.69	105.70	106.17	+26 83.37

YEARLY HIGHS AND LOWS									
	High.	Low.		High.	Low.				
*1921.	106.69 Dec.	82.26 Apr.	1918.	80.16 Nov.	64.12 Jan.				
1923.	92.52 Mar.	77.15 Oct.	1917.	96.46 Jan.	57.47 Dec.				
1922.	93.06 Oct.	66.21 Jan.	1916.	101.51 Nov.	80.91 Apr.				
1921.	73.13 May	58.35 June	1915.	94.13 Oct.	58.90 Feb.				
1920.	94.07 Apr.	62.70 Dec.	1914.	73.30 Jan.	54.47 Dec.				
1919.	90.59 Nov.	60.73 Jan.	1913.	79.25 Jan.	68.00 June				

Amount of rails and industrials comprising the week's total dealings compares as follows with last year:					Differences				
Railroads	Dec. 27, 1924.	Dec. 29, 1923.	Differences	Industrials	Dec. 27, 1924.	Dec. 29, 1923.	Differences	Total	Dec. 27, 1924.
Railroads	919,510	676,285	+243,225	Industrials	5,145,772	4,521,975	+623,797	Total	6,065,282
Total	6,065,282	5,198,270	+867,012						



SHARES SOLD ON NEW YORK STOCK EXCHANGE					Week ended Dec. 27, 1924.				
	1924.	1923.	1922.	Holiday.	1924.	1923.	1922.	Holiday.	1924.
Monday	1,476,068	734,900	Holiday	805,773	Monday	1,014,942	1,313,515	1,069,830	1,014,942
Tuesday	1,014,942	Holiday	805,773	1,014,942	Tuesday	1,011,940	1,304,101	1,238,681	1,011,940
Wednesday	1,011,940	1,313,515	1,069,830	1,011,940	Wednesday	1,454,877	1,006,679	950,690	1,454,877
Thursday	Holiday	1,006,679	950,690	Holiday	Thursday	1,047,455	748,985	569,876	1,047,455
Friday	1,047,455	748,985	569,876	1,047,455	Friday	6,065,282	5,198,270	4,714,450	6,065,282
Saturday					Saturday	276,824,209	236,685,211	200,753,997	276,824,209
Total week	6,065,282	5,198,270	4,714,450	6,065,282	Total week	276,824,209	236,685,211	200,753,997	276,824,209
Year to date	276,824,209	236,685,211	200,753,997	276,824,209	Year to date				

## Stock Transactions—New York Stock Exchange

\*Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (\*).

Week Ended Saturday, December 27, 1924

Total Sales 6,065,282 Shares

Yearly Price Ranges.										1924 Range.										STOCKS.										Amount Capital Stock Listed.										Last Dividend.										Last Week's Transactions.																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
1922.		1923.		1924.		1925.		1926.		1927.		1928.		1929.		1930.		1931.		1932.		1933.		1934.		1935.		1936.		1937.		1938.		1939.		1940.		1941.		1942.		1943.		1944.		1945.		1946.		1947.		1948.		1949.		1950.		1951.		1952.		1953.		1954.		1955.		1956.		1957.		1958.		1959.		1960.		1961.		1962.		1963.		1964.		1965.		1966.		1967.		1968.		1969.		1970.		1971.		1972.		1973.		1974.		1975.		1976.		1977.		1978.		1979.		1980.		1981.		1982.		1983.		1984.		1985.		1986.		1987.		1988.		1989.		1990.		1991.		1992.		1993.		1994.		1995.		1996.		1997.		1998.		1999.		2000.		2001.		2002.		2003.		2004.		2005.		2006.		2007.		2008.		2009.		2010.		2011.		2012.		2013.		2014.		2015.		2016.		2017.		2018.		2019.		2020.		2021.		2022.		2023.		2024.		2025.		2026.		2027.		2028.		2029.		2030.		2031.		2032.		2033.		2034.		2035.		2036.		2037.		2038.		2039.		2040.		2041.		2042.		2043.		2044.		2045.		2046.		2047.		2048.		2049.		2050.		2051.		2052.		2053.		2054.		2055.		2056.		2057.		2058.		2059.		2060.		2061.		2062.		2063.		2064.		2065.		2066.		2067.		2068.		2069.		2070.		2071.		2072.		2073.		2074.		2075.		2076.		2077.		2078.		2079.		2080.		2081.		2082.		2083.		2084.		2085.		2086.		2087.		2088.		2089.		2090.		2091.		2092.		2093.		2094.		2095.		2096.		2097.		2098.		2099.		2100.		2101.		2102.		2103.		2104.		2105.		2106.		2107.		2108.		2109.		2110.		2111.		2112.		2113.		2114.		2115.		2116.		2117.		2118.		2119.		2120.		2121.		2122.		2123.		2124.		2125.		2126.		2127.		2128.		2129.		2130.		2131.		2132.		2133.		2134.		2135.		2136.		2137.		2138.		2139.		2140.		2141.		2142.		2143.		2144.		2145.		2146.		2147.		2148.		2149.		2150.		2151.		2152.		2153.		2154.		2155.		2156.		2157.		2158.		2159.		2160.		2161.		2162.		2163.		2164.		2165.		2166.		2167.		2168.		2169.		2170.		2171.		2172.		2173.		2174.		2175.		2176.		2177.		2178.		2179.		2180.		2181.		2182.		2183.		2184.		2185.		2186.		2187.		2188.		2189.		2190.		2191.		2192.		2193.		2194.		2195.		2196.		2197.		2198.		2199.		2200.		2201.		2202.		2203.		2204.		2205.		2206.		2207.		2208.		2209.		2210.		2211.		2212.		2213.		2214.		2215.		2216.		2217.		2218.		2219.		2220.		2221.		2222.		2223.		2224.		2225.		2226.		2227.		2228.		2229.		2230.		2231.		2232.		2233.		2234.		2235.		2236.		2237.		2238.		2239.		2240.		2241.		2242.		2243.		2244.		2245.		2246.		2247.		2248.		2249.		2250.		2251.		2252.		2253.		2254.		2255.		2256.		2257.		2258.		2259.		2260.		2261.		2262.		2263.		2264.		2265.		2266.		2267.		2268.		2269.		2270.		2271.		2272.		2273.		2274.		2275.		2276.		2277.		2278.		2279.		2280.		2281.		2282.		2283.		2284.		2285.		2286.		2287.		2288.		2289.		2290.		2291.		2292.		2293.		2294.		2295.		2296.		2297.		2298.		2299.		2300.		2301.		2302.		2303.		2304.		2305.		2306.		2307.		2308.		2309.		2310.		2311.		2312.		2313.		2314.		2315.		2316.		2317.		2318.		2319.		2320.		2321.		2322.		2323.		2324.		2325.		2326.		2327.		2328.		2329.		2330.		2331.		2332.		2333.		2334.		2335.		2336.		2337.		2338.		2339.		2340.		2341.		2342.		2343.		2344.		2345.		2346.		2347.		2348.		2349.		2350.		2351.		2352.		2353.		2354.		2355.		2356.		2357.		2358.		2359.		2360.		2361.		2362.		2363.		2364.		2365.		2366.		2367.		2368.		2369.		2370.		2371.		2372.		2373.		2374.		2375.		2376.		2377.		2378.		2379.		2380.		2381.		2382.		2383.		2384.		2385.		2386.		2387.		2388.		2389.		2390.		2391.		2392.		2393.		2394.		2395.		2396.		2397.		2398.		2399.		2400.		2401.		2402.		2403.		2404.		2405.		2406.		2407.		2408.		2409.		2410.		2411.		2412.		2413.		2414.		2415.		2416.		2417.		2418.		2419.		2420.		2421.		2422.		2423.		2424.		2425.		2426.		2427.		2428.		2429.		2430.		2431.		2432.		2433.		2434.		2435.		2436.		2437.		2438.		2439.		2440.		2441.		2442.		2443.		2444.		2445.		2446.		2447.		2448.		2449.		2450.		2451.		2452.		2453.		2454.		2455.		2456.		2457.		2458.		2459.		2460.		2461.		2462.		2463.		2464.		2465.		2466.		2467.		2468.		2469.		2470.		2471.		2472.		2473.		2474.		2475.		2476.		2477.		2478.		2479.		2480.		2481.		2482.		2483.		2484.		2485.		2486.		2487.		2488.		2489.		2490.		2491.		2492.		2493.		2494.		2495.		2496.		2497.		2498.		2499.		2500.		2501.		2502.		2503.		2504.		2505.		2506.		2507.		2508.		2509.		2510.		2511.		2512.		2513.		2514.		2515.		2516.		2517.		2518.		2519.		2520.		2521.		2522.		2523.		2524.		2525.		2526.		2527.		2528.		2529.		2530.		2531.		2532.		2533.		2534.		2535.		2536.		2537.		2538.		2539.		2540.		2541.		2542.		2543.		2544.		2545.		2546.		2547.		2548.		2549.		2550.		2551.		2552.		2553.		2554.		2555.		2556.		2557.		2558.		2559.		2560.		2561.		2562.		2563.		2564.		2565.		2566.		2567.		2568.		2569.		2570.		2571.		2572.		2573.		2574.		2575.		2576.		2577.		2578.		2579.		2580.		2581.		2582.		2583.		2584.		2585.		2586.		2587.		2588.		2589.		2590.		2591.		2592.		2593.		2594.		2595.		2596.		2597.		2598.		2599.		2600.		2601.		2602.		2603.		2604.		2605.		2606.		2607.		2608.		2609.		2610.		2611.		2612.		2613.		2614.		2615.		2616.		2617.		2618.		2619.		2620.		2621.		2622.		2623.		2624.		2625.		2626.		2627.		2628.		2629.		2630.		2631.		2632.		2633.		2634.		2635.		2636.		2637.		2638.		2639.		2640.		2641.		2642.		2643.		2644.		2645.		2646.		2647.		2648.		2649.		2650.		2651.		2652.		2653.		2654.		2655.		2656.		2657.		2658.		2659.		2660.		2661.		2662.		2663.		2664.		2665.		2666.		2667.		2668.		2669.		2670.		2671.		2672.		2673.		2674.		2675.		2676.		2677.		2678.		2679.		2680.		2681.		2682.		2683.		2684.		2685.		2686.		2687.		2688.		2689.		2690.		2691.		2692.		2693.		2694.		2695.		2696.		2697.		2698.		2699.		2700.		2701.		2702.		2703.		2704.		2705.		2706.		2707.		2708.		2709.		2710.		2711.		2712.		2713.		2714.		2715.		2716.		2717.		2718.		2719.		2720.		2721.		2722.		2723.		2724.		2725.		2726.		2727.		2728.		2729.		2730.		2731.		2732.		2733.		2734.		2735.		2736.		2737.		2738.		2739.		2740.		2741.		2742.		2743.		2744.		2745.		2746.		2747.		2748.		2749.		2750.		2751.		2752.		2753.		2754.		2755.		2756.		2757.		2758.		2759.		2760.		2761.		2762.		2763.		2764.		2765.		2766.		2767.		2768.		2769.		2770.		2771.		2772.		2773.		2774.		2775.		2776.		2777.		2778.		2779.		2780.		2781.		2782.		2783.		2784.		2785.		2786.		2787.		2788.		2789.		2790.		2791.		2792.		2793.		2794.		2795.		2796.		2797.		2798.		2799.		2800.		2801.		2802.		2803.		2804.		2805.		2806.		2807.		2808.		2809.		2810.		2811.		2812.		2813.		2814.		2815.		2816.		2817.		2818.		2819.		2820.		2821.		2822.		2823.		2824.		2825.		2826.		2827.		2828.		2829.		2830.		2831.		2832.		2833.		2834.		2835.		2836.		2837.		2838.		2839.		2840.		2841.		2842.		2843.		2844.		2845.		2846.		2847.		2848.		2849.		2850.		2851.		2852.		2853.		2854.		2855.		2856.		2857.		2858.		2859.		2860.		2861.		2862.		2863.		2864.		2865.		2866.		2867.		2868.		2869.		2870.		2871.		2872.		2873.		2874.		2875.		2876.		2877.		2878.		2879.		2880.		2881.		2882.		2883.		2884.		2885.		2886.		2887.		2888.		2889.		2890.		2891.		2892.		2893.		2894.		2895.		2896.		2897.		2898.		2899.		2900.		2901.		2902.		2903.		2904.		2905.		2906.		2907.		2908.		2909.		2910.		2911.		2912.		2913.		2914.		2915.		2916.		2917.		2918.		2919.		2920.		2921.		2922.		2923.		2924.		2925.		2926.		2927.		2928.		2929.		2930.		2931.		2932.		2933.		2934.		2935.		2936.		2937.		2938.		2939.		2940.		2941.		2942.		2943.		2944.		2945.		2946.</	

## Stock Transactions—New York Stock Exchange—Continued

1924		1923		1922		1921		1920		1919		1918		1917		1916		1915		1914		1913		1912		1911		1910		1909		1908		1907		1906		1905		1904		1903		1902		1901		1900		1899		1898		1897		1896		1895		1894		1893		1892		1891		1890		1889		1888		1887		1886		1885		1884		1883		1882		1881		1880		1879		1878		1877		1876		1875		1874		1873		1872		1871		1870		1869		1868		1867		1866		1865		1864		1863		1862		1861		1860		1859		1858		1857		1856		1855		1854		1853		1852		1851		1850		1849		1848		1847		1846		1845		1844		1843		1842		1841		1840		1839		1838		1837		1836		1835		1834		1833		1832		1831		1830		1829		1828		1827		1826		1825		1824		1823		1822		1821		1820		1819		1818		1817		1816		1815		1814		1813		1812		1811		1810		1809		1808		1807		1806		1805		1804		1803		1802		1801		1800		1799		1798		1797		1796		1795		1794		1793		1792		1791		1790		1789		1788		1787		1786		1785		1784		1783		1782		1781		1780		1779		1778		1777		1776		1775		1774		1773		1772		1771		1770		1769		1768		1767		1766		1765		1764		1763		1762		1761		1760		1759		1758		1757		1756		1755		1754		1753		1752		1751		1750		1749		1748		1747		1746		1745		1744		1743		1742		1741		1740		1739		1738		1737		1736		1735		1734		1733		1732		1731		1730		1729		1728		1727		1726		1725		1724		1723		1722		1721		1720		1719		1718		1717		1716		1715		1714		1713		1712		1711		1710		1709		1708		1707		1706		1705		1704		1703		1702		1701		1700		1699		1698		1697		1696		1695		1694		1693		1692		1691		1690		1689		1688		1687		1686		1685		1684		1683		1682		1681		1680		1679		1678		1677		1676		1675		1674		1673		1672		1671		1670		1669		1668		1667		1666		1665		1664		1663		1662		1661		1660		1659		1658		1657		1656		1655		1654		1653		1652		1651		1650		1649		1648		1647		1646		1645		1644		1643		1642		1641		1640		1639		1638		1637		1636		1635		1634		1633		1632		1631		1630		1629		1628		1627		1626		1625		1624		1623		1622		1621		1620		1619		1618		1617		1616		1615		1614		1613		1612		1611		1610		1609		1608		1607		1606		1605		1604		1603		1602		1601		1600		1599		1598		1597		1596		1595		1594		1593		1592		1591		1590		1589		1588		1587		1586		1585		1584		1583		1582		1581		1580		1579		1578		1577		1576		1575		1574		1573		1572		1571		1570		1569		1568		1567		1566		1565		1564		1563		1562		1561		1560		1559		1558		1557		1556		1555		1554		1553		1552		1551		1550		1549		1548		1547		1546		1545		1544		1543		1542		1541		1540		1539		1538		1537		1536		1535		1534		1533		1532		1531		1530		1529		1528		1527		1526		1525		1524		1523		1522		1521		1520		1519		1518		1517		1516		1515		1514		1513		1512		1511		1510		1509		1508		1507		1506		1505		1504		1503		1502		1501		1500		1499		1498		1497		1496		1495		1494		1493		1492		1491		1490		1489		1488		1487		1486		1485		1484		1483		1482		1481		1480		1479		1478		1477		1476		1475		1474		1473	
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# Stock Transactions—New York Stock Exchange—Continued

Stock Transactions										Last Week's Transactions									
Yearly Price Ranges										Last Week's Transactions									
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## Stock Transactions—New York Stock Exchange—Continued

1922.		1923.		1924.		STOCKS.	Amount Capital Stock Listed.	Last Paid.	Dividend Per Cent.	Per- iod.	Last Week's Transactions.						
High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.	Sales.	
32 1/2	17 1/2	22 1/2	9 1/2	39 1/2	12 1/2	Jan. 2	Interboro Rapid Transit.	34,105,000				31 1/2	34	31 1/2	33	+ 1 1/2	4,900
70 1/2	55 1/2	97 1/2	67 1/2	85 1/2	38 1/2	Jan. 17	International Agricultural prior pf.	10,000,000				6 1/2	6 1/2	5 1/2	5 1/2	+ 1/2	2,200
38 1/2	26 1/2	44 1/2	31 1/2	39 1/2	22 1/2	June 3	International Agricultural (sh.)	347,332				11 1/2	11 1/2	11 1/2	11 1/2	+ 2	1,700
30 1/2	20 1/2	27 1/2	19 1/2	39 1/2	22 1/2	Apr. 24	International Cement (sh.)	364,167				33 1/2	33 1/2	32 1/2	31 1/2	+ 1 1/2	700
115 1/2	70 1/2	98 1/2	66 1/2	110 1/2	78 1/2	Jan. 3	International Combustion Engineering.	437,642				108 1/2	110 1/2	104 1/2	110 1/2	+ 2 1/2	20,700
118 1/2	105 1/2	116 1/2	106 1/2	115 1/2	106 1/2	Jan. 3	International Harvester pf.	99,876,600				115 1/2	115 1/2	115 1/2	115 1/2	+ 1/2	200
27 1/2	16 1/2	11 1/2	4 1/2	15 1/2	5 1/2	Jan. 2	International Mercantile Marine.	49,872,400				13 1/2	13 1/2	12 1/2	13 1/2	+ 1/2	3,200
87 1/2	41 1/2	47 1/2	16 1/2	47 1/2	26 1/2	Mar. 26	International Mercantile Marine pf.	51,728,300				44 1/2	45 1/2	43 1/2	44 1/2	+ 1/2	13,600
19 1/2	11 1/2	16 1/2	10 1/2	27 1/2	11 1/2	May 9	International Nickel (\$25).	41,834,600				23 1/2	23 1/2	23 1/2	23 1/2	+ 3/4	93,200
84 1/2	60 1/2	83 1/2	69 1/2	91 1/2	75 1/2	May 20	International Paper Company.	5,812,600				83 1/2	83 1/2	83 1/2	83 1/2	+ 1/2	100
63 1/2	43 1/2	58 1/2	27 1/2	64 1/2	34 1/2	May 27	International Paper Company pf.	544,800				53 1/2	53 1/2	53 1/2	53 1/2	+ 1/2	28,400
80 1/2	59 1/2	75 1/2	60 1/2	74 1/2	62 1/2	May 25	International Paper pf., stamped.	30,000,000				73 1/2	74 1/2	73 1/2	74 1/2	+ 1/2	500
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	International Rys. of Central America.	10,000,000				17 1/2	17 1/2	17 1/2	17 1/2	+ 1/2	1,300
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	International Salt.	6,077,100				17 1/2	17 1/2	17 1/2	17 1/2	+ 1/2	1,300
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	International Shoe (sh.).	920,000				114 1/2	116 1/2	114 1/2	116 1/2	+ 2	400
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	International Shoe pf.	17,800,000				114 1/2	116 1/2	114 1/2	116 1/2	+ 2	400
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	International Telephone & Telegraph.	17,118,300				88 1/2	91 1/2	88 1/2	90 1/2	+ 1 1/2	4,500
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Invisible Ball (sh.).	17,118,300				15 1/2	15 1/2	14 1/2	15 1/2	+ 1/2	4,000
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Iowa Central.	30,000,000				24 1/2	24 1/2	24 1/2	24 1/2	+ 1/2	400
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Intertype Corporation (sh.).	199,130				85 1/2	89 1/2	84 1/2	90 1/2	+ 1 1/2	3,600
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Iron Products (sh.).	339,780				85 1/2	89 1/2	84 1/2	90 1/2	+ 1 1/2	3,600
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Iron Products pf.	339,780				85 1/2	89 1/2	84 1/2	90 1/2	+ 1 1/2	3,600
75 1/2	60 1/2	77 1/2	77 1/2	79 1/2	70 1/2	July 11	Island Creek Coal (\$1).	118,798				11 1/2	11 1/2	11 1/2	11 1/2	+ 1/2	111
22 1/2	10 1/2	24 1/2	15 1/2	23 1/2	16 1/2	Apr. 15	JEWEL TEA.	12,000,000				22 1/2	22 1/2	20 1/2	20 1/2	- 1 1/2	2,800
70 1/2	55 1/2	97 1/2	67 1/2	85 1/2	38 1/2	Jan. 17	Jewel Tea pf.	3,640,000				104 1/2	105 1/2	104 1/2	105 1/2	+ 1/2	200
54 1/2	34 1/2	50 1/2	29 1/2	58 1/2	27 1/2	Jan. 18	Jones & Laughlin Steel pf.	60,000,000				48 1/2	51 1/2	40 1/2	51 1/2	+ 1 1/2	9,400
100 1/2	107 1/2	110 1/2	107 1/2	113 1/2	109 1/2	May 20	Jordan Motor Car (sh.).	126,000				48 1/2	51 1/2	40 1/2	51 1/2	+ 1 1/2	9,400
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	KANSAS CITY POWER & LT. Int. pf. (sh.).	110,000				98 1/2	99 1/2	98 1/2	99 1/2	+ 1/2	300
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kansas City Southern.	30,000,000				98 1/2	99 1/2	98 1/2	99 1/2	+ 1/2	300
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kansas City Southern pf.	21,000,000				98 1/2	99 1/2	98 1/2	99 1/2	+ 1/2	300
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kansas & Gulf (\$10).	1,649,390				98 1/2	99 1/2	98 1/2	99 1/2	+ 1/2	300
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kayser (Julius) & Co. (sh.).	61,536				27 1/2	28 1/2	26 1/2	28 1/2	+ 1 1/2	3,700
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kayser (Julius) & Co. pf. (sh.).	118,600				27 1/2	28 1/2	26 1/2	28 1/2	+ 1 1/2	3,700
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kelly-Springfield Tire (\$25).	9,000,000				17 1/2	18 1/2	17 1/2	18 1/2	+ 1/2	8,000
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kelly-Springfield Tire pf.	5,284,700				30 1/2	30 1/2	30 1/2	30 1/2	+ 1/2	200
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kelly-Springfield Tire 1st pf.	2,950,000				34 1/2	34 1/2	32 1/2	34 1/2	+ 1 1/2	200
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kelsey Wheel pf.	10,000,000				92 1/2	95 1/2	92 1/2	95 1/2	+ 1 1/2	400
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kennecott Copper (sh.).	4,283,764				34 1/2	35 1/2	33 1/2	35 1/2	+ 2 1/2	75,000
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Keystone Tire & Rubber.	455,880				2 1/2	2 1/2	2 1/2	2 1/2	+ 1/2	2,000
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kinney Company (G. R.) (sh.).	59,032				85 1/2	85 1/2	83 1/2	85 1/2	+ 1/2	700
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kinney Company (G. R.) pf.	5,398,100				85 1/2	85 1/2	83 1/2	85 1/2	+ 1/2	700
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kresge Department Stores (sh.).	3,500,000				44 1/2	44 1/2	44 1/2	44 1/2	+ 1/2	800
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kresge Department Stores pf.	3,500,000				44 1/2	44 1/2	44 1/2	44 1/2	+ 1/2	800
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kresge (S. S.) Company.	24,525,500				45 1/2	46 1/2	45 1/2	46 1/2	+ 1 1/2	300
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kresge (S. S.) Company pf.	2,000,000				112 1/2	112 1/2	112 1/2	112 1/2	+ 1/2	100
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kress (S. H.) Company.	2,995,700				32 1/2	32 1/2	32 1/2	32 1/2	+ 1/2	100
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kuppenheimer (H.) (\$5).	500,000				98 1/2	98 1/2	98 1/2	98 1/2	+ 2 1/2	100
30 1/2	17 1/2	24 1/2	15 1/2	31 1/2	17 1/2	Mar. 26	Kuppenheimer (H.) pf.	2,500,000				98 1/2	98 1/2	98 1/2	98 1/2	+ 2 1/2	100
94 1/2	43 1/2	87 1/2	75 1/2	113 1/2	79 1/2	Jan. 2	LACLEDE GAS COMPANY.	10,700,000				110 1/2	110 1/2	108 1/2	110 1/2	+ 1/2	300
94 1/2	43 1/2	87 1/2	75 1/2	113 1/2	79 1/2	Jan. 2	Laclede Gas Company pf.										



# Stock Transactions—New York Stock Exchange—Continued

1922.				1923.				1924.				1925.				1926.				1927.				1928.				1929.				1930.				1931.				1932.				1933.				1934.				1935.				1936.				1937.				1938.				1939.				1940.				1941.				1942.				1943.				1944.				1945.				1946.				1947.				1948.				1949.				1950.				1951.				1952.				1953.				1954.				1955.				1956.				1957.				1958.				1959.				1960.				1961.				1962.				1963.				1964.				1965.				1966.				1967.				1968.				1969.				1970.				1971.				1972.				1973.				1974.				1975.				1976.				1977.				1978.				1979.				1980.				1981.				1982.				1983.				1984.				1985.				1986.				1987.				1988.				1989.				1990.				1991.				1992.				1993.				1994.				1995.				1996.				1997.				1998.				1999.				2000.				2001.				2002.				2003.				2004.				2005.				2006.				2007.				2008.				2009.				2010.				2011.				2012.				2013.				2014.				2015.				2016.				2017.				2018.				2019.				2020.				2021.				2022.				2023.				2024.				2025.				2026.				2027.				2028.				2029.				2030.				2031.				2032.				2033.				2034.				2035.				2036.				2037.				2038.				2039.				2040.				2041.				2042.				2043.				2044.				2045.				2046.				2047.				2048.				2049.				2050.				2051.				2052.				2053.				2054.				2055.				2056.				2057.				2058.				2059.				2060.				2061.				2062.				2063.				2064.				2065.				2066.				2067.				2068.				2069.				2070.				2071.				2072.				2073.				2074.				2075.				2076.				2077.				2078.				2079.				2080.				2081.				2082.				2083.				2084.				2085.				2086.				2087.				2088.				2089.				2090.				2091.				2092.				2093.				2094.				2095.				2096.				2097.				2098.				2099.				2100.				2101.				2102.				2103.				2104.				2105.				2106.				2107.				2108.				2109.				2110.				2111.				2112.				2113.				2114.				2115.				2116.				2117.				2118.				2119.				2120.				2121.				2122.				2123.				2124.				2125.				2126.				2127.				2128.				2129.				2130.				2131.				2132.				2133.				2134.				2135.				2136.				2137.				2138.				2139.				2140.				2141.				2142.				2143.				2144.				2145.				2146.				2147.				2148.				2149.				2150.				2151.				2152.				2153.				2154.				2155.				2156.				2157.				2158.				2159.				2160.				2161.				2162.				2163.				2164.				2165.				2166.				2167.				2168.				2169.				2170.				2171.				2172.				2173.				2174.				2175.				2176.				2177.				2178.				2179.				2180.				2181.				2182.				2183.				2184.				2185.				2186.				2187.				2188.				2189.				2190.				2191.				2192.				2193.				2194.				2195.				2196.				2197.				2198.				2199.				2200.				2201.				2202.				2203.				2204.				2205.				2206.				2207.				2208.				2209.				2210.				2211.				2212.				2213.				2214.				2215.				2216.				2217.				2218.				2219.				2220.				2221.				2222.				2223.				2224.				2225.				2226.				2227.				2228.				2229.				2230.				2231.				2232.				2233.				2234.				2235.				2236.				2237.				2238.				2239.				2240.				2241.				2242.				2243.				2244.				2245.				2246.				2247.				2248.				2249.				2250.				2251.				2252.				2253.				2254.				2255.				2256.				2257.				2258.				2259.				2260.				2261.				2262.				2263.				2264.				2265.				2266.				2267.				2268.				2269.				2270.				2271.				2272.				2273.				2274.				2275.				2276.				2277.				2278.				2279.				2280.				2281.				2282.				2283.				2284.				2285.				2286.				2287.				2288.				2289.				2290.				2291.				2292.				2293.				2294.				2295.				2296.				2297.				2298.				2299.				2300.				2301.				2302.				2303.				2304.				2305.				2306.				2307.				2308.				2309.				2310.				2311.				2312.				2313.				2314.				2315.				2316.				2317.				2318.				2319.				2320.				2321.				2322.				2323.				2324.				2325.				2326.				2327.				2328.				2329.				2330.				2331.				2332.				2333.				2334.				2335.				2336.				2337.				2338.				2339.				2340.				2341.				2342.				2343.				2344.				2345.				2346.				2347.				2348.				2349.				2350.				2351.				2352.				2353.				2354.				2355.				2356.				2357.				2358.				2359.				2360.				2361.				2362.				2363.				2364.				2365.				2366.				2367.				2368.				2369.				2370.				2371.				2372.				2373.				2374.				2375.				2376.				2377.				2378.				2379.				2380.				2381.				2382.				2383.				2384.				2385.				2386.				2387.				2388.				2389.				2390.				2391.				2392.				2393.				2394.				2395.				2396.				2397.				2398.				2399.				2400.				2401.				2402.				2403.				2404.				2405.				2406.				2407.				2408.				2409.				2410.				2411.				2412.				2413.				2414.				2415.				2416.				2417.				2418.				2419.				2420.				2421.				2422.				2423.				2424.				2425.				2426.				2427.				2428.				2429.				2430.				2431.				2432.				2433.				2434.				2435.				2436.				2437.				2438.				2439.				2440.				2441.				2442.				2443.				2444.				2445.				2446.				2447.				2448.				2449.				2450.				2451.				2452.				2453.				2454.				2455.				2456.				2457.				2458.				2459.				2460.				2461.				2462.				2463.				2464.				2465.				2466.				2467.				2468.				2469.				2470.				2471.				2472.				2473.				2474.				2475.				2476.				2477.				2478.				2479.				2480.				2481.				2482.				2483.				2484.				2485.				2486.				2487.				2488.				2489.				2490.				2491.				2492.				2493.				2494.				2495.				2496.				2497.				2498.				2499.				2500.				2501.				2502.				2503.				2504.				2505.				2506.				2507.				2508.				2509.				2510.				2511.				2512.				2513.				2514.				2515.				2516.				2517.				2518.				2519.				2520.				2521.				2522.				2523.				2524.				2525.				2526.				2527.				2528.				2529.				2530.				2531.				2532.				2533.				2534.				2535.				2536.				2537.				2538.				2539.				2540.				2541.				2542.				2543.				2544.				2545.				2546.				2547.				2548.				2549.				2550.				2551.				2552.				2553.				2554.				2555.				2556.				2557.				2558.				2559.				2560.				2561.				2562.				2563.				2564.				2565.				2566.				2567.				2568.				2569.				2570.				2571.				2572.				2573.				2574.				2575.				2576.				2577.				2578.				2579.				2580.				2581.				2582.				2583.				2584.				2585.				2586.				2587.				2588.				2589.				2590.				2591.				2592.				2593.				2594.				2595.				2596.				2597.				2598.				2599.				2600.				2601.				2602.				2603.				2604.				2605.				2606.				2607.				2608.				2609.				2610.				2611.				2612.				2613.				2614.				2615.				2616.				2617.				2618.				2619.				2620.				2621.				2622.				2623.				2624.				2625.				2626.				2627.				2628.				2629.				2630.				2631.				2632.				2633.				2634.				2635.				2636.				2637.				2638.				2639.				2640.				2641.				2642.				2643.				2644.				2645.				2646.				2647.				2648.				2649.				2650.				2651.				2652.				2653.				2654.				2655.				2656.				2657.				2658.				2659.				2660.				2661.				2662.				2663.				2664.				2665.				2666.				2667.				2668.				2669.				2670.				2671.				2672.				2673.				2674.				2675.				2676.				2677.				2678.				2679.				2680.				2681.				2682.				2683.				2684.				2685.				2686.				2687.				2688.				2689.				2690.				2691.				2692.				2693.				2694.				2695.				2696.				2697.				2698.				2699.				2700.				2701.				2702.				2703.				2704.				2705.				2706.				2707.				2708.				2709.				2710.				2711.				2712.				2713.				2714.				2715.				2716.				2717.				2718.				2719.				2720.				2721.				2722.				2723.				2724.				2725.				2726.				2727.				2728.				2729.				2730.				2731.				2732.				2733.				2734.				2735.				2736.				2737.				2738.				2739.				2740.				2741.				2742.				2743.				2744.				2745.				2746.				2747.				2748.				2749.				2750.				2751.				2752.				2753.				2754.				2755.				2756.				2757.				2758.				2759.				2760.				2761.				2762.				2763.				2764.				2765.				2766.				2767.				2768.				2769.				2770.				2771.				2772.				2773.				2774.				2775.				2776.				2777.				2778.				2779.				2780.				2781.				2782.				2783.				2784.				2785.				2786.				2787.				2788.				2789.				2790.				2791.				2792.				2793.				2794.				2795.				2796.				2797.				2798.				2799.				2800.				2801.				2802.				2803.				2804.				2805.				2806.				2807.				2808.				2809.				2810.				2811.				2812.				2813.				2814.				2815.				2816.				2817.				2818.				2819.				2820.				2821.				2822.				2823.				2824.				2825.				2826.				2827.				2828.				2829.				2830.				2831.				2832.				2833.				2834.				2835.				2836.				2837.				2838.				2839.				2840.				2841.				2842.				2843.				2844.				2845.				2846.				2847.				2848.				2849.				2850.				2851.				2852.				2853.				2854.				2855.				2856.				2857.				2858.				2859.				2860.				2861.				2862.				2863.				2864.				2865.				2866.				2867.				2868.				2869.				2870.				2871.				2872.				2873.				2874.				2875.				2876.				2877.				2878.				2879.				2880.				2881.				2882.				2883.				2884.				2885.				2886.				2887.				2888.				2889.				2890.				2891.				2892.				2893.				2894.				2895.				2896.				2897.				2898.				2899.				2900.				2901.				2902.				2903.				2904.				2905.				2906.				2907.				2908.				2909.				2910.				2911.				2912.				2913.				2914.				2915.				2916.				2917.				2918.				2919.				2920.				2921.				2922.				2923.				2924.				2925.				2926.				2927.				2928.				2929.				2930.				2931.				2932.				2933.				2934.				2935.				2936.				2937.				2938.				2939.				2940.				2941.				2942.				2943.				2944.				2945.				2946.				2947.				2948.				2949.				2950.				2951.				2952.				295			
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## Stock Transactions—New York Stock Exchange—Continued

Yearly Price Ranges.										STOCKS.		Amount		Last Dividend.		Last Week's Transactions.				
1922.		1923.		1924.		1924 Range.		Date.		Stock Capital		Per Cent.		Period.		Sales.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Stock Capital	Per Cent.	Period.	First.	High.	Low.	Last.	Change.	Sales.		
96 1/2	90	95	88 1/2	98	90	102 1/2	91 1/2	Jan. 4	4	20,000,000	100	Nov. 15, '24	98 1/2	99	98 1/2	99	+	900		
102 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1/2	101 1/2	94 1/2	104 1/2	97 1/2	107 1/2	99 1/2	Jan. 4	4	12,000,000	100	Dec. 1, '24	100	101	100	101	+	900		
104 1/2	97 1																			

Back  
Extra  
Extra



UNITED STATES GOVERNMENT LOANS.

(Figures after decimals represent 32ds of 1 per cent.)

Range, 1924.	High	Low	Sales	High	Low	Sales	High	Low	Net
101.25 98.22	246	Lib 34gs.	1932-47	100.31	100.28	100.30	1	1	1
101.25 98.20	29	Lib 34gs.	32-47, reg.	100.27	100.22	100.23	1	1	1
103.00 98.20	29	Lib 1st-2d cv 44gs.							
102.25 98.8	90	Lib 1st cv 44gs.	1932-1947	101.00	101.06	101.00	1	1	1
102.25 98.4	5	Lib 1st cv 44gs.	1947	101.20	101.11	101.13	1	1	1
102.00 98.4	2,260 1/2	Lib 2d cv 44gs.	1932-47, reg.	101.14	101.19	101.19	1	1	1
101.27 98.2	15	Lib 1st cv 44gs.	1947	101.20	101.11	101.13	1	1	1
102.23 99.8	1,322 1/2	Lib 3d 44gs.	1928.	101.6	100.31	101.2	1	1	1
102.21 99.8	4	Lib 3d 44gs.	1928, reg.	101.00	100.29	100.31	1	1	1
103.00 98.20	5,675 1/2	Lib 4th 44gs.	1933-38.	101.25	101.17	101.20	1	1	1
102.25 98.7	30	Lib 4th 44gs.	1933-38.	101.25	101.17	101.20	1	1	1
107.7 99.8	639	Treas 14gs.	1947-52	104.31	104.12	104.24	1	1	1
100.70 100.9	734	Treas 4s.	1944-54	100.7	100.69	100.12	1	1	1
Total sales.....\$11,194,730									

FOREIGN SECURITIES.

Range, 1924.	High	Low	Sales	High	Low	Sales	High	Low	Net
96 89 1/2 255	ARGENTINE 6s, A, 57	95 1/2	95	95 1/2	1	1	1	1	1
95 1/2 85 255	Do 6s, B, 1958, cfs.	95 1/2	95	95 1/2	1	1	1	1	1
100 1/2 100 1/2 80	Do 7s, 1927.	101 1/2	101 1/2	101 1/2	1	1	1	1	1
81 78 33	Do 7s, 1945.	84	83 1/2	83 1/2	1	1	1	1	1
98 85 1/2 96	Austrian 8 f 7s, 1944.	97 1/2	96 1/2	96 1/2	1	1	1	1	1
47 1/2 39 1/2 47 1/2	CHINESE GOVT RYS 3s, 1931	43	41 1/2	41 1/2	1	1	1	1	1
98 96 13	City of Bergen 6s, 49, cfs.	96 1/2	96 1/2	96 1/2	1	1	1	1	1
113 1/2 108 1/2 4	Do 8s, 1945.	111 1/2	111	111 1/2	1	1	1	1	1
113 108 6	City of Bern 8s, 1945.	111	111	111	1	1	1	1	1
91 71 1/2 88	City of Bordeaux 6s, 34.	85 1/2	83 1/2	83 1/2	1	1	1	1	1
97 1/2 94 15	City of Buenos Aires 6s, 1935	96	95 1/2	95 1/2	1	1	1	1	1
99 94 1/2 4	City of Caribbea 8s, 1954	98	97	97	1	1	1	1	1
98 1/2 96 1/2 24	City of Christiania 6s, 1954, certificates	97 1/2	97 1/2	97 1/2	1	1	1	1	1
111 1/2 107 10	Do 8s, 1945.	110 1/2	110	110	1	1	1	1	1
96 1/2 87 1/2 39	City of Copenhagen 5 1/2s, 1944	95	94	94 1/2	1	1	1	1	1
93 1/2 76 1/2 38	City of Greater Prague 7 1/2s, 1952	91 1/2	90 1/2	90 1/2	1	1	1	1	1
91 72 1/2 78	City of Lyons 6s, 1944.	84 1/2	84	84 1/2	1	1	1	1	1
91 72 1/2 58	City of Marseilles 6s, 74.	85 1/2	84	84 1/2	1	1	1	1	1
93 85 1/2 17	City of Montevideo 7s, 1952	89 1/2	88 1/2	88 1/2	1	1	1	1	1
90 92 9	City of Porto Alegre, 61 94	94	94	94	1	1	1	1	1
96 1/2 87 1/2 20	City of Rio de Janeiro 8s, 1947	93 1/2	93 1/2	94 1/2	1	1	1	1	1
97 1/2 88 14	Do 8s, 1947	93 1/2	93 1/2	94 1/2	1	1	1	1	1
101 1/2 98 87	City of Rotterdam 6s, 64, cfs.	101	100 1/2	100 1/2	1	1	1	1	1
101 1/2 90 1/2 6	City of Sao Paulo 8s, 52, cfs.	99	99	99	1	1	1	1	1
98 1/2 76 36	City of Soissons 6s, 1936	86 1/2	84	84	1	1	1	1	1
98 1/2 59 1/2 12	City of Tokio 8s, 1952.	66 1/2	66 1/2	66 1/2	1	1	1	1	1
98 1/2 6 23	City of Tromsø 6 1/2s, 1941	97 1/2	97 1/2	97 1/2	1	1	1	1	1
113 100 1/2 3	City of Zurich 8s, 1947	111	110	110	1	1	1	1	1
101 1/2 94 50	Czechoslovak Rep 8s, 51	100 1/2	99	99 1/2	1	1	1	1	1
101 1/2 97 1/2 75	Do 8s, 1952, cfs.	100	99	99 1/2	1	1	1	1	1
110 106 1/2 2	DANISH M f 8s, 46, A, 110	109 1/2	110	109 1/2	1	1	1	1	1
110 106 1/2 2	Do 8s, 1946, B.	109 1/2	109 1/2	109 1/2	1	1	1	1	1
97 1/2 79 228	Dept of Seine 7s, 1942	90 1/2	89	89	1	1	1	1	1
104 100 1/2 1	Dom Rep 3s, 1938.	101 1/2	101 1/2	101 1/2	1	1	1	1	1
98 1/2 85 1/2 12	Do 5 1/2s, 1942, cfs.	96 1/2	95 1/2	95 1/2	1	1	1	1	1
101 1/2 96 1/2 39	Dom of Canada 5s, 1926.	100 1/2	100 1/2	100 1/2	1	1	1	1	1
104 100 1/2 36	Do 5 1/2s, 1929	102 1/2	102 1/2	102 1/2	1	1	1	1	1
103 1/2 90 1/2 26	Do 8s, 1931	101 1/2	101 1/2	101 1/2	1	1	1	1	1
104 1/2 99 1/2 177	Do 8s, 1952.	107 1/2	107 1/2	107 1/2	1	1	1	1	1
90 92 1/2 220	Dutch E Indies 6s, 1947.	95	94 1/2	94 1/2	1	1	1	1	1
99 92 1/2 119	Do 6s, 1962	99	98 1/2	98 1/2	1	1	1	1	1
93 1/2 85 1/2 114	Do 5 1/2s, March, 1933.	93	92 1/2	92 1/2	1	1	1	1	1
93 1/2 85 1/2 248 1/2	Do 5 1/2s, Nov, 1933.	93	92 1/2	92 1/2	1	1	1	1	1
97 1/2 84 1/2 12	FR-AMERICAN I D 7 1/2s, 1942	93 1/2	92 1/2	92 1/2	1	1	1	1	1
109 92 1/2 341	French Govt 8s, 1945.	104	103 1/2	103 1/2	1	1	1	1	1
94 1/2 92 1/2 1746	Do 7s, 1949, cfs.	94 1/2	92 1/2	92 1/2	1	1	1	1	1
95 1/2 89 1/2 349	Do 7s, 1941	100 1/2	99 1/2	99 1/2	1	1	1	1	1
95 1/2 92 1/2 3005 1/2	GERMAN GOLD 7s, 49, certificates	95 1/2	93 1/2	93 1/2	1	1	1	1	1
95 90 1/2 37	Great Consol Elec Power (Japan) 7s, 1944, cfs.	91 1/2	90 1/2	90 1/2	1	1	1	1	1
80 1/2 88 1/2 613	Greek Govt s f 7s, 64, w.	88 1/2	88 1/2	88 1/2	1	1	1	1	1
84 1/2 72 11	HOLLAND-AM s f 6s, 47	79 1/2	79	79	1	1	1	1	1
100 100 1/2 25	INDUS BANK JAPAN deb 6s, 1927	99 1/2	98 1/2	98 1/2	1	1	1	1	1
95 88 1/2 540	JAPANESE 6 1/2s, 51, cfs.	91 1/2	90	90 1/2	1	1	1	1	1
84 75 1/2 51	Do 4s, ster loan, 1931.	83	82 1/2	82 1/2	1	1	1	1	1
90 1/2 73 1/2 217	Jurgens (A) Un Margarine Works 6s, 1947.	80 1/2	79 1/2	79 1/2	1	1	1	1	1
101 96 1/2 4	KING OF BELG 6s, 25, 100	100	100	100	1	1	1	1	1
88 1/2 87 579	Do 6s, 1953.	87 1/2	87 1/2	87 1/2	1	1	1	1	1
98 1/2 93 1/2 82	Do 6 1/2s, 1949, cfs.	94 1/2	93 1/2	93 1/2	1	1	1	1	1
111 97 87	Do 7 1/2s, 1945	109 1/2	108 1/2	108 1/2	1	1	1	1	1
106 97 55	Do 8s, 1941	107 1/2	107 1/2	107 1/2	1	1	1	1	1

NEW YORK CITY BONDS

Range, 1924.	High	Low	Sales	High	Low	Sales	High	Low	Net
100 1/2 107 1/2 13	King of Denmark ss.	45.116%	110	110	110	110	110	110	110
100 1/2 107 1/2 101	Do 6s, 1942	100%	99%	99%	99%	99%	99%	99%	99%
90 87 1/2 312	King of Hungary 7 1/2s, '44.								
102 1/2 98 181	interim cfs	89 1/2	89	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2
100 1/2 92 100	King of Neth 6s, 54, cfs.	101	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
100 1/2 92 100	Do 6s, 1972.	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
100 1/2 92 100	King of Norway 6 1/2s, 1942	89 1/2	89	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2
100 1/2 92 100	Do 6s, 1941, cfs.	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2
100 1/2 92 100	Do 6s, 1932	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2
113 1/2 109 1/2 11	Do 8s, 1940	112 1/2	112 1/2	112 1/2	112 1/2	112 1/2	112 1/2	112 1/2	112 1/2
100 1/2 92 100	King of Serbs, Croats & Slovenes Ss, 1902	87	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2	85 1/2
100 1/2 92 100	King of Sweden 5 1/2s, '44, cfs.	90%	90%	90%	90%	90%	90%	90%	90%
100 1/2 92 100	Do 6s, 1939	104 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
LOWER AUSTRIAN HYDRO ELEC 6 1/2s, 1944.									
85 1/2 85 1/2 8	NORD RYS 6 1/2s, 50, cfs.	83 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2
90 1/2 81 56	ORITAL DEV deb 6s, 53	84 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2
83 1/2 87 1/2 175	PARIS-L-M RY 6s, 58.	80	77 1/2	78	78	78	78	78	78
93 93 3	Do 7s, 1958, cfs.	88 1/2	87 1/2	87 1/2	87 1/2	87 1/2	87 1/2	87 1/2	87 1/2
98 93 3	Paris-Orl Ry 7s, 54, cfs.	88 1/2	88	88	88	88	88	88	88
98 93 3	Paulista Ry 7s, 1942.	97	97	97	97	97	97	97	97
94 94 36	REP OF BOLIVIA 8s, 47	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2
99 1/2 94 39	Rep of Chile 7s, 1942.	99	99	99	99	99	99	99	99
104 1/2 102 1/2 10	Do 8s, 1926.	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
109 1/2 102 27	Do 8s, 1941	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2
107 1/2 102 14	Do 8s, 1946	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2
97 1/2 93 1/2 17	Rep of Colombia 6 1/2s, 27.	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
97 1/2 93 1/2 17	Rep of Cuba 3 1/2s, 53, cfs.	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2
91 1/2 85 1/2 9	Do 5s, 1944	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2
91 1/2 85 1/2 9	Do 5s, 1949	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2
104 1/2 100 18	Rep of Finland s f 6s, 45	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
93 88 1/2 51	Rep of El Sal Ss, A, 48.	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2
22 1/2 12 11	Rep of Haiti 6s, A, 1932.	92	91 1/2	92	92	92	92	92	92
100 1/2 99 1/2 3	Rep of Mexico 8s, 1954.	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
100 1/2 99 1/2 3	STATE QUEENSLAND 6s, 1941	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2
110 1/2 104 1/2 11	Do 8s, 1947	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2
99 92 14	State of Rio Grande do Sul 8s, 1946	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2	94 1/2
103 94 12	State of Sao Paulo 8s, 36, 101	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2
111 111 1/2 28	Swiss Confed s f 8s, 40.	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2
101 1/2 94 1/2 151	Sw								



[illegible]



Range, 1924					Range, 1924					Range, 1924				
High	Low	Sales	High	Low	High	Low	Sales	High	Low	High	Low	Sales	High	Low
99 95 1	100 95 1	St P M & M 4 1/2, '33	99 95 1	100 95 1	99 95 1	100 95 1	Do Mo Pac Ter of N O	99 95 1	100 95 1	99 95 1	100 95 1	Verientes Sugar 7s, '42	99 95 1	100 95 1
100 95 1	100 95 1	Do Mont Cent 6s, 1937	100 95 1	100 95 1	100 95 1	100 95 1	Third Av 1st 3s, 1937	100 95 1	100 95 1	100 95 1	100 95 1	Virginian Ry 5s, 1962	100 95 1	100 95 1
100 95 1	100 95 1	Do Mont ext 4s, 1937	100 95 1	100 95 1	100 95 1	100 95 1	Do ad Inc 5s, 1960	100 95 1	100 95 1	100 95 1	100 95 1	Va R & P 1st & ref 5s, '34	100 95 1	100 95 1
100 95 1	100 95 1	Do Mont ext 4s, 1937	100 95 1	100 95 1	100 95 1	100 95 1	Tide Water Oil 6 1/2, '31	100 95 1	100 95 1	100 95 1	100 95 1	Va So Wn con 5s, 1938	100 95 1	100 95 1
100 95 1	100 95 1	St P U Depot 5s, 1922	100 95 1	100 95 1	100 95 1	100 95 1	Toledo Edison 1st 7s, '41	100 95 1	100 95 1	100 95 1	100 95 1	WABASH R R 1st 5s, '39	100 95 1	100 95 1
100 95 1	100 95 1	Saks & Co 7s, 1942	100 95 1	100 95 1	100 95 1	100 95 1	Tol & O Cen gen 5s, '35	100 95 1	100 95 1	100 95 1	100 95 1	Do 2d 5s, 1939	100 95 1	100 95 1
100 95 1	100 95 1	San An & Ar Pass 4s, '31	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do Des M 4s, 1939	100 95 1	100 95 1
100 95 1	100 95 1	San An Pub Ser 4s, '32	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do Tol & Chi 4s, 1941	100 95 1	100 95 1
100 95 1	100 95 1	Scioto V & N E 4s, '39	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Seab & Roa Re 1st 5s, '26	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	S A L gold 4s, 1950	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do ad 5s, 1949	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do ref 4s, 1939	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do con 6s, 1945	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sharon Stl Hoop 4s, '41	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sheffield Farms 6 1/2, '42	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sierra & S F Pow 5s, '49	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sinclair Con Oil 7s, '37	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do 6 1/2, Series B, 1938	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sinclair Crude Oil 5 1/2, '25	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do 6s, 1924	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sinclair Pipe Line 5s, '42	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Skelly Oil 6 1/2, 1927	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	So Bell Tel 5s, 1941	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	So Col Pwr 1st 5s, '41	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	So Porto R S 1st 5s, '41	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	SV Bell Tel 1st 5s, 1941	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	So Pac 1st 4s, 1949	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do cv 4s, 1929	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do cv 4s, 1955	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do S F Term 4s, 1950	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Southern Ry 1st 5s, 1941	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do gen 4s, 1954	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do 1st 5s, 1944	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do dev & g 6 1/2, A, 50	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do 6s, 1936	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Do M & O col 4s, 1938	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Spokane Int 5s, 1935	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Stand G & E cv 6 1/2, '33	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Standard Milling 5s, 1930	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Stl & T Co gen 7s, '51	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Sug Est of Oriente 7s, '42	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Syracuse Ltr 5s, 1931	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	TENN COP cv 6s, 1925	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Tenn Elec 6s, 1947	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Term Assn of St Louis	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	ref 4s, 1953	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Texas & Pac 1st 5s, 2000	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1
100 95 1	100 95 1	Cities Service scrip, '41	100 95 1	100 95 1	100 95 1	100 95 1	Tol, Peo & Wn 4s, 1917	100 95 1	100 95 1	100 95 1	100 95 1	Do 1st lien term 4s, '54	100 95 1	100 95 1

Total sales \$31,264,000  
Grand total 55,484,250

## Transactions on the New York Curb

WEEK ENDED SATURDAY, DEC. 27, 1924

### Trading by Days

	Industrials	Miners	Bonds	Foreign
Monday	189,085	80,410	163,540	\$1,043,000
Tuesday	183,030	73,830	154,000	\$899,000
Wednesday	104,930	64,300	99,920	611,000
Thursday	128,970	220,400	47,320	87,000
Friday	110,720	51,400	158,070	70,000
Saturday	678,795	490,400	683,170	\$3,728,000
Total	1,000,000	1,000,000	1,000,000	1,000,000

### INDUSTRIALS

Range, 1924				Range, 1925			
High	Low	Sales		High	Low	Net	
100	95	300	ACME COAL.....	85	85	85	+ 10
100	92	1,000	Acme Packing.....	90	92	92	—
100	90	100	Adronclack Powder.....	90	90	90	+ 3
38	23	400	Adronclack Pow & L.A.....	38	35	37	+ 1
11	1	100	Allied Packers.....	6	6	6	— 1/2
11	1	400	Do new.....	10	9	9	— 1/2
100	95	600	Am Cot Fab cum pf stk.....	98	96	98	— 1/2
46	30	22,800	Am For Pow, new, w. l.....	46	38	42	— 1/2
124	43	3,200	Am Gas & Elec, new, w. l.....	112	112	112	— 1/2
40	41	200	Do pf.....	40	46	46	— 1/2
157	15	100	Am Hawaiian S. S.....	123	123	123	— 1/2
148	117	425	Am Light & Traction.....	141	140	141	— 1
96	31	38,100	Am Pow & Light, new.....	60	64	64	— 1/2
92	84	230	Do pf.....	89	88	88	— 1/2
33	24	6,200	Am Superpower Corp.....	33	31	33	+ 2
36	25	10,000	Do Del, Class A.....	33	31	33	+ 2
100	90	1,420	Annapolis Bldg.....	35	33	34	— 1/2
30	16	300	Archer Dan Midland.....	29	29	29	— 1/2
90	90	100	Do pf.....	90	90	90	— 1/2
6	3	280	Armour Leather.....	6	6	6	+ 2 1/2
20	15	100	Arizona Power.....	18	18	18	— 1/2
88	72	10	Armour of Ill pf.....	84	84	84	— 1/2
2	2	270	Atlantic Fruit & Sug.....	1	1	1	— 1/2
133	11	380	BORDEN CO.....	133	132	133	— 1/2
21	20	100	Botany Con, Inc, Mills.....	25	25	25	— 1/2
40	40	5,700	Do Class A.....	48	47	48	— 1/2
26	21	1,000	Brit-Am Tob, reg.....	25	25	25	— 1/2
26	20	3,900	Do coupon.....	26	25	26	— 1/2
39	39	62,800	Briggs Mfg Co, w. l.....	39	39	39	— 1/2
10	10	500	Brown & Williamson.....	10	10	10	— 1/2
14	8	100	B'klyn City R. R.....	9	9	9	— 1/2
50	49	4,200	Brunswick - Balke- tender Co, w. l.....	49	49	49	— 1/2
104	98	150	Burgorfs Add Mach, new, pf.....	103	103	103	— 1/2
110	78	700	CUMYREL.....	116	112	116	+ 9 1/2
111	107	10	CAMPBELL, SOUP pf.....	110	110	110	— 1/2
2	2	2,700	Car Light & Power.....	2	1	1	+ 1/2
1	1	500	Cent Teresa Sugar.....	51	50	50	— 1/2
30	15	14,500	Cent Cast Iron Pipe.....	27	21	23	+ 1 1/2
13	10	775	Chatterton & Son.....	13	13	13	— 1/2
40	14	600	Chickadee Cals Mfg Co.....	19	19	19	— 1/2
19	17	3,000	Chickadee Socks, Inc.....	17	17	17	— 1/2
44	32	1,200	Chillers Cal, new.....	41	40	41	— 1/2
23	16	400	Cleveland Motors.....	21	20	21	+ 1
95	82	20	Do pf.....	91	90	90	— 1/2
135	56	5,600	Commonwealth Power.....	135	122	132	+ 1 1/2
90	73	100	Do pf.....	82	82	82	— 1/2
46	31	100	Do warrants.....	45	45	45	— 1/2
39	21	1,000	Condair Salt, Reg.....	31	32	31	— 1/2
24	16	1,700	Cont Bk, Cl, w. l.....	111	111	111	— 3 1/2
97	86	13,100	Do Cl B, w. l.....	23	21	21	— 1/2
27	20	2,500	Do pf.....	92	90	91	— 1/2
41	32	1,000	Continental Tobacco.....	24	24	24	— 1/2
16	4	300	Cuban Tob vot tr cfs.....	6	6	6	— 1/2
41	32	3,200	Cuba Co.....	35	38	38	+ 1 1/2
56	4	800	Cumyres Aero & M, Inc.....	14	14	14	— 1/2
5	30	20	Do pf.....	59	58	59	— 1/2
26	11	300	DAVIES (WM A).....	26	25	25	— 1/2
28	21	6,100	De Forest Rad v t c, w. l.....	25	24	24	— 1/2
32	88	75	Delaware, L & W Coal.....	130	129	130	+ 1/2
41	32	4,200	Denver & Rio Grande Western R R System, new, pf, w. l.....	41	37	41	+ 2 1/2
22	16	2,300	Dechler Die Cast.....	21	21	21	— 1/2
67	10	15,200	Ducller Cond & Radio.....	21	21	21	— 1/2
33	32	4,100	Do.....	33	32	33	— 1/2
29	23	6,900	Do rights, w. l.....	2	1	1	— 1/2
32	23	1,500	Dunhill Int.....	31	30	30	— 1/2
12	11	6,400	Duplex Cond & Radio vot tr cfs, w. l.....	12	11	11	+ 1/2
3	1	400	Do Pont Motors, Inc.....	1	1	1	— 1/2
36	12	900	Durant Motor.....	14	16	17	+ 1 1/2
28	22	900	Duraz Co.....	27	26	27	— 1/2
64	36	630	EAST PENN ELEC.....	61	60	61	— 1/2
19	97	240	Elec Bond & Share pf.....	162	102	102	— 1/2
47	41	200	Elec Ry Sec.....	10	15	15	— 1/2
17	14	5,800	Elec Investors, without warrants attached.....	47	44	47	— 1/2
7	3	100	FEDERAL TEL.....	3	3	3	— 1/2
35	30	3,300	Federated Met.....	35	36	38	+ 1 1/2
100	3	900	Film Insp M Co, Inc.....	8	8	8	— 1/2







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*To the holders of***BROOKLYN EDISON COMPANY, Inc.****Series C 7% Gold Bonds***issued under and secured by its General Mortgage to Central Union Trust Company of New York, dated January 1, 1919:*

NOTICE is hereby given in accordance with the terms of its Series C 7% General Mortgage gold bonds and the indenture securing the same that Brooklyn Edison Company, Inc., has elected to redeem and pay off all of the bonds of said Series C on the next interest date, January 1, 1925, and that on said date there will become due on each of the bonds of said Series C the principal thereof and a premium of 5% of such principal, and from and after said date interest on all such bonds will cease to accrue.

Payment of the principal of all Series C 7% bonds and the premium thereon will be made at Central Union Trust Company of New York, 80 Broadway, Borough of Manhattan, New York City, upon presentation and surrender thereof with all unmatured coupons attached. Registered coupon bonds and fully registered bonds should be accompanied by proper instruments of assignment and transfer.

Interest coupons maturing January 1, 1925, should be collected in the usual manner.

**BROOKLYN EDISON COMPANY, Inc.**

By M. S. SLOAN,  
President

Brooklyn, N. Y., November 5, 1924

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American Power & Light com.  
Consolidated Gas, Balt., new  
National Power & Light com.  
Southern Power & Light com.  
United Light & Power com.  
Western Power pfd.

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Bernhard, Schiffer & Co., 14 Wall  
Bernhard, Schiffer & Co., 14 Wall  
Bernhard, Schiffer & Co., 14 Wall  
Bernhard, Schiffer & Co., 14 Wall

**WILL SELL**

Southeastern Pow. & Lgt. com.  
Southeastern Pow. & Lgt. pf.  
United Gas & Elec. common  
National Power & Light pf.  
Middle West Utilities issues.  
Electric Investors warrants.

**BONDS**

Ala. Trac., Lt. & Pr. 5s, 1962  
National Pow. & Lt. inc. 7s, '72  
Central Indiana Ltg. 5s, 1927  
New Orleans Pub. Serv. 5s, '32  
Standard Gas & Elec. 6s, 1935  
Mobile Elec. 5s, 1946

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Bernhard, Schiffer & Co., 14 Wall  
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Lake Shore Elec. 6s, 1933  
Central Indiana Gas 5s, 1931  
Southeastern Pow. & Lgt. 5s, '13  
Portland Gas & Coke 5s, 1940  
Asso. Gas & Elec. 6 1/2s, 1954  
Pacific Coast Power 5s, 1940

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SECURITIES DEPARTMENT  
**Henry L. Doherty  
& Company**

**NOTICE OF LIQUIDATION.**

The National Mechanics Bank of Newport News, located at Newport News, in the State of Virginia, is closing its affairs. All noteholders and other creditors of the association are therefore hereby notified to present notes and other claims for payment.

Signed: THOS. H. DAVIS, President.  
Dated, November 8th, 1924.

Net	
-Ch'ge	
+	$\frac{1}{2}$
-	$\frac{1}{4}$
-	$\frac{1}{4}$
+	$\frac{3}{4}$
-	$\frac{1}{4}$
+	$1\frac{1}{4}$

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